# SCHEDULE 14A INFORMATION Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934

Filed by	the Registrant  X		
Filed by a Party other than the Registrant $\mid \_ \mid$			
Check the	e appropriate box:		
1_1	Preliminary Proxy Statement		
X	Definitive Proxy Statement		
1_1	Definitive Additional Materials		
_  240.14a-1	Soliciting Material Pursuant to ss. 240.14a-11(c) or ss. 12		
	THE HAIN FOOD GROUP, INC. (Name of Registrant as Specified in Its Charter)		
	THE HAIN FOOD GROUP, INC. (Name of Person(s) Filing Proxy Statement)		
Payment o	of Filing Fee (Check the appropriate box):		
X	\$125 per Exchange Act Rules 0-11(c)(1)(ii), 14a-6(i)(1),		
or	14a-6(j)(2).		
_  Exchange	\$500 per each party to the controversy pursuant to Act Rule $14a-6(i)(3)$ .		
_  14a-6(i)(	Fee computed on table below per Exchange Act Rules (4) and 0-11.		
1) applies:	Title of each class of securities to which transaction		
2) applies:	Aggregate number of securities to which transaction		
3) pursuant			
	Exchange Act Rule 0-11:		
4)	Proposed maximum aggregate value of transaction:		
_  Exchange			
offsettir			
registrat			
its filir	statement number, or the Form or Schedule and the date of ng.		
1)	Amount Previously Paid:		
2)	Form, Schedule or Registration Statement No.:		
3)	Filing Party:		

THE HAIN FOOD GROUP, INC. 50 Charles Lindbergh Boulevard Uniondale, New York 11553

4)

Date Filed:

Executive

#### Dear Fellow Stockholder:

those stockholders able to attend.

You are cordially invited to attend the Annual Meeting of Stockholders of The Hain Food Group, Inc., scheduled to be held on Tuesday, December 3, 1996 at the conference center, located in the lower lobby, at 50 Charles Lindbergh Boulevard, Uniondale, New York 11553, commencing at 11:00 A.M., Eastern Standard Time. Your Board of Directors and management look forward to greeting personally

At the meeting, stockholders will be asked to: (i) elect a Board of nine Directors to serve for a term of one year; (ii) approve the 1996 Directors
Stock Option Plan; (iii) ratify the appointment of Ernst & Young LLP as independent auditors for fiscal 1997; and (iv) transact such other business as may properly come before the meeting.

It is important that your shares are represented at the meeting whether or not you plan to attend. Accordingly, we request your cooperation by promptly signing, dating and mailing the enclosed Proxy in the envelope provided for your convenience.

Sincerely,

Irwin D. Simon President and Chief

Officer

#### THE HAIN FOOD GROUP, INC. 50 Charles Lindbergh Boulevard Uniondale, New York 11553

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# NOTICE OF ANNUAL MEETING OF STOCKHOLDERS AND PROXY STATEMENT

To the Stockholders of THE HAIN FOOD GROUP, INC.:

The Annual Meeting of Stockholders of The Hain Food Group, Inc. (the "Company") will be held on Tuesday, December 3, 1996 at 11:00 A.M., Eastern Standard Time, at the conference center, located in the lower lobby, 50 Charles Lindbergh Boulevard, Uniondale, New York, for the following purposes:

- (i) To elect a Board of Directors to serve until the next Annual Meeting of Stockholders and until their successors are elected and qualified;
  - (ii) To approve the 1996 Directors Stock Option Plan;
- (iv) To transact such other business as may properly come before the  $$\operatorname{\mathsf{meeting}}$.$

Your vote is important. If you do not expect to be present at the meeting and wish your stock to be voted, please sign and date the enclosed Proxy and mail it promptly in the enclosed reply envelope addressed to Continental

Stock Transfer & Trust Company, 2 Broadway, New York, New York

Stock Transfer & Trust Company, 2 Broadway, New York, New York 10004.

#### SOLICITATION AND REVOCATION OF PROXIES

 $\hbox{ Proxies are being solicited on behalf of the Board of } \\ \hbox{ Directors of the }$ 

Company, and the Company will bear the cost of such solicitation. It is expected

solicited by officers and employees of the Company at no additional cost to the  $\,$ 

Company, in person or by telephone, telegram or other means of  $\operatorname{communication}$ .

The Company may reimburse custodians, nominees and fiduciaries holding Common

Stock (as defined below) for their reasonable expenses in sending proxy material

to principals and obtaining their Proxy. Any stockholder giving a Proxy may

revoke it at any time before it is exercised by written notice to the Secretary

of the Company or by voting in person at the meeting.

It is expected that this Notice of Annual Meeting of Stockholders and

Proxy Statement will first be mailed to stockholders on or about November 4, 1996.

#### STOCKHOLDERS ENTITLED TO VOTE AND SHARES OUTSTANDING

Only stockholders of record at the close of business on October 28,  $\,$ 

1996 will be entitled to vote at the Annual Meeting. On that date there were

8,866,899 shares of the Common Stock, par value \$.01 per share, of the Company

Each such share is entitled to one vote. Proxies marked as abstaining (including

proxies containing broker non-votes) on any matter to be acted upon by

stockholders will be treated as present at the meeting for purposes of

determining a quorum but will not be counted as votes cast on such matters.

#### BENEFICIAL OWNERSHIP OF SECURITIES

The following table reflects the holdings of the only persons known to

the Company to own beneficially 5% or more of Common Stock, and sets forth the

amount and percentage of Common Stock to be beneficially owned as of September  $\,$ 

30, 1996 by each of the individuals named in the Summary Compensation Table and

ownership has been determined in accordance with Rule 13d-3 under the Securities  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +\left$ 

Exchange Act of 1934, as amended, and does not necessarily bear on the economic

incidents of ownership or the right to transfer such shares.

Percentage of	Number of
Percentage of Name and Address Common Stock	Shares(5)(6)
<pre>Irwin D. Simon(1) 16.3%</pre>	1,546,482(3)
Jack Kaufman(1) *	60,000
Benjamin Brecher(1) *	87,097
Andrew R. Heyer(2) 14.0%	1,321,620(4)
Jerry Fitzgerald(1) *	61,000
Michael Miller(1) *	20,000
Ellen B. Deutsch(1) *	20,000
Beth L. Bronner	36,667
500 West Madison Chicago, Illinois 60661	
Barry Gordon	70,000
1415 Kellam Place Garden City, N.Y. 11530	
Steven S. Schwartzreich	20,000
286 Northern Boulevard Great Neck, N.Y. 11021	
John Gildea 12.4% 90 Ferris Hill Road New Canaan, Connecticut 06840	1,100,000(9)
William P. Carmichael	15,000
808 S. Garfield Avenue Hinsdale, Illinois 60521	
Argosy-Hain Warrant 5.8% Holdings, L.P.(2)	550,000(7)
Argosy-Hain Investment 8.0% Group, L.P.(2)	708,972
Jay R. Bloom(2) 13.9%	1,304,666(4)
Dean C. Kehler(2) 14.0%	1,321,800(4)

Argosy Investment 1,258,972 13.4% Corp.(2)(8) Continental Casualty 523,432 5.9% Company CNA Plaza Chicago, Illinois 60685 The Network Company II 1,055,556 Limited(9) c/o Abacus Asset Management Limited Lamott Chambers St. Helier Jersey, Channel Islands All officers and 4,357,866 directors as a group (12 persons) (3)(5)

- \* Indicates less than 1%
- (1) 50 Charles Lindbergh Boulevard, Uniondale, New York 11553.
- (2) 425 Lexington Avenue, New York, New York 10017.
- (3) Includes 600,000 shares of Common Stock issuable to Irwin D. Simon under

the Company's 1993 Executive Stock Option Plan. Also includes a 2.7%  $\,$ 

limited partnership interest in Argosy-Hain Investment Group,  $\ensuremath{\mathsf{L.P.}}$ 

- (4) As the officers and directors of Argosy Investment Corp., which is the
- general partner of Argosy-Hain Investment Group, L.P. ("AHIG") and  $\ensuremath{\mathsf{G}}$

Argosy-Hain Warrant Holdings, L.P. ("AHWH"), Messrs. Heyer, Kehler and

Bloom may be deemed to be the beneficial owners of the 550,000 shares of  $\,$ 

Common Stock owned by AHWH and the 708,972 shares of Common Stock owned by AHIG.

1994 Long Term Incentive and Stock Award Plan, as follows: Irwin D. Simon -  $\,$ 

25,000 shares, Jack Kaufman - 60,000 shares, Benjamin Brecher - 45,000

shares, Jerry Fitzgerald - 60,000 shares, Michael Miller - 20,000 shares,

 $\dot{}$  Ellen B. Deutsch - 20,000 shares and Barry Gordon - 50,000 shares.

(6) Does not include shares granted, subject to stockholder approval, under the

1996 Directors Stock Option Plan. See "Proposal 2 - Approval of 1996

Directors Stock Option Plan."

(7) Consists of warrants to purchase 550,000 shares of Commons Stock at \$3.25 per share. (8) As general partner of AHIG and AHWH, Argosy Investment Corp. may be deemed  $\,$ 

to be the beneficial owner of the 550,000 shares of Common Stock owned by

AHWH and the 708,972 shares of Common Stock owned by AHIG.

(9) According to a Schedule 13D jointly filed by The Network Company II Ltd.

("Network") and John Gildea, Network and Mr. Gildea have shared dispositive

power over the 1,055,556 shares of Common Stock owned by Network.

Accordingly, Mr. Gildea may be deemed a beneficial owner of such shares.

The Schedule 13D also states that the directors and executive officers of  $% \left( 1\right) =\left( 1\right) \left( 1\right)$ 

Network are Bjorn Carlson, Peter Bailey, Michael Harsburg and David Paul  $\,$ 

Boleat.

#### **Executive Compensation**

Summary of Cash and Certain Other Compensation

The following table sets forth the compensation paid by the Company for services rendered during the fiscal year ended June 30, 1996 to or for the accounts of the Chief Executive Officer and the other three most highly compensated officers.

Summary

Securities

Compensation Table

Annual

Compensation

Long-Term Compensation

#### Awards

Restricted

Name and Other Annual	Stock	Fiscal Underlying	All Other	
Principal Position(6			Salary	
Compensation		Options	Compensation	
Irwin D. Simon		1996	\$160,000	
\$52,000 \$5,400			00 <sup>′</sup> -	-
President, Chief		1995	\$160,000	
\$5,400			·	
Executive Officer		1994	\$107,723(1)	
		600,000(2)		
and Director				
Jack Kaufman(3)			\$100,000	
\$30,000 \$5,400		10,0		-
Chief Financial		1995	\$100,000	
\$5,400			<b></b>	
Officer, Treasurer		1994	\$ 26,000	
\$1,350		50,000		
Assistant Secretar	У			
Benjamin Brecher(4).		1996	\$125,000	
\$37,500 \$5,400		1990	•	
Vice President-		1995	\$125,000	
\$5,400		15,000	Ψ123,000	
Operations		1994	\$ 61,781	
\$1,350		20,000	Ψ 01,701	
Ψ1,000		20,000		
Jerry Fitzgerald(5).		1996	\$100,000	
		10,0		_
Vice President-Nat		1995	\$100,000	
\$5,400		20,000		
Foods Sales		1994	\$ 21,400	
\$ 900		30,000		
		,		

- (1) Excludes \$41,250 accrued to Mr. Simon during year ended June 30, 1994, which was paid during the year ended June 30, 1995.
- (2) The options granted to Mr. Simon provided that they would

become

exercisable upon the Company achieving specified levels of net sales or  $% \left( 1\right) =\left( 1\right) \left( 1\right) \left($ 

Hain Pure Food Company, Inc. in April 1994, the Board of Directors further

reviewed the performance conditions set forth above and determined that the  $\,$ 

fully vested.

- (3) Mr. Kaufman was employed effective March 1, 1994.
- (4) Mr. Brecher was employed effective with the acquisition of Kineret Foods  $\dot{\phantom{a}}$

Corp. on November 13, 1993.

(5) Mr. Fitzgerald was employed effective with the acquisition of Hain Pure  $\,$ 

Food Company, Inc. on April 14, 1994.

below, Mr. Simon's annual base compensation effective July 1, 1996 is  $\,$ 

\$200,000.

#### **Employment Agreements**

 $\qquad \qquad \text{Irwin D. Simon, President and Chief Executive Officer of the Company,} \\$ 

entered into a three year employment agreement with the Company dated May 1,

1993 pursuant to which Mr. Simon was issued options to acquire 600,000 shares of

Common Stock under the Company's 1993 Executive Stock Option Plan (the "1993

Plan"), all of which options are currently exercisable. In March 1996, Mr.

Simon's employment agreement as President and Chief Executive Officer of the  $\,$ 

Company was extended for a period of three years, commencing July 1, 1996, at an

annual base compensation of \$200,000 effective July 1, 1996, with minimum annual

increases of \$25,000 on each of July 1, 1997 and July 1, 1998.

The Company has entered into a three year employment agreement with  $% \left( 1\right) =\left( 1\right) +\left( 1\right)$ 

Benjamin Brecher, expiring on November 19, 1996, at a minimum annual rate of  $\,$ 

compensation of \$100,000. Mr. Brecher's current salary, as determined by the  $\,$ 

Board of Directors, is \$125,000.

In addition, each employee is eligible to receive short-term incentive  $% \left( 1\right) =\left( 1\right) \left( 1\right) \left($ 

bonus compensation, the amount of which, if any, shall be determined by the

Board of Directors based on the employee's performance and contributions to the  $\,$ 

Company's success and on the Company's ability to pay such incentive

compensation. Employment agreements provide for termination based on death,

disability, voluntary resignation or material failure in performance, and do not

provide for severance payments upon termination.

Stock Option Grants and Exercises

The tables below set forth information with respect to grants of options to, and exercise of options by, the Chief Executive Officer and the three other most highly compensated executive officers of the Company, during the fiscal year ended June 30, 1996.

Option Grants in Last Fiscal Year

#### Individual Grants

F. mirrohian	Options Granted to Employees in Fiscal	% of Total Number of Securities Underlying Options	Exercise or Base Price	
Expiration				
Name	Year	Granted	(\$/Sh)(1)	Date
Irwin Simon January 2006	25,000	24.3%	\$2.94	
Jack Kaufman	10,000	9.7%	\$2.94	
January 2006				
Benjamin Brecher	10,000	9.7%	\$2.94	
January 2006 Jerry Fitzgerald January 2006	10,000	9.7%	\$2.94	

(1) Options were granted at exercise prices which were not less than the fair

market value of the Common Stock at the time of grant.

Aggregate Option Exercises in Last Fiscal Year and Fiscal Year End Option Values

					Securities Under	lying
	Value of U	nexercise	ed			-
		Shares			Unexercised Opti	Lons
	In-the-Mon	ey Optior	าร			
		Acquire	ed	Value	Held at June 30,	1996
	at June 30	, 1996(1)	)			
Name		on Exer	cise	Realized	Exercisable	
Unexercisable Exercisable		Unexercisable				
Irwin S	Simon	0		\$0	625,000	Θ
	\$89,000		\$0		,	
Jack Ka	,	0		\$0	60,000	0
	\$11,000		0		,	
Benjami	in Brecher	0		\$0	45,000	0
	\$ 7,000		0		•	
Jerry F	itzgerald	0		\$0	60,000	0
	\$11,000		0		,	

<sup>(1)</sup> Based on a price of \$3.38 per share, the closing bid price for the Common

Stock on NASDAQ for such date.

#### 1994 Long Term Incentive and Stock Award Plan

In December 1994, the Company adopted the 1994 Long Term Incentive and Stock Award Plan (the "1994 Plan"), which amended and restated the Company's

prior stock option plan. The 1994 Plan provides for the granting of incentive

stock options to employees, directors and consultants to purchase up to an

aggregate of 855,000 shares of the Company's common stock. The 1994 Plan is

administered by the Compensation Committee of the Board of Directors. All of the  $\,$ 

options granted to date under the 1994 Plan have been qualified stock options

providing for exercise prices equivalent to the fair market price at date of  $% \left( 1\right) =\left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left($ 

grant, and expire 10 years after date of grant. At the discretion of the  $\,$ 

Compensation Committee, options are exercisable upon grant or over a five year

period. Through June 30, 1994, options for an aggregate of 255,000 shares had

been granted at a price of \$3.25 per share. During 1995, options for an

aggregate of 111,500 shares were granted at prices from \$3.50 to \$5.00 per share

and 55,000 options were terminated. During 1996, 103,500 options were granted at

prices ranging from \$2.94 to \$3.25 per share and 15,000 options were terminated.

At June 30, 1996, 400,000 options are outstanding, all of which are currently  $% \left( 1\right) =\left( 1\right) \left( 1\right) \left($ 

exercisable, and 455,000 shares are available for grant.

#### 1993 Executive Stock Option Plan

 $\,$  The Company also has the 1993 Plan pursuant to which it granted Mr.

Irwin D. Simon, its founder and Chief Executive Officer, options to acquire

600,000 shares of the Company's common stock. As a result of the Company

achieving certain sales thresholds, all of such shares are currently  $% \left( 1\right) =\left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left($ 

exercisable. The exercise price of options designed to qualify as incentive  $% \left( 1\right) =\left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left($ 

options is \$3.58 per share and the exercise price of non-qualified options is

\$3.25 per share. None of Mr. Simon's options have been exercised. The options

expire ten years after date of grant.

#### 1996 Directors Stock Option Plan

 $\hbox{ In December 1995, subject to the approval of stockholders at the }$ 

Annual Meeting to be held on December 3, 1996, the Company adopted the 1996

Directors Stock Option Plan (the "Directors Plan"). The Directors Plan provides

for the granting of stock options to non-employee directors to purchase up to an

aggregate of 300,000 shares of the Company's Common Stock. During 1996,

conditional options for an aggregate of 90,000 shares were granted at a price of

\$3.50 per share, subject to shareholder approval. At June 30, 1996, 90,000

options are outstanding, subject to stockholder approval, and 210,000 are

available for grant. See "Proposal 2 - Approval of 1996 Directors

Stock Option Plan."

Compensation Committee Report on Executive Compensation

Compensation Committee. The Compensation Committee (the "Committee")

is responsible for determining the compensation of Company officers other than

the salaries of the three most senior officers of the Company which

determined by the Board of Directors based upon the Committee's recommendation.

The Committee also administers the 1994 Plan.

Effective August 8, 1994, the Board of Directors appointed Mr. Heyer, Ms. Bronner and Mr. Schwartzreich as the members of the Committee.

Decisions and

recommendations by the Committee are made on the basis of an assessment of

corporate performance and a review of supporting data, including historical

compensation data of other companies within the industry. Although actions with

respect to various programs are taken at different times, consideration of each

is made in the context of the overall compensation package provided by the

Company.

As of the time of issuing this report the Committee has not evaluated  $% \left( 1\right) =\left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left($ 

its compensation policies with respect to qualifying compensation paid to its

executive officers for deductibility under Section 162(m) of the

Revenue Code. The Committee believes that compensation to be paid in fiscal 1996

will not exceed one million dollars in non-excluded compensation to any of the  $\,$ 

named executives.

Compensation Philosophy. The Company's executive compensation program

is designed to provide competitive levels of remuneration and assist the Company

in attracting and retaining qualified executives. The Committee is committed to

the objectives of linking executive compensation to corporate performance and  $% \left( 1\right) =\left( 1\right) \left( 1\right) \left($ 

providing incentives which align the interests of Company executives with the

interests of its stockholders. This philosophy underlies executive compensation  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +\left($ 

policies designed to integrate rewards with the attainment of annual and  $% \left( 1\right) =\left( 1\right) \left( 1\right)$ 

long-term performance goals, reward significant corporate performance and

recognize individual initiatives and achievements. It is performance which most

significantly influences an individual executive's compensation level. As a

result, actual compensation levels in any particular year may be above or below  $% \left( 1\right) =\left( 1\right) \left( 1\right) \left$ 

those of the Company's competitors, depending upon the Company's performance.

The executive compensation program is comprised of salary, annual cash

incentives and long-term, stock-based incentives. The following is a discussion

of each of the elements of the executive compensation program along with  $\boldsymbol{a}$ 

description of the decisions and actions taken by the Committee with regard to

fiscal 1996 compensation:

Base Salary. Salary ranges for each executive position are established

by the Company based on appropriate external comparisons, internal responsibilities and relationships to other corporate positions. Existing base

salaries and annual escalations for the named executives were established based  $% \left\{ 1\right\} =\left\{ 1\right\} =\left\{$ 

on the foregoing factors and in negotiation with each of the executives in  $% \left( 1\right) =\left( 1\right) \left( 1\right)$ 

connection with their employment by the Company.

Annual Incentive. The Company may pay annual cash bonuses in any year

to reward significant corporate accomplishments and individual initiatives which

contributed to the attainment of targeted goals relating to product sales,

product margins, return on capital employed, earnings per share and stockholder

return. If the Committee determines that corporate results are such that a bonus

program is warranted, then each executive's accomplishments are assessed as to

their impact on corporate results. Contributions must be above and beyond normal

expectations. The Chief Executive Officer meets with the Committee to review

corporate results, the individual executive's contributions and his recommendations as to annual incentive payments. The Committee evaluates the  $\,$ 

Chief Executive Officer's contributions.

 $$\operatorname{Long-Term}$  Incentives. The 1994 Plan and the 1993 Plan were approved by

stockholders for the purpose of promoting the interests of the Company and its

stockholders by (i) attracting and retaining executives and other key employees

of outstanding ability; (ii) strengthening the Company's capability to develop,

maintain and direct a competent management team; (iii) motivating executives and  $\ensuremath{\mathsf{E}}$ 

other key employees, by means of performance-related incentives, to achieve

longer-range performance goals; (iv) providing incentive compensation

opportunities which are competitive with those of other comparably situated  $% \left( 1\right) =\left( 1\right) \left( 1\right$ 

corporations; and (v) enabling such employees to participate in the long-term  $% \left( v\right) =\left( v\right) +\left( v$ 

growth and financial success of the Company.

 $\,$  The 1994 Plan provides for the grant of options to acquire the

Company's Common Stock. The granting of stock options is normally considered

annually except when special events or circumstances warrant otherwise. The  $\,$ 

options are granted to employees based upon their potential impact on corporate  $% \left( \frac{1}{2}\right) =\frac{1}{2}\left( \frac{1}{2}\right) +\frac{1}{2}\left( \frac{1}{2$ 

results and on their performance. The specific terms of each grant of options,

including the vesting thereof, are recommended by the Compensation Committee to

the Board of Directors but are subject to the provisions of the 1993 Plan.

Through June 30, 1994, options for an aggregate of 255,000 shares had been  $\,$ 

issued at a price of \$3.25 per share. During 1995, options for an aggregate of

111,500 shares were granted at prices from \$3.50 to \$5.00 per share and 55,000

options were terminated. During 1996, 103,500 options were granted at prices

ranging from \$2.94 to \$3.25 per share and

15,000 options were terminated. At June 30, 1996, 400,000 options are

outstanding, all of which are currently exercisable, and 455,000 shares are  $\,$ 

available for grant.

The Company has also adopted the 1993 Plan pursuant to which, in  $\operatorname{July}$ 

1993, it granted options to purchase an aggregate of 600,000 shares of Common

Stock to the President and Chief Executive Officer of the Company, Irwin  ${\bf D}.$ 

Simon. The options provided that vesting thereof was contingent upon the Company

achieving specified levels of net sales or pre-tax income by certain dates.

Following the acquisition by the Company in April 1994 of Hain Pure Food  $\,$ 

Company, Inc., the Board of Directors reviewed the vesting provisions in light

of such acquisition, and Mr. Simon's performance in effecting the acquisition,

and determined that the options would be treated as fully vested. The exercise  $% \left( 1\right) =\left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right)$ 

price of the options is \$3.25 per share.

 $\label{eq:chief_executive_officer_compensation} \mbox{Chief Executive Officer Compensation. Irwin D. Simon,} \\ \mbox{President and}$ 

Chief Executive Officer of the Company, entered into a three year employment

agreement with the Company dated May 1, 1993 pursuant to which Mr. Simon was

issued options to acquire 600,000 shares of Common Stock under the 1993 Plan,

all of which options are currently exercisable. In March 1996, Mr. Simon's  $\,$ 

extended for a period of three years, commencing July 1, 1996, at an annual base

compensation of \$200,000 effective July 1, 1996, with minimum annual increases

of \$25,000 on each of July 1, 1997 and July 1, 1998.

Compensation Committee:

Andrew R. Heyer, Chairman Beth L. Bronner

Steven S. Schwartzreich

#### Performance Graph

The following graph compares the performance of the Company's Common

Stock to the S&P 500 Index and to the Standard & Poor's food group index for the  $\,$ 

period from January 21, 1994 (the date the Company's Common Stock began trading

separately from the units issued in the Company's initial public offering)

through June 30, 1996.

Date	The Hain Food Group, Inc.	S&P 500	S&P Food Group
01/22/94	100	100	100
06/30/94	179	94	97
12/31/94	168	97	109
06/30/95	159	115	121
12/31/95	159	130	135
06/30/96	123	141	138

PROPOSAL 1 - ELECTION OF DIRECTORS

 $\,$  Nine Directors are to be elected, each Director to hold office until

the next Annual Meeting of Stockholders and until his or her successor is

elected and qualifies. The persons named as proxies in the accompanying proxy,

who have been designated by the Board of Directors, intend to vote, unless

otherwise instructed in such proxy, FOR the election of all of the nominees  $% \left( 1\right) =\left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left($ 

listed below.

Following is certain information about the nominees:

Irwin D. Simon, President and Chief Executive Officer, Age 37

Mr. Simon has been a Director, President and Chief

Executive Officer of the Company since its inception and is its founder. From December 1990

through December 1992, Mr. Simon was employed in various marketing capacities  $\$ 

with Slim-Fast Foods Company ("Slim Fast"), a national distributor of meal

replacement and weight loss food supplements with annual revenues in excess of

\$500 million. His duties initially involved marketing and business development

for the frozen and dairy divisions of Slim Fast, which included establishing and  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +\left$ 

implementing marketing strategies and establishing a distribution system  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +\left$ 

throughout the United States. In March 1992, Mr. Simon became Vice President of

Marketing for Slim Fast. From 1986 through 1990, Mr. Simon was associated with

The Haagen-Dazs Company, a division of Grand Metropolitan, plc.

Haagen-Dazs is a

manufacturer and distributor of premium ice cream and related

products. Mr. Simon held a number of sales and marketing positions, including  $% \left( 1\right) =\left( 1\right) \left( 1\right) \left($ 

Eastern Regional Director of Haagen-Dazs Shops, the entity managing a majority

of the total franchisee system and all company-owned retail shops.

Andrew R. Heyer(1), Chairman of the Board, Age 38

Since August 1995, Mr. Heyer has been a Managing Director of CIBC Wood

Gundy Securities Corp., an affiliate of the Canadian Imperial Bank of Commerce

and the successor to the Argosy Group, L.P. From February 1990 until August

1995, Mr. Heyer was a Managing Director of the Argosy Group, L.P., an investment

banking firm that specialized in merger, acquisition, divestiture, financing,

refinancing and restructuring transactions. From 1984 to 1990, Mr. Hever held

various positions with Drexel Burnham Lambert Incorporated, including co-head of

Merchant Banking, Head of Industrial Branch and Managing Director of the

Corporate Finance Department. Mr. Heyer has been a Director since November 1993.

Beth L. Bronner(1)(2), Secretary of the Company, Age 45

 $\,$  Ms. Bronner joined Citibank, N.A. in September 1996 as Vice President

and Director of Marketing for the United States and Europe. From July 1994 to

August 1996, Ms. Bronner was Vice President - Emerging Markets of American

Telephone & Telegraph Company Consumer Communication Services business. Ms.

Bronner was President of the Professional Products Division of Revlon, Inc. from

May 1993 until June 1994. From February 1992 to May 1993 she was Executive Vice

President of the Beauty Care and Professional Products Division of Revlon, Inc.  $\,$ 

From October 1990 to February 1992, Ms. Bronner was President of the Frozen  $\,$ 

Dessert/Refrigerated Divisions of Slim-Fast Foods Company. Prior to joining Slim  $\,$ 

Fast, she was Senior Vice President of The Haagen-Dazs Company and General

Manager for the Haagen-Dazs Shops Division. Ms. Bronner also serves as a  $\ensuremath{\mathsf{a}}$ 

director of Fortis, Inc. and Ulta, Inc. Ms. Bronner has been a Director since

November 1993.

Barry Gordon(2), Age 51

Since 1980, Mr. Gordon has been President and a director of American

Fund Advisors, Inc., a money management firm, and was elected Chairman of the

Board thereof in 1987. In addition, Mr. Gordon is President of The John Hancock

Global Technology Fund (a mutual fund specializing in telecommunications and

technology securities) and a director of Winfield Capital Corporation, a

publicly traded small business investment company. Mr. Gordon has been a

Director since November 1993.

Steven S. Schwartzreich(1), Age 48

Since 1973, Mr. Schwartzreich has been Vice President and a director

of Nassau Suffolk Frozen Food Co., Inc., a distributor of frozen food, ice cream and bakery products to retail stores. He is currently the Chairman

and President

of the Hunts Point Cooperative Market located in New York City. Mr. Schwartzreich has been a Director since November 1993.

John Gildea, Age 53

 $\,$  Mr. Gildea has been President and sole director of Gildea Investment

Co. since 1983, Managing Director of The Network Company II Limited, a  $\mbox{General}$ 

Partner of Gildea Management Company, L.P. since 1990 and from 1986 to 1990 was

a Senior Vice President of Donaldson, Lufkin & Jenrette. Mr. Gildea is also a

director of UNC, Inc., FAC Realty Trust, Barry's Jewelers, Inc. and  $\ensuremath{\mathsf{America}}$ 

Service Group, Inc. Mr. Gildea has been a Director since December 1994.

#### William P. Carmichael(2), Age 51

Mr. Carmichael is a certified public accountant and member of the

Illinois State Bar. He was Senior Vice President & Chief Accounting Officer of

Sara Lee Corporation from 1991 until his retirement in 1993. From 1988 to 1990

he was Senior Vice President & Chief Financial Officer of the Beatrice Company.

Mr. Carmichael is a director of several other companies, including Health 0

Meter Products, Inc., Cobra Electronics Corporation and The Golden Rule

Insurance Company. Mr. Carmichael has been a director since December 1995.

#### William J. Fox, Age 40

Mr. Fox has been Executive Vice President and Chief Financial Officer

of Revlon, Inc. and Revlon Consumer Products Corporation since their respective

formations in 1992 and was elected as a Director in November 1995 and September

1994, respectively. He has been Executive Vice President and Chief Financial

Officer of Revlon Holdings Inc. since November 1991 and a Vice President since

1987. He has been Senior Vice President of MacAndrews & Forbes Holdings Inc.

("MacAndrews") since August 1990 and was Treasurer from February 1987 to

September 1992. From April 1983 to February 1987, he held various nositions at

MacAndrews or its affiliates. Prior to April 1983, Mr. Fox was a certified

public accountant at the international auditing form of Coopers & Lybrand. Mr.

Fox is nominated as a Director for the first time.

#### Jack Futterman, Age 63

Mr. Futterman retired as Chairman and Chief Executive Officer of the

Pathmark Supermarket chain in March 1996. He joined Pathmark in 1973 as Vice

President of its drugstore and general merchandise divisions and occupied a

number of positions before becoming Chairman and Chief Executive Officer. Mr.

Futterman is a registered pharmacist and former Chairman of the National

Association of Chain Drugstores. He is a Director of Del Labs, Inc., as well as

several not-for-profit organizations. Mr. Futterman is nominated as a Director

for the first time.

- (1)Compensation Committee member.
- (2) Audit Committee member.

Directors' Compensation, Committees and Meeting Attendance

During the last fiscal year, the Board of Directors held six meetings.

During the last fiscal year, the Company did not pay any direct

compensation to Directors, other than reimbursement of out-of-pocket expenses incurred in connection with attendance at meetings of the Board of Directors. On December 5, 1995, each non-employee director was granted, subject to stockholder approval, options to purchase 15,000 shares of Common Stock at an exercise price of \$3.50 per share pursuant to the Directors Plan. See "Proposal 2 - Approval of 1996 Directors Stock Option Plan."

The Board has two standing committees: the Compensation Committee and the Audit Committee. The Compensation Committee administers the 1994 Plan and the 1993 Plan, determines the compensation policies for Company Officers, and recommends to the entire Board of Directors the salaries of the three most senior Officers of the Company. During fiscal 1996, the Compensation Committee held one meeting.

During fiscal 1996, the Company's Audit Committee held one meeting.

The principal functions of the Audit Committee are: to receive reports prepared

by the Company's finance department; to recommend the selection, retention or

termination of independent auditors; to review arrangements and proposals for  $% \left( 1\right) =\left( 1\right) \left( 1\right) \left($ 

the overall scope of the annual audit with management and the independent

auditors; and to discuss matters of concern to the Audit Committee with the  $\,$ 

independent auditors and management relating to the annual financial statements  $\hfill \hfill \hfi$ 

and results of the audit.

During fiscal 1996, each of the incumbent Directors attended at least

75% of the aggregate of the meetings of the Board of Directors and committees on which they served.

PROPOSAL 2 - APPROVAL OF 1996 DIRECTORS STOCK OPTION

PLAN

Background

persons.

The Directors Plan is designed to advance the interests of the Company by providing additional incentive to attract and retain non-employee directors through the encouragement of stock ownership in the Company by such

The Board of Directors adopted the Directors Plan on December 5, 1995,

subject to stockholder approval.

The full text of the Directors Plan is set forth in Appendix A to this  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +\left($ 

Proxy Statement. The essential features of the Directors Plan are summarized

below, but such summary is qualified in its entirety by reference to the  $\ensuremath{\operatorname{full}}$ 

text of the Directors Plan.

Description of the Directors Plan

There are reserved for issuance under the Directors Plan an aggregate

of up to 300,000 shares of Common Stock. The shares of Common Stock issuable

over the term of the Directors Plan may be available from authorized and

unissued Common Stock and treasury stock (including shares acquired in the open  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +\left($ 

market or other transactions).

exercisable and shall expire ten (10) years from its date of grant. The exercise

price of each option shall be the fair market value (as determined under the

Directors Plan) of the shares of Common Stock underlying such option on its grant date.

The Directors Plan will continue in effect until all options granted thereunder have expired or terminated or upon earlier termination as provided

for in the Directors Plan. No options will be granted after five (5) years from the date of adoption of the Directors Plan by the Board of Directors.

Eligibility for Participation

Directors who are not full time or part-time employees of the Company will be eligible for participation under the Directors Plan (each, an "Eligible Director" and, together, the "Eligible Directors"). At the date of this Proxy Statement, six directors of the Company are Eligible Directors, and two additional Eligible Directors are nominated for election on December 3, 1996.

#### Grants of Options

Each Eligible Director will be granted options to purchase 15,000

Shares of Common Stock on the date such Eligible Director is first elected as a

member of the Board of Directors, or, in the case of persons who were Eligible

Directors upon the date of adoption of the Plan, on such date of adoption. In

addition, each Eligible Director shall automatically receive an annual grant of

options to purchase 7,500 shares of Common Stock on the date of each annual

stockholder meeting subsequent to his election as director.

Subject to approval of the Directors Plan by the stockholders, stock options have conditionally been granted in the following amounts to the Eligible Directors:

#### New Directors Plan Benefits

Name	Number of Options (#) (1)
Beth L. Bronner	15,000
William Carmichael	15,000
John Gildea	15,000
Barry Gordon	15,000
Andrew R. Heyer	15,000
Steven S. Schwartzreich	15,000
All Eligible Directors, as a group	90,000

(1) The number of shares of Common Stock subject to stock options

heretofore granted under the Directors Plan are set forth herein.

Options granted under the Directors Plan were granted at the closing

sales price of the Company's Common Stock (\$3.50) on the date of grant

(December 5, 1995).

#### Administration

The Directors Plan is designed to operate automatically and not

require administration. However, to the extent that administration is necessary,

the Directors Plan shall be administered by those members of the Board of

Directors who are not eligible to participate in the Directors Plan (the "Plan

Committee"). Since it is intended that the Directors Plan provide for grants of

options to non-employee directors of the Company, this function will be limited

to matters of administrative oversight. The Plan Committee will have no

discretion with respect to the selection of Eligible Director optionees, the

determination of the exercise price of options, the timing of such grants or

number of shares of Common Stock covered by the options. Decisions

and

determinations of the Plan Committee shall be final and binding on all persons having an interest in the Directors Plan.

#### Amendment and Termination

The Board of Directors may, from time to time, amend the Directors
Plan; provided, however, that, except to the extent provided therein, no such amendment may (i) without approval by the Company's stockholders, increase the number of shares of Common Stock reserved for options or change the class of persons eligible to receive options, or involve any other change or modification requiring stockholder approval under Rule 16b-3 of

the Securities Exchange Act of 1934, as amended, (ii) permit the granting of

options that expire beyond the maximum ten (10) year period described therein,

or (iii) extend the termination date of the Directors Plan as set forth therein;

provided, further, that, except to the extent specifically provided otherwise

therein, no amendment or suspension of the Directors Plan issued thereunder  $% \left( 1\right) =\left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left($ 

shall substantially impair any option previously granted to any optionee without

the consent of such optionee, except such amendment made to cause the Directors

Plan to qualify for the exemption provided by Rule 16b-3.

 $\qquad \qquad \text{The Board of Directors, without further approval of the } \\ \text{Company's} \\$ 

stockholders, may at any time terminate or suspend the Directors Plan. Any such

termination or suspension of the Directors Plan shall not affect options already

granted and such options shall remain in full force and effect as if the

Directors Plan had not been terminated or suspended. No options may be granted  $% \left( 1\right) =\left( 1\right) \left( 1\right) \left($ 

while the Directors Plan is suspended or after it is terminated. The rights and

obligations under any option granted to any optionee while the Directors Plan is

in effect shall not be altered or impaired by the suspension or termination of

the Directors Plan without the consent of such optionee.

#### Adjustments

 $\hbox{ In the event of any recapitalization, reclassification, } \\ \text{split-up or }$ 

consolidation of shares of Common Stock, separation (including a spin-off),

dividend on shares of Common Stock payable in capital stock, or other similar  $% \left( 1\right) =\left( 1\right) \left( 1\right) \left($ 

change in capitalization of the Company or a merger or consolidation of the

Company or sale by the Company of all or a portion of its assets or other

similar event, the Committee shall make such appropriate adjustments in the

exercise prices of options, including options then outstanding, in the number

and kind of securities, cash or other property which may be issued pursuant to

options under the Directors Plan, including options then outstanding, and in the  $\,$ 

number of shares of Common Stock with respect to which options may be granted

(in the aggregate and to individual participants) as the Committee deems

equitable with a view toward maintaining the proportionate interest of the

directors and preserving the value of the options.

 $\,$  No fractional shares of Common Stock shall be issued. In lieu thereof,

the cash value of such fraction shall be paid.

Without limiting the generality of the foregoing, the existence of  $% \left( 1\right) =\left( 1\right) \left( 1\right)$ 

outstanding options granted under the Directors Plan shall not affect in any

manner the right or power of the Company to make, authorize or consummate (i)

any or all adjustments, recapitalizations, reorganizations or other

changes in

the Company's capital structure or its business; (ii) any merger or consolidation of the Company; (iii) any issue by the Company of debt securities,

or preferred or preference stock that would rank above the shares of Common

Stock subject to outstanding options; (iv) the dissolution or liquidation of the

Company; (v) the sale, transfer or assignment of all or any part of the assets

or business of the Company; or (vi) any other corporate act or proceeding,

whether of a similar character or otherwise.

#### Federal Income Tax Consequences

The following discussion summarizes the principal federal income tax

consequences of the Directors Plan. This discussion is based on current

provisions of the Internal Revenue Code of 1986, as amended (the "Code"), the Treasury regulations promulgated thereunder, and administrative and

judicial

interpretations thereof as in effect on the date hereof.

Upon exercise of an option granted under the Directors Plan, the

optionee will recognize ordinary income in an amount equal to the excess of the

fair market value of the shares received over the exercise price of such shares.

That amount increases the optionee's basis in the Common Stock acquired pursuant

to the exercise of the

option. Upon a subsequent sale of the shares of Common Stock, the optionee will

incur short-term or long-term capital gain or loss depending upon his holding

period for the shares of Common Stock and upon the shares of Common Stock's

subsequent appreciation or depreciation in value. The Company will be allowed a

federal income tax deduction for the amount recognized as ordinary income by the  $\,$ 

optionee upon the optionee's exercise of the option.

#### Recommendation

At the annual meeting, the Company's stockholders will be asked to

approve the adoption of the Directors Plan. The Board of Directors believes that

approval of the Directors Plan is in the best interests of the Company and its

stockholders and unanimously recommends a vote FOR approval. Approval of the

amendments requires the affirmative vote of the holders of a majority of the

shares of Common Stock of the Company represented in person or by proxy at the

annual meeting and entitled to vote.

## PROPOSAL 3 - RATIFICATION OF THE SELECTION OF INDEPENDENT AUDITORS

 $\hbox{ It is the practice of the Board of Directors of the } \\ \hbox{Company to}$ 

designate the accounting firm that will serve as independent auditors for the

Company. The Audit Committee has recommended that  ${\tt Ernst}$  & Young  ${\tt LLP}$  be selected

to audit the Company's financial statements for the fiscal year ending June 30,

1997 and the Board of Directors of the Company has approved the selection of

Ernst & Young LLP. Ernst & Young LLP audited the Company's financial statements

for the fiscal years ended June 30, 1996, 1995 and 1994. Unless a contrary vote

is indicated, the Proxies solicited hereby will be voted FOR the ratification of

the selection of Ernst & Young LLP as independent auditors for the fiscal year

ending June 30, 1997.

 $\label{thm:committee} \mbox{The Audit Committee reviews and approves the audit and non-audit}$ 

services to be provided by the Company's independent auditors during the year,

considers the effect that performing those services might have on audit

independence, and approves management's engagement of the Company's independent

auditors to perform those services.

Ernst & Young LLP expects to have a representative at the 1996 Annual

Meeting of Stockholders who will have the opportunity to make a statement and  $% \left( 1\right) =\left( 1\right) +\left( 1$ 

will be available to respond to appropriate questions.

Compliance with Section 16(a) of the Securities Exchange Act of 1934

Section 16(a) of the Securities Exchange Act of 1934 requires the  $\,$ 

Company's Executive Officers and Directors and persons who own more than 10% of

a registered class of the Company's equity securities to file initial reports of

ownership and changes in ownership with the Securities and Exchange Commission

("SEC"). Such Officers, Directors and stockholders are required by  $\ensuremath{\mathsf{SEC}}$ 

regulations to furnish the Company with copies of all Section 16(a) forms they

file. Based solely on a review of the copies of such forms furnished to the  $\,$ 

Company and written representations from the Company's Executive Officers and  $% \left( 1\right) =\left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left$ 

Directors, all persons subject to the reporting requirements of Section 16(a)

filed the required reports on a timely basis.

#### OTHER MATTERS

Management does not know of any other matters that will come before the meeting, but should any other matters requiring a vote of stockholders arise, including any question as to an adjournment of the meeting, the persons named on the enclosed Proxy will vote thereon according to their

in the interests of the

best judgment

Company. All shares represented by valid Proxies, unless otherwise specified,  $% \left( 1\right) =\left( 1\right) \left( 1\right) \left($ 

will be voted in the election of Directors for the nominees named above;

provided, however, that in the event any of such nominees should withdraw or  $% \left( 1\right) =\left( 1\right) +\left( 1\right$ 

otherwise become unavailable for reasons not presently known, the persons named  $% \left( 1\right) =\left( 1\right) \left( 1\right) \left$ 

as Proxies will vote FOR the election of the other persons in their place.

#### STOCKHOLDER PROPOSALS

The Company will not consider including a stockholder's proposal for action at its 1997 Annual Meeting of Stockholders in the proxy material to be mailed to its stockholders in connection with such meeting unless such proposal is received at the principal office of the Company no later than July 11, 1997.

By order of the Board of Directors,

BETH L. BRONNER Corporate Secretary

Dated: November 4, 1996

Your vote is important. Stockholders who do not expect to be present at the Annual Meeting and who wish to have their stock voted are requested to sign and date the enclosed proxy and return it in the enclosed envelope. No postage is required if mailed in the United States.

#### THE HAIN FOOD GROUP, INC.

#### 1996 DIRECTORS STOCK OPTION PLAN

- 1. Purpose. The purpose of this Plan is to advance the interests of The Hain  $\,$
- Food Group, Inc., a Delaware corporation, by providing an additional incentive
- to attract and retain nonemployee directors through the encouragement of  $\ensuremath{\mathsf{stock}}$
- ownership in the Company by such persons.
- 2. Definitions. As used herein, the following terms shall have the meaning indicated:
- (a) "Annual Meeting Date" shall mean the date of the annual meeting of the Company's shareholders at which the Directors are elected.
  - (b) "Board" shall mean the Company's Board of Directors.
- (c) "Code" shall mean the Internal Revenue Code of 1986, as amended.
- (d) "Committee" shall have the meaning provided in Section 12.  $\label{eq:committee} % \begin{array}{c} (\mathsf{d}) & (\mathsf{d}) &$
- (e) "Common Stock" shall mean the Common Stock, par value  $\$.01\ per$  share, of the Company.
- (f) "Company" shall refer to The Hain Food Group, Inc., a Delaware corporation.
  - (g) "Director" shall mean a member of the Board.
- (h) "Eligible Director" means any person who is a member of the Board and who is not an employee, full time or part time, of the Company or a Subsidiary.
- (i) "Fair Market Value" of a share of Common Stock on any day means:
- (i) if the principal market for the Common Stock is national securities exchange
- or the NASDAQ National Market System, the closing sales price of the  $\operatorname{\mathsf{Common}}$
- Stock on such day as reported by such exchange or market system, or on a  $\,$
- consolidated tape reflecting transactions on such exchange or  $\max$  system, or
- exchange or the NASDAQ National Market System, and the Common Stock is quoted on
- the National Association of Securities Dealers Automated Quotations System, the  $\,$
- mean between the closing bid and the closing asked prices for the Common Stock
- on such day as quoted on such system, or (iii) if the principal market for the  $\,$
- Common Stock is not a national securities exchange or the NASDAQ National Market
- System, and the Common Stock is not quoted on the National Association of  $% \left\{ 1\right\} =\left\{ 1\right\} =$
- Securities Dealers Automated Quotations System, the mean between the highest  $\operatorname{bid}$
- and lowest asked prices for the Common Stock on such day as

reported by the National Quotation Bureau, Inc.

- (j) "Initial Grant Date" means the date on which a person is first elected as a member of the Board, or, in the case of persons who were members of the Board as of the date of the adoption of this Plan.
- (k) "Option" shall mean any stock option granted under this Plan.
- (1) "Option Agreement" means the agreement between the Company and the Optionee to evidence the grant of an Option.

- (m) "Optionee" shall mean a person to whom a stock option is granted under this plan or any person who succeeds to the rights of such person under this Plan by reason of the death of such person.
- (o) "Share(s)" shall mean a share or shares of the Common Stock.  $\label{eq:common_share}$
- (p) "Subsidiary" means (i) any corporation of which the securities have a majority of the ordinary voting power in electing the Board  ${\bf p}$

nave a majority of the ordinary voting power in electing the Board (other than

as a result of a default) are owned, at the time as of which any determination  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +\left($ 

is being made, by the Company either directly or through one or more

Subsidiaries, (ii) a partnership in which the Company or a Subsidiary of the

Company is, at the time as of which any determination is being made, a general

partner or (iii) any other Person (other than a corporation or a partnership) in  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +\left$ 

which the Company either directly or through one or more Subsidiaries, at the

time as of which any determination is being made, has (x) at least a majority

ownership interest or (y) the power to elect or direct the election of the

directors or other governing body of such Person.

3. Shares and Options. Subject to Section 9 of this Plan, there shall be

reserved for issuance pursuant to the Plan an aggregate of up to  $300,000 \ \mathrm{Shares}$ 

from authorized and unissued Shares or treasury Shares including Shares acquired  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +\left$ 

by purchase in the open market or other transactions. If any  $\mbox{\it Option}$  granted

under the Plan shall terminate, expire, or be canceled or surrendered as to any

Shares, such Shares shall be available for future grants under the Plan.

- 4. Grants of Options.
- (a) On the Initial Grant Date, each Eligible Director shall automatically be granted an Option to purchase 15,000 Shares.
- (b) Each Eligible Director shall automatically receive an annual grant of an Option to purchase 7,500 Shares on each Annual Meeting Date subsequent to his election as a director of the Company.
- (c) Upon the grant of each Option, the Company and the Eligible
  Director shall enter into an Option Agreement, which shall specify the grant
  date and the exercise price and shall include or incorporate by reference the substance of this Plan and such other provisions consistent with this Plan as the Committee may determine.
- 5. Exercise Price. The exercise price per Share of any Option shall be the Fair Market Value of the Shares underlying such Option on the date such

Option is granted.

- 6. Exercise of Options. An option shall be deemed exercised when (i) the Company
- has received written notice of such exercise in accordance with the terms of the
- Option, (ii) full payment has been made of the aggregate exercise price of the
- Shares as to which the Option is exercised, and (iii) arrangements for the
- Optionee's payment to the Company of the amount, if any, that is necessary for  $% \left( 1\right) =\left( 1\right) \left( 1\right) \left($
- the Company to withhold in accordance with applicable tax withholding
- requirements. The exercise price of any Shares purchased shall be paid in cash,
- by certified or official bank check or personal check, by money order, with
- Shares or by a combination of the above. If the exercise price is paid in whole
- or in part with Shares, the value of the Shares surrendered shall
- be their Fair Market Value on the date the Option is exercised. No Optionee shall
- be deemed to be a holder of any Shares subject to an Option unless or until a
- stock
- certificate or certificates for such Shares are issued to such person(s) under  $\frac{1}{2} \left( \frac{1}{2} \right) = \frac{1}{2} \left( \frac{1}{2} \right)$
- the terms of the Plan.

- 7. Exercise Schedule for Options. Each Option granted hereunder shall be
- immediately exercisable. The expiration date of an Option shall be ten (10)

years from the date of grant of the Option.

- 8. Termination of Option Period. The unexercised portion of any Option shall
- automatically and without notice terminate and become null and void prior to the  $% \left( 1\right) =\left( 1\right) \left( 1\right)$
- expiration date specified in Section 7 hereof at the time of the earliest to  $% \left( 1\right) =\left( 1\right) +\left( 1\right$

occur of the following:

- (i) three (3) months after the date on which the Optionee ceases to be
- a Director for any reason other than by reason of (A) Cause which, for purposes
- of this Plan, shall mean the removal of the Optionee as a Director by reason of
- any act of (x) fraud or intentional misrepresentation, or (y) embezzlement,
- misappropriation, or conversion of assets or opportunities of the Company or any

Subsidiary, or (B) death;

- (ii) immediately upon the removal of the Optionee as a Director for  $\mbox{\sc Cause}\,;$
- (iii) one year after the date the Optionee ceases to be a Director by reason of death of the Optionee.
- 9. Adjustment of Shares.
- (a) In the event of any recapitalization,

reclassification, split-up

- or consolidation of Shares of Common Stock, separation (including a spin-off),
- dividend on Shares of Common Stock payable in capital stock, or other similar  $% \left( 1\right) =\left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left$
- change in capitalization of the Company or a merger or consolidation of the
- Company or sale by the Company of all or a portion of its assets or other
- similar event, the Committee shall make such appropriate adjustments in the
- exercise prices of Options, including Options then outstanding, in the number
- and kind of securities, cash or other property which may be issued pursuant to
- Options under the Plan, including Options then outstanding, and in the number of
- Shares of Common Stock with respect to which Options may be granted
- (in the aggregate and to individual participants) as the Committee deems
- equitable with a view toward maintaining the proportionate interest of the Directors and  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +\left$

preserving the value of the Options.

- (b) No fractional Shares of Common Stock shall be issued. In lieu thereof, the cash value of such fraction shall be paid.
- (c) Without limiting the generality of the foregoing, the existence of outstanding Options granted under the Plan shall not affect in any manner the  $\,$
- right or power of the Company to make, authorize or consummate (i) any or all
- adjustments, recapitalizations, reorganizations or other changes in

the Company's capital structure or its business; (ii) any merger or consolidation of the Company; (iii) any issue by the Company of debt securities, or preferred or preference stock that would rank above the Shares subject to outstanding Options; (iv) the dissolution or liquidation of the Company; (v) the sale,

transfer or assignment of all or any part of the assets or business

of the

Company; or (vi) any other corporate act or proceeding, whether of a similar

character or otherwise.

10. Transferability of Options. Each Option shall provide that such not be transferable by the Optionee otherwise than by will or the laws of

descent and distribution, and each Option shall be exercisable during the

Optionee's lifetime only by the Optionee.

11. Issuance of Shares. As a condition of any sale or issuance of Shares upon

exercise of any Options, the Committee may require such agreement

undertakings; if any, as the Committee may deem necessary or advisable to assure

compliance with any such law or regulation including, but not limited to, the

following:

(a) a representation and warranty by the Optionee to the Company, at

the time any Option is exercised, that he is acquiring the Shares to be issued

to him for investment and not with a view to, or for sale in connection with,

the distribution of any such Shares; and

(b) a representation, warranty and/or agreement to be bound by any

legends that are, in the opinion of the Committee, necessary or appropriate to

comply with the provisions of any securities law deemed by the Committee to be

applicable to the issuance of the Shares and are endorsed upon the  $\operatorname{Share}$ 

Certificates.

12. Administration of the Plan. The Plan is designed to operate automatically

and not require administration. However, to the extent that administration is

necessary, the Plan shall be administered by those members of the  $\ensuremath{\mathsf{Board}}$  who are

not eligible to participate in the Plan (the "Committee"). Since it is intended

that this Plan provide for grants of options to non-employee directors of this  $% \left( 1\right) =\left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right)$ 

Company, this function will be limited to matters of administrative oversight.

The Committee will have no discretion with respect to the selection of Eligible  $\$ 

Director optionees, the determination of the exercise price of  ${\sf Options}$ , the

timing of such grants or number of Shares covered by the Options. Decisions and  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +\left($ 

determinations of the Committee shall be final and binding on all persons having  $% \left( 1\right) =\left( 1\right) \left( 1\right)$ 

an interest in the Plan.

13. Interpretation. If any provision of the Plan should be held invalid or

illegal for any reason, such determination shall not affect the remaining

provisions hereof, but instead the Plan shall be construed and enforced as if

such provision had never been included in the Plan. The determination and the  $\,$ 

interpretation and construction of any provision of the Plan by the Board shall

be final and conclusive. This Plan shall be governed by the laws of the State of

Delaware. Headings contained in this Plan are for convenience only and shall in  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +\left($ 

no manner be construed as part of the Plan. Any reference to the masculine,  $% \left( 1\right) =\left( 1\right) \left( 1\right$ 

feminine, or neuter gender shall be a reference to such other gender as is appropriate.

- 14. Term of Plan, Amendment and Termination of the Plan.
- (a) This Plan shall become effective upon its adoption of the  $\ensuremath{\mathsf{Board}},$

and shall continue in effect until all Options granted hereunder have expired or  $% \left( 1\right) =\left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right$ 

been exercised, unless sooner terminated under the provisions relating thereto.

No Option shall be granted after five (5) years from the date of the Board's  $\,$ 

adoption of the Plan.

(b) The Plan shall be adopted by the Board and shall be

presented to
the Company shareholders for their approval by vote of a majority
of such
shareholders present or represented at a meeting duly held, such
approval to be
given within 12 months after the date of the Board's adoption.
Options may be
granted prior to shareholder approval of the Plan, but such Options
shall be
contingent upon such approval being obtained and may not be
exercised prior to

such approval.

that, except to the extent provided in Section 9, no such amendment may (i)

without approval by the Company's shareholders, increase the number of Shares

reserved for Options or change the class of persons eligible to receive options,

or involve any other change or modification requiring shareholder approval under

Rule 16b-3 of the Securities Exchange Act of 1934, as amended, (ii) permit the

granting of Options that expire beyond the maximum ten (10) year period

described in Section 7, or (iii) extend the termination date of the Plan as set

forth in Section 14(a); and, provided, further, that, except to the extent  ${\bf e}$ 

specifically provided otherwise in Section 8, no amendment or suspension of the  $\,$ 

Plan issued hereunder shall substantially impair any Option previously granted

to any Optionee without the consent of such Optionee, except such amendment made

to cause the Plan to qualify for the exemption provided by Rule 16b-3.

- (d) Notwithstanding anything else contained herein, the provisions of  $% \left( 1\right) =\left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left($
- this Plan that govern the designation of the class of non-employee directors  $% \left( 1\right) =\left( 1\right) +\left( 1\right$
- eligible to receive Options under the Plan, the number of Options to be awarded  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +\left($
- to nonemployee directors, the exercise price per share under each such Option,
- when and under what circumstance an Option will be granted and the period within
- which each Option may be exercised, shall not be amended more than once every
- $\mbox{six (6)}$  months (even with shareholder approval), other than to conform to
- changes to the Code, or the rules promulgated thereunder, or to the Employee
- Retirement Income Security Act of 1974, as amended, or the rules promulgated
- thereunder, or with rules promulgated by the Securities and Exchange Commission.
- (e) The Board, without further approval of the Company's shareholders,  $% \left( 1\right) =\left( 1\right) \left( 1\right) \left($
- may at any time terminate or suspend this Plan. Any such termination or  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +\left($
- suspension of the Plan shall not affect Options already granted and such Options  $\,$
- shall remain in full force and effect as if the Plan had not been terminated or  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +\left($
- suspended. No Option may be granted while the Plan is suspended or after it is
- terminated. The rights and obligations under any  $\mbox{\it Option}$  granted to any  $\mbox{\it Optionee}$
- while the Plan is in effect shall not be altered or impaired by the suspension
- or termination of the Plan without the consent of such  $\ensuremath{\mathsf{Optionee}}$  .
- 15. Reservation of Shares. The Company, during the term of the Plan, will at all
- times reserve and keep available a number of Shares as shall be sufficient to  $% \left( 1\right) =\left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left$
- satisfy the requirements of the Plan.

### [FORM OF PROXY]

### THE HAIN FOOD GROUP, INC.

This Proxy is Solic	ited on Behalf of t	the Board of		
Directors of The Hain Food Group, Inc. The undersigned hereby appoints Andrew R.				
Heyer, Irwin D. Simon and Jack Kaufman, or an	y of them, proxies,	each with full		
power of substitution, to vote the sha	res of the undersig	ned at the Annual		
Meeting of Stockholders of The Hain Food	Group, Inc. on Dec	cember 3, 1996, and		
any adjournments thereof, upon al				
the meeting. Without otherwise limiting th				
proxies are				
instructed to vote as indicat the shares		_		
will be voted "FOR" items 1 t being more fully				
described in the Notice of su Statement,	ch meeting and the	accompanying Proxy		
receipt of which are hereby a	cknowledged.			
The Board of Direct the Items Below	ors Recommends You	Vote "FOR" Each of		
1. Election of Directors				
FOR all nominees listed	below [ ]	WITHHOLD AUTHORITY		
[ ] (except as marked to the	contrary	to vote for all		
nominees below)		listed below		
(Instructions: to withh	old authority to vo	ote for individual		
nominees, strike a line through th	e nominees name lis	sted below.)		
Andrew R. Heyer	, Irwin D. Simon, E	Beth L. Bronner,		
Barry Gordon, Steven S. Schwa	rtzreich, John Gild	dea, William P.		
Carmichael, William J. Fox,				
2. To approve the 1996 Dire		Plan.		
	Against [ ]	Abstain [		
]	rigaziloc [ ]	/wocain [		
3. To ratify the appointmen	t of Ernet & Voung	IID to act as		
independent				
auditors of the Company 1997.	for the fiscal year	ending June 30,		
For [ ]	Against [ ]	Abstain [		
Please	Complete All Inform	nation Below		
	Signature:			
	Signature:			
	Dated:			
, 1996				

Please sign exactly as names

appear

hereon, indicating official position or representative capacity, if any. If shares are held jointly, both owners should sign.