

Hain Celestial Announces Record Second Quarter Fiscal Year 2016 Results

February 1, 2016

Net Sales Reach \$753 Million, an 8% Increase or 11% on a Constant Currency Basis
Earnings Per Diluted Share \$0.55, a 28% Increase
Adjusted Earnings Per Diluted Share \$0.57, a 6% Increase
Generated \$94 Million of Operating Cash Flow

LAKE SUCCESS, N.Y., Feb. 1, 2016 /PRNewswire/ -- The Hain Celestial Group, Inc. (NASDAQ: HAIN), a leading organic and natural products company with operations in North America, Europe and India providing consumers with A Healthier Way of Life[™], today reported results for its second quarter ended December 31, 2015.



Second Quarter Performance Highlights

- Record net sales of \$752.6 million, an 8% increase, or 11% on a constant currency basis, over prior year net sales of \$696.4 million. Net sales were impacted by \$18.3 million as a result of foreign exchange rate movements versus a year ago.
- Earnings per diluted share of \$0.55, a 28% increase; adjusted earnings per diluted share of \$0.57, a 6% increase. Foreign currencies impacted reported results by \$0.01 per diluted share.
- Record operating income of \$87.7 million, 11.7% of net sales; adjusted operating income of \$92.9 million, 12.3% of net sales.
- Strong operating cash flow of \$93.9 million, an increase of 82% over the prior year quarter.

"Our record net sales reflect the continuing strong performance from the United Kingdom and Rest of World segments, which collectively grew 12% in constant currency and the Hain Pure Protein Corporation segment ("HPPC"), which grew 21% excluding the acquisition of Empire®. Our strong sales growth was impacted in the quarter primarily by reductions in inventories at certain customers in the United States segment," said Irwin D. Simon, Founder, President and Chief Executive Officer of Hain Celestial. "We were able to deliver these strong results, reflecting our global diversified business model across Hain Celestial's organic and natural brands, product categories, customers and geographies."

Second Quarter 2016

The United States segment reported second quarter net sales of \$342.3 million. In the United Kingdom segment, net sales were \$194.2 million. HPPC reported net sales of \$141.7 million, and the Rest of World segment reported net sales of \$74.4 million. The Company had strong branded sales in constant currency led by Plainville Farms®, Tilda®, Ella's Kitchen®, Sun-Pat®, The Greek Gods®, Alba Botanica® and Avalon Organics®. Net sales of Empire®, Kosher Valley®, Joya® and Live Clean® brands acquired after the second quarter of fiscal year 2015 also contributed to the sales growth.

The Company earned net income of \$56.9 million, a 28% increase, and adjusted net income of \$59.2 million, a 7% increase, compared to the prior year period. Earnings per diluted share for the second quarter were \$0.55, a 28% increase compared to the prior year period. On an adjusted basis earnings per diluted

share for the second quarter were \$0.57, a 6% increase compared to the prior year period. Refer to Non-GAAP Financial Measures in this press release for reconciliations.

"Hain Celestial continues to be at the forefront of the evolution around changing consumer trends in consumer packaged goods with a strong global brand portfolio in key growth categories. We are uniquely positioned to satisfy the health and wellness needs of consumers with our leading natural and organic products as we work to deliver increased shareholder value," concluded Irwin Simon.

Fiscal Year 2016 Guidance

The Company reiterated its fiscal year 2016 guidance expectations of:

- Total net sales range of \$2.90 billion to \$3.04 billion, an increase of approximately 7% to 12% as compared to fiscal year 2015, and
- Earnings per diluted share range of \$1.95 to \$2.10, an increase of approximately 4% to 12% as compared to fiscal year 2015.

With respect to the cadence of the second half of the Company's fiscal year financial results, the Company expects net sales to be slightly lower in the third quarter as compared to the fourth quarter, while 42% to 46% of the Company's second half earnings will be in the third quarter and the balance in the fourth quarter.

Guidance is provided on a non-GAAP basis and excludes acquisition-related expenses, integration and restructuring charges, start-up costs, unrealized net foreign currency gains or losses, reserves for litigation matters and other non-recurring items, including any product recalls or market withdrawals, that have been or may be incurred during the Company's fiscal year 2016, which the Company will continue to identify as it reports its future financial results. Guidance excludes the impact of any future acquisitions.

Segment Results

The Company's operations are managed into the following segments: United States, United Kingdom, HPPC and Rest of World (comprised of Canada and Continental Europe).

The following is a summary of results for the three and six months ended December 31, 2015 by reportable segment:

(dollars in thousands)	United States	_	Inited ngdom	 n Pure otein	-	Rest of World	rporate/ Other	Total
NET SALES								
Net sales - Three months ended 12/31/15 ⁽¹⁾	\$ 342,298	\$	194,226	\$ 141,706	\$	74,359	\$ -	\$ 752,589
Net sales - Three months ended 12/31/14	\$ 353,969	\$	200,797	\$ 86,216	\$	55,401	\$ -	\$ 696,383
Non-GAAP Adjustments (2)	\$ 5,331	\$	-	\$ -	\$	-	\$ -	\$ 5,331
Adjusted net sales - Three months ended 12/31/14	\$ 359,300	\$	200,797	\$ 86,216	\$	55,401	\$ -	\$ 701,714
% change - FY'16 net sales vs. FY'15 adjusted net sales	-4.7%		-3.3%	64.4%		34.2%		7.3%
OPERATING INCOME Three months ended 12/31/15								
Operating income	\$ 50,221	\$	18,768	\$ 18,125	\$	4,689	\$ (4,081)	\$ 87,722
Non-GAAP Adjustments (2)	\$ 1,800	\$, -	\$ 841	\$	· -	\$ 2,498	\$ 5,139
Adjusted operating income	\$ 52,021	\$	18,768	\$ 18,966	\$	4,689	\$ (1,583)	\$ 92,861
Adjusted operating income margin	15.2%		9.7%	13.4%		6.3%		12.3%
Three months ended 12/31/14								
Operating income	\$ 55,591	\$	12,263	\$ 7,715	\$	5,613	\$ (7,170)	\$ 74,012
Non-GAAP Adjustments (2)	\$ 7,555	\$	5,189	\$ -	\$	-	\$ 627	\$ 13,371
Adjusted operating income	\$ 63,146	\$	17,452	\$ 7,715	\$	5,613	\$ (6,543)	\$ 87,383
Adjusted operating income margin	17.6%		8.7%	8.9%		10.1%		12.5%

- (1) There were no Non-GAAP adjustments to net sales for the three months ended 12/31/15
- (2) See accompanying table of "Reconciliation of GAAP Results to Non-GAAP Measures"

(dollars in thousands)	 United States	United ingdom	 in Pure rotein	Rest of World	Co	orporate/ Other	Total
NET SALES							
Net sales - Six months ended 12/31/15 (1)	\$ 673,511	\$ 359,580	\$ 265,694	\$ 140,992	\$	-	\$ 1,439,777
Net sales - Six months ended 12/31/14	\$ 690,884	\$ 373,076	\$ 156,886	\$ 106,794	\$	-	\$ 1,327,640
Non-GAAP Adjustments (2)	\$ 15,773	\$ -	\$ -	\$ 928	\$	-	\$ 16,701
Adjusted net sales - Six months ended 12/31/14	\$ 706,657	\$ 373,076	\$ 156,886	\$ 107,722	\$	-	\$ 1,344,341
% change - FY'16 net sales vs. FY'15 adjusted net sales	-4.7%	-3.6%	69.4%	30.9%			7.1%
OPERATING INCOME							
Six months ended 12/31/15							
Operating income	\$ 94,687	\$ 28,972	\$ 28,396	\$ 6,784	\$	(13,649)	\$ 145,190
Non-GAAP Adjustments (2)	\$ 3,897	\$ 1,020	\$ 886	\$ 514	\$	4,592	\$ 10,909
Adjusted operating income	\$ 98,584	\$ 29,992	\$ 29,282	\$ 7,298	\$	(9,057)	\$ 156,099

Adjusted operating income margin		14.6%	8.3%	11.0%	5.2%		10.8%
Six months ended 12/31/14							
Operating income	\$	85,181	\$ 17,858	\$ 11,534	\$ 6,248	\$ (17,982)	\$ 102,839
Non-GAAP Adjustments (2)	_\$	30,358	\$ 8,164	\$ 140	\$ 2,187	\$ 2,496	\$ 43,345
Adjusted operating income	\$	115,539	\$ 26,022	\$ 11,674	\$ 8,435	\$ (15,486)	\$ 146,184
Adjusted operating income margin		16.4%	7.0%	7.4%	7.8%		10.9%

- (1) There were no Non-GAAP adjustments to net sales for the six months ended 12/31/15
- (2) See accompanying table of "Reconciliation of GAAP Results to Non-GAAP Measures"

Webcast

Hain Celestial will host a conference call and webcast at 4:30 PM Eastern Time today to review its second quarter fiscal year 2016 results. The conference call will be webcast and available under the Investor Relations section of the Company's website at www.hain.com.

The Hain Celestial Group, Inc.

The Hain Celestial Group (NASDAQ: HAIN), headquartered in Lake Success, NY, is a leading organic and natural products company with operations in North America, Europe and India. Hain Celestial participates in many natural categories with well-known brands that include Celestial Seasonings®, Earth's Best®, Ella's Kitchen®, Terra®, Garden of Eatin'®, Sensible Portions®, Health Valley®, Arrowhead Mills®, MaraNatha®, SunSpire®, DeBoles®, Casbah®, Rudi's Organic Bakery®, Gluten Free Café™, Hain Pure Foods®, Spectrum®, Spectrum Essentials®, Walnut Acres Organic®, Imagine®, Almond Dream®, Rice Dream®, Soy Dream®, WestSoy®, The Greek Gods®, BluePrint®, FreeBird®, Plainville Farms®, Empire®, Kosher Valley®, Yves Veggie Cuisine®, Europe's Best®, Cully & Sully®, New Covent Garden Soup Co.®, Johnson's Juice Co.®, Farmhouse Fare®, Hartley's®, Sun-Pat®, Gale's®, Robertson's®, Frank Cooper's®, Linda McCartney®, Lima®, Danival®, Joya®, Natumi®, GG UniqueFiber®, Tilda®, JASON®, Avalon Organics®, Alba Botanica®, Live Clean® and Queen Helene®. Hain Celestial has been providing A Healthier Way of Life™ since 1993. For more information, visitwww.hain.com.

Safe Harbor Statement

Certain statements contained in this press release constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are predictions based on expectations and projections about future events, and are not statements of historical fact. You can identify forward-looking statements by the use of forward-looking terminology such as "plan", "continue", "expect", "anticipate", "intend", "predict", "project", "estimate", "likely", "believe", "might", "seek", "may", "remain", "potential", "can", "should", "could", "future" and similar expressions, or the negative of those expressions. These forward-looking statements include the Company's beliefs or expectations relating to the Company's guidance for net sales and earnings per diluted share for fiscal year 2016. Such forward-looking statements involve known and unknown risks, uncertainties, and other factors which may cause the actual results, levels of activity, performance or achievements of the Company, or industry results, to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward-looking statements. Such factors include, among others, general economic and financial market conditions; competition; our ability to respond to changes and trends in customer and consumer demand, preferences and consumption; our reliance on third party distributors, manufacturers and suppliers; the consolidation or loss of a significant customer; our ability to introduce new products and improve existing products; availability and retention of key personnel; our ability to effectively integrate our acquisitions; our ability to successfully consummate any proposed divestitures; liabilities arising from potential product recalls, market withdrawals or product liability claims; outbreaks of diseases or food-borne illnesses; potential litigation; the availability of organic and natural ingredients; our ability to manage our supply chain effectively; changes in fuel, raw material and commodity costs; effects of climate change on our business and operations; our ability to offset input cost increases; the interruption, disruption or loss of operations at one or more of our manufacturing facilities; the loss of one or more of our independent co-packers; the disruption of our transportation systems; risks associated with expansion into countries in which we have no prior operating experience; risks associated with our international sales and operations, including foreign currency risks; impairment in the carrying value of our goodwill or other intangible assets; our ability to use our trademarks; reputational damage; changes in, or the failure to comply with, government laws and regulations; liabilities or claims with respect to environmental matters; our reliance on independent certification for our products; a breach of security measures; our reliance on our information technology systems; effects of general global capital and credit market issues on our liquidity and cost of borrowing; potential liabilities not covered by insurance; the ability of joint venture investments to successfully execute business plans; dilution in the value of our common shares; and the other risks detailed from time-to-time in the Company's reports filed with the Securities and Exchange Commission, including the annual report on Form 10-K for the fiscal year ended June 30, 2015. As a result of the foregoing and other factors, no assurance can be given as to the future results, levels of activity and achievements of the Company, and neither the Company nor any person assumes responsibility for the accuracy and completeness of these statements.

Non-GAAP Financial Measures

This press release and the accompanying tables include non-GAAP financial measures, including adjusted operating income, adjusted income per diluted share, adjusted EBITDA (defined below) and operating free cash flow. The reconciliations of these non-GAAP financial measures to the comparable GAAP financial measures are presented in the tables "Reconciliation of GAAP Results to Non-GAAP Measures" for the three months and six months ended December 31, 2015 and 2014 and in the paragraphs below. Management believes that the non-GAAP financial measures presented provide useful additional information to investors about current trends in the Company's operations and are useful for period-over-period comparisons of operations. These non-GAAP financial measures should not be considered in isolation or as a substitute for the comparable GAAP measures. In addition, these non-GAAP measures may not be the same as similar measures provided by other companies due to potential differences in methods of calculation and items being excluded. They should be read only in connection with the Company's Consolidated Statements of Income presented in accordance with GAAP.

The Company defines adjusted EBITDA as net income (a GAAP measure) before income taxes, net interest expense, depreciation and amortization, impairment of long lived assets, equity in the earnings of non-consolidated affiliates, stock based compensation, acquisition-related expenses, including integration and restructuring charges, and other non-recurring items. The Company's management believes that this presentation provides useful information to management, analysts and investors regarding certain additional financial and business trends relating to its results of operations and financial condition. In addition, management uses this measure for reviewing the financial results of the Company and as a component of performance-based executive compensation.

For the three months and six months ended December 31, 2015 and 2014, adjusted EBITDA was calculated as follows:

3 Months Ended				6 Months Ended					
12/31/20	<u>015</u>	<u>12/31/20</u>	<u> </u>	12/31/20	<u>15</u>	12/31/20	<u>)14</u>		
			(dollars in tho	usands)					
\$	56.947	\$	44.575	\$	88.249	\$	63.430		

Income taxes	21,379	20,931	35,761	26,997
Interest expense, net	5,416	5,882	11,132	11,974
Depreciation and amortization	15,843	14,322	31,409	28,902
Equity in earnings of affiliates	31	(308)	(53)	(328)
Stock based compensation	4,010	3,060	7,279	5,999
Subtotal	103,626	88,462	173,777	136,974
Adjustments (a)	5,255	13,371	10,821	38,012
Adjusted EBITDA	\$ 108,881	\$ 101,833	\$ 184,598	\$ 174,986

(a) The adjustments include all adjustments in the table "Reconciliation of GAAP Results to Non-GAAP Measures" except for unrealized currency impacts, gain on disposal of investment held for sale, interest accretion and other items, net and taxes.

The Company defines Operating Free Cash Flow as cash provided from or used in operating activities (a GAAP measure) less capital expenditures. The Company views operating free cash flow as an important measure because it is one factor in evaluating the amount of cash available for discretionary investments. For the six months ended December 31, 2015 and 2014, operating free cash flow was calculated as follows:

	Six Months Ended						
	12/31/2015	12/31/2014					
	(dollars in thousands)						
Cash flow provided by operating activities	\$ 99,644	\$ 54,251					
Purchases of property, plant and equipment	(41,177)	(25,766)					
Operating free cash flow	\$ 58,467	\$ 28,485					

Our operating free cash flow was \$58.5 million for the six months ended December 31, 2015, an increase of \$30.0 million from the six months ended December 31, 2014. The increase in operating free cash flow primarily resulted from an increase in net income and other non-cash items. This was offset partially by an increase in our capital expenditures principally related to the purchase of a new factory location and production equipment in the HPPC segment to accommodate current demand, as well as the expansion of production lines at both our ready-to-heat rice facility in the United Kingdom and our plant-based beverage facilities in Europe to accommodate new products and increased volume.

THE HAIN CELESTIAL GROUP, INC. Consolidated Balance Sheets (In thousands)

	De	cember 31, 2015	 June 30, 2015
	(1	Unaudited)	
ASSETS			
Current assets:			
Cash and cash equivalents	\$	177,100	\$ 166,922
Accounts receivable, net		350,408	320,197
Inventories		403,318	382,211
Deferred income taxes		21,027	20,758
Prepaid expenses and other current assets		49,513	 42,931
Total current assets		1,001,366	933,019
Property, plant and equipment, net		382,830	344,262
Goodwill, net		1,219,725	1,136,079
Trademarks and other intangible assets, net		659,267	647,754
Investments and joint ventures		20,214	2,305
Other assets		33,458	 33,851
Total assets	\$	3,316,860	\$ 3,097,270
LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities:			
Accounts payable	\$	280,042	\$ 251,999
Accrued expenses and other current liabilities		89,965	79,167
Current portion of long-term debt		41,552	 31,275
Total current liabilities		411,559	362,441
Long-term debt, less current portion		940,462	812,608
Deferred income taxes		145,984	145,297
Other noncurrent liabilities		4,830	5,237

Total liabilities	1,502,835	1,325,583
Stockholders' equity:		
Common stock	1,066	1,058
Additional paid-in capital	1,103,357	1,073,671
Retained earnings	885,763	797,514
Accumulated other comprehensive loss	 (107,577)	(42,406)
Subtotal	1,882,609	1,829,837
Treasury stock	(68,584)	(58,150)
Total stockholders' equity	1,814,025	1,771,687
Total liabilities and stockholders' equity	\$ 3,316,860	\$ 3,097,270

THE HAIN CELESTIAL GROUP, INC. **Consolidated Statements of Income**

(unaudited and in thousands, except per share amounts)

	Three Months En	ided December 31,	Six Months Ended December 31,				
	2015	2014	2015	2014			
	\$	\$	\$	\$			
Net sales	752,589	696,383	1,439,777	1,327,640			
Cost of sales	575,026	529,056	1,110,167	1,034,469			
Gross profit	177,563	167,327	329,610	293,171			
Selling, general and administrative expenses	82,607	88,621	168,861	179,544			
Amortization/impairment of acquired intangibles	4,736	4,303	9,408	8,813			
Acquisition related expenses, restructuring and							
integration charges, net	2,498	391	6,151	1,975			
Operating income	87,722	74,012	145,190	102,839			
Interest and other expenses, net	9,365	8,814	21,233	12,740			
Income before income taxes and equity in earnings of							
equity-method investees	78,357	65,198	123,957	90,099			
Provision for income taxes	21,379	20,931	35,761	26,997			
Equity in net loss (income) of equity-method investees	31_	(308)	(53)	(328)			
	\$						
Net income	φ 56,947	\$ 44,575	\$ 88,249	\$ 63,430			
Net income per common share:							
Basic	\$ 0.55	\$ 0.44	\$ 0.86	\$ 0.63			
Diluted	\$ 0.55	\$ 0.43	\$ 0.85	\$ 0.62			
Weighted average common shares outstanding:							
Basic	103,017	101,267	102,912	100,975			
	104,161	103,226	104,209	102,941			
Diluted	104,101	103,220	104,209	102,941			

THE HAIN CELESTIAL GROUP, INC. Reconciliation of GAAP Results to Non-GAAP Measures (unaudited and in thousands, except per share amounts)

		Three Months Ended December 31,								
	201	5 GAAP	Adjustments		2015 Adjusted		2014	4 Adjusted		
Net sales	\$	752,589	\$	-	\$	752,589	\$	701,714		
Cost of sales		575,026		(841)		574,185		523,967		

Gross profit		177,563	841		178,404	177,747
Selling, general and administrative expenses		82,607	(1,800)		80,807	86,061
Amortization/impairment of acquired intangibles Acquisition related expenses, restructuring and		4,736	-		4,736	4,303
integration charges, net		2,498	(2,498)		-	
Operating income		87,722	5,139		92,861	87,383
Interest and other expenses, net		9,365	(2,980)		6,385	6,188
Income before income taxes and equity in earnings of			_			
equity-method investees		78,357	8,119		86,476	81,195
Provision for income taxes Equity in net loss (income) of equity-method investees		21,379 31	5,900 -		27,279 31	25,985 (308)
Equity in her loss (income) of equity-method investees		01			- 01	(000)
Net income	\$	56,947	\$ 2,219	\$	59,166	\$ 55,518
Net income per common share:	\$	0.55	\$ 0.02	\$	0.57	\$ 0.55
Basic	\$	0.55	\$ 0.02	\$	0.57	\$ 0.54
Diluted						
Weighted average common shares outstanding:						
Basic		103,017			103,017	101,267
Diluted		104,161			104,161	103,226
	Impost	FY 20	t on Income	Impost	FY 20	t on Income
		on Income come Taxes	t on Income Provision	•	on Income come Taxes	Provision
	20.0.0		 	20.0.0		
Nut butter recall	\$	-	\$ -	\$	5,331	\$ 2,026
Net sales		-			5,331	2,026
HPPC production interruption related to chiller						
breakdown		841	320		-	-
Nut butter recall		-	-		(496)	(188)
Fakenham inventory allowance for fire		-	-		900	187
UK factory start-up costs Acquisition related integration costs		-	-		3,289 1,396	682 364
Cost of sales		841	320		5,089	1,045
000.0.00					-,	,
Celestial Seasonings marketing support related to new						
packaging launch and Keurig transition Nut butter recall		1,800	684		2,432	924
Litigation expenses		-	-		128	49
Selling, general and administrative expenses		1,800	684		2,560	973
5, 5						
Acquisition related fees and expenses, integration and		0.400	540		004	4.40
restructuring charges, including severance Acquisition related expenses, restructuring and		2,498	549		391	142
integration charges, net		2,498	549		391	142
		,				
Unrealized currency impacts		2,764	980		2,626	868
HPPC chiller disposal		216	82			- 000
Interest and other expenses, net		2,980	1,062		2,626	868
UK tax rate change impact on deferred taxes and						
uncertain tax position reserve		-	3,285		-	
Provision for income taxes	-	-	3,285		-	
Total adjustments	\$	8,119	\$ 5,900	\$	15,997	\$ 5,054

	l December	

			Six	x Months Ende	d Decembe	er 31,		
	2015	GAAP	Adjus	stments	2015	Adjusted	201	4 Adjusted
			•			•		
Net sales	\$	1,439,777	\$	-	\$	1,439,777	\$	1,344,341
Cost of sales		1,110,167		(2,524)		1,107,643		1,015,338
Gross profit		329,610		2,524		332,134		329,003
		,-		,-		, -		,
Selling, general and administrative expenses		168,861		(2,234)		166,627		174,007
Amortization/impairment of acquired intangibles		9,408		(=,== :)		9,408		8,812
Acquisition related expenses, restructuring and		0,100				0,100		0,012
integration charges, net		6,151		(6,151)		_		_
mogration onarges, not		5,.5.		(0,101)				
Operating income		145,190		10,909		156,099		146,184
Operating income		145,190		10,909		150,099		140,104
Interest and other company and		24 222		(7.442)		12 700		12 400
Interest and other expenses, net	-	21,233		(7,443)		13,790		12,490
Income before income taxes and equity in earnings of		400.057		40.050		4.40.000		400.004
equity-method investees		123,957		18,352		142,309		133,694
Provision for income taxes		35,761		9,276		45,037		43,827
Equity in net loss (income) of equity-method investees		(53)				(53)		(328)
Net income	\$	88,249	\$	9,076	\$	97,325	\$	90,195
								<u> </u>
Net income per common share:	\$	0.86	\$	0.09	\$	0.95	\$	0.89
Basic	\$	0.85	\$	0.08	\$	0.93	\$	0.88
Diluted	Ψ	0.00	Ψ	0.00	Ψ	0.00	Ψ	0.00
Diluted								
Weighted average common shares outstanding:								
Basic		102,912				102 012		100.075
		,				102,912		100,975
Diluted		104,209				104,209		102,941
		F\/ 0	040			F\/ 0	045	
		FY 2		FY 2015				
	•	Impact on Income Impact on				on Income	•	t on Income
	Refore Inc	oma lavac	lax P	rovicion	Before In	come Taxes	lax	Provision
	Deloie in	come Taxes	TUXT	rovision				<u> </u>
Al el el				100131011			Φ.	5.004
Nut butter recall	\$	-	\$	-	\$	15,773	\$	5,994
European non-dairy beverage withdrawal					\$	15,773 928	\$	316
				- - -	\$	15,773	\$	
European non-dairy beverage withdrawal Net sales		-			\$	15,773 928	\$	316
European non-dairy beverage withdrawal		-		-	\$	15,773 928	\$	316
European non-dairy beverage withdrawal Net sales					\$	15,773 928	\$	316
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown		- - - 841		320	\$	15,773 928	\$	316
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project		- - - 841		320	\$	15,773 928 16,701	\$	316 6,310
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal		- - - 841		320	\$	15,773 928 16,701 - - 9,428	\$	316 6,310 - - 3,583
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire		841 426 -		320 162 -	\$	15,773 928 16,701 - - 9,428 1,259 900	\$	316 6,310 - - 3,583 428 187
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs		841 426 - - 743		320 162 - - - 149	\$	15,773 928 16,701 - - 9,428 1,259 900 6,021	\$	316 6,310 - - 3,583 428 187 1,249
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs		841 426 - - 743 514		320 162 - - - 149 155	\$	15,773 928 16,701 - - 9,428 1,259 900 6,021 1,523	\$	316 6,310 - - 3,583 428 187 1,249 390
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs		841 426 - - 743		320 162 - - - 149	\$	15,773 928 16,701 - - 9,428 1,259 900 6,021	\$	316 6,310 - - 3,583 428 187 1,249
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales		841 426 - - 743 514		320 162 - - - 149 155	\$	15,773 928 16,701 - - 9,428 1,259 900 6,021 1,523	\$	316 6,310 - - 3,583 428 187 1,249 390
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales Celestial Seasonings marketing support related to new		841 426 - - 743 514 2,524		320 162 - - 149 155 786	\$	15,773 928 16,701 - - 9,428 1,259 900 6,021 1,523	\$	316 6,310 - - 3,583 428 187 1,249 390
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales Celestial Seasonings marketing support related to new packaging launch and Keurig transition		841 426 - - 743 514 2,524		320 162 - - 149 155 786	\$	15,773 928 16,701 - - 9,428 1,259 900 6,021 1,523	\$	316 6,310 - - 3,583 428 187 1,249 390
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales Celestial Seasonings marketing support related to new packaging launch and Keurig transition Tilda fire insurance recovery costs		841 426 - - 743 514 2,524		320 162 - - 149 155 786	\$	15,773 928 16,701 - 9,428 1,259 900 6,021 1,523 19,131	\$	316 6,310 - 3,583 428 187 1,249 390 5,837
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales Celestial Seasonings marketing support related to new packaging launch and Keurig transition		841 426 - - 743 514 2,524		320 162 - - 149 155 786	\$	15,773 928 16,701 - - 9,428 1,259 900 6,021 1,523	\$	316 6,310 - - 3,583 428 187 1,249 390
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales Celestial Seasonings marketing support related to new packaging launch and Keurig transition Tilda fire insurance recovery costs		841 426 - - 743 514 2,524		320 162 - - 149 155 786	\$	15,773 928 16,701 - 9,428 1,259 900 6,021 1,523 19,131	\$	316 6,310 - 3,583 428 187 1,249 390 5,837
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales Celestial Seasonings marketing support related to new packaging launch and Keurig transition Tilda fire insurance recovery costs Nut butter recall		841 426 - - 743 514 2,524		320 162 - - 149 155 786	\$	15,773 928 16,701 - 9,428 1,259 900 6,021 1,523 19,131	\$	316 6,310 - 3,583 428 187 1,249 390 5,837
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales Celestial Seasonings marketing support related to new packaging launch and Keurig transition Tilda fire insurance recovery costs Nut butter recall Litigation expenses Acquisition related integration costs		841 426 - - 743 514 2,524		320 162 - - 149 155 786	\$	15,773 928 16,701 - 9,428 1,259 900 6,021 1,523 19,131	\$	316 6,310 - 3,583 428 187 1,249 390 5,837
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales Celestial Seasonings marketing support related to new packaging launch and Keurig transition Tilda fire insurance recovery costs Nut butter recall Litigation expenses		841 426 - - 743 514 2,524 2,004 230		320 162 - - 149 155 786	\$	15,773 928 16,701 - 9,428 1,259 900 6,021 1,523 19,131 - 4,909 373 256	\$	316 6,310 - 3,583 428 187 1,249 390 5,837
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales Celestial Seasonings marketing support related to new packaging launch and Keurig transition Tilda fire insurance recovery costs Nut butter recall Litigation expenses Acquisition related integration costs Selling, general and administrative expenses		841 426 - - 743 514 2,524 2,004 230		320 162 - - 149 155 786	\$	15,773 928 16,701 - 9,428 1,259 900 6,021 1,523 19,131 - 4,909 373 256	\$	316 6,310 - 3,583 428 187 1,249 390 5,837
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales Celestial Seasonings marketing support related to new packaging launch and Keurig transition Tilda fire insurance recovery costs Nut butter recall Litigation expenses Acquisition related integration costs Selling, general and administrative expenses Acquisition related fees and expenses, integration and		2,004 230 2,234		320 162 - - 149 155 786	\$	15,773 928 16,701 - 9,428 1,259 900 6,021 1,523 19,131 - 4,909 373 256 5,538	\$	316 6,310 3,583 428 187 1,249 390 5,837
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales Celestial Seasonings marketing support related to new packaging launch and Keurig transition Tilda fire insurance recovery costs Nut butter recall Litigation expenses Acquisition related integration costs Selling, general and administrative expenses Acquisition related fees and expenses, integration and restructuring charges, including severance		841 426 - - 743 514 2,524 2,004 230		320 162 - - 149 155 786	\$	15,773 928 16,701 - 9,428 1,259 900 6,021 1,523 19,131 - 4,909 373 256 5,538	\$	316 6,310 - 3,583 428 187 1,249 390 5,837
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales Celestial Seasonings marketing support related to new packaging launch and Keurig transition Tilda fire insurance recovery costs Nut butter recall Litigation expenses Acquisition related integration costs Selling, general and administrative expenses Acquisition related fees and expenses, integration and restructuring charges, including severance Contingent consideration expense		2,004 230 2,234		320 162 - - 149 155 786	\$	15,773 928 16,701 - 9,428 1,259 900 6,021 1,523 19,131 - 4,909 373 256 5,538	\$	316 6,310 3,583 428 187 1,249 390 5,837
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales Celestial Seasonings marketing support related to new packaging launch and Keurig transition Tilda fire insurance recovery costs Nut butter recall Litigation expenses Acquisition related integration costs Selling, general and administrative expenses Acquisition related fees and expenses, integration and restructuring charges, including severance Contingent consideration expense Acquisition related expenses, restructuring and		2,004 230 2,234		320 162 - - 149 155 786 762 46 - - 808	\$	15,773 928 16,701 - 9,428 1,259 900 6,021 1,523 19,131 - 4,909 373 256 5,538	\$	316 6,310 - 3,583 428 187 1,249 390 5,837 - - 1,864 142 77 2,083
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales Celestial Seasonings marketing support related to new packaging launch and Keurig transition Tilda fire insurance recovery costs Nut butter recall Litigation expenses Acquisition related integration costs Selling, general and administrative expenses Acquisition related fees and expenses, integration and restructuring charges, including severance Contingent consideration expense		2,004 230 2,234		320 162 - - 149 155 786	\$	15,773 928 16,701 - 9,428 1,259 900 6,021 1,523 19,131 - 4,909 373 256 5,538	\$	316 6,310 3,583 428 187 1,249 390 5,837
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales Celestial Seasonings marketing support related to new packaging launch and Keurig transition Tilda fire insurance recovery costs Nut butter recall Litigation expenses Acquisition related integration costs Selling, general and administrative expenses Acquisition related fees and expenses, integration and restructuring charges, including severance Contingent consideration expense Acquisition related expenses, restructuring and integration charges, net		2,004 230 2,234 6,151		320 162 - - 149 155 786 762 46 - - 808	\$	15,773 928 16,701 - 9,428 1,259 900 6,021 1,523 19,131 - 4,909 373 256 5,538 1,694 281 1,975	\$	316 6,310 - 3,583 428 187 1,249 390 5,837 - 1,864 142 77 2,083
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales Celestial Seasonings marketing support related to new packaging launch and Keurig transition Tilda fire insurance recovery costs Nut butter recall Litigation expenses Acquisition related integration costs Selling, general and administrative expenses Acquisition related fees and expenses, integration and restructuring charges, including severance Contingent consideration expense Acquisition related expenses, restructuring and integration charges, net Unrealized currency impacts		2,004 230 2,234		320 162 - - 149 155 786 762 46 - - 808	\$	15,773 928 16,701 - 9,428 1,259 900 6,021 1,523 19,131 - 4,909 373 256 5,538 1,694 281 1,975	\$	316 6,310 - 3,583 428 187 1,249 390 5,837 - - 1,864 142 77 2,083
HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales Celestial Seasonings marketing support related to new packaging launch and Keurig transition Tilda fire insurance recovery costs Nut butter recall Litigation expenses Acquisition related integration costs Selling, general and administrative expenses Acquisition related fees and expenses, integration and restructuring charges, including severance Contingent consideration expense Acquisition related expenses, restructuring and integration charges, net Unrealized currency impacts Gain on disposal of investment held for sale		2,004 230 2,234 6,151		320 162 - - 149 155 786 762 46 - - 808	\$	15,773 928 16,701 - 9,428 1,259 900 6,021 1,523 19,131 - 4,909 373 256 5,538 1,694 281 1,975 5,816 (311)	\$	316 6,310 - 3,583 428 187 1,249 390 5,837 - 1,864 142 77 2,083
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales Celestial Seasonings marketing support related to new packaging launch and Keurig transition Tilda fire insurance recovery costs Nut butter recall Litigation expenses Acquisition related integration costs Selling, general and administrative expenses Acquisition related fees and expenses, integration and restructuring charges, including severance Contingent consideration expense Acquisition related expenses, restructuring and integration charges, net Unrealized currency impacts Gain on disposal of investment held for sale Gain on pre-existing investment in HPPC		2,004 230 2,234 6,151		320 162 - - 149 155 786 762 46 - - 808	\$	15,773 928 16,701 - 9,428 1,259 900 6,021 1,523 19,131 - 4,909 373 256 5,538 1,694 281 1,975 5,816 (311) (5,334)	\$	316 6,310 - 3,583 428 187 1,249 390 5,837 - 1,864 142 77 2,083
HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales Celestial Seasonings marketing support related to new packaging launch and Keurig transition Tilda fire insurance recovery costs Nut butter recall Litigation expenses Acquisition related integration costs Selling, general and administrative expenses Acquisition related fees and expenses, integration and restructuring charges, including severance Contingent consideration expense Acquisition related expenses, restructuring and integration charges, net Unrealized currency impacts Gain on disposal of investment held for sale		2,004 230 2,234 6,151		320 162 - - 149 155 786 762 46 - - 808	\$	15,773 928 16,701 - 9,428 1,259 900 6,021 1,523 19,131 - 4,909 373 256 5,538 1,694 281 1,975 5,816 (311)	\$	316 6,310 - 3,583 428 187 1,249 390 5,837 - 1,864 142 77 2,083
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales Celestial Seasonings marketing support related to new packaging launch and Keurig transition Tilda fire insurance recovery costs Nut butter recall Litigation expenses Acquisition related integration costs Selling, general and administrative expenses Acquisition related fees and expenses, integration and restructuring charges, including severance Contingent consideration expense Acquisition related expenses, restructuring and integration charges, net Unrealized currency impacts Gain on disposal of investment held for sale Gain on pre-existing investment in HPPC		2,004 230 2,234 6,151		320 162 - - 149 155 786 762 46 - - 808	\$	15,773 928 16,701 - 9,428 1,259 900 6,021 1,523 19,131 - 4,909 373 256 5,538 1,694 281 1,975 5,816 (311) (5,334)	\$	316 6,310 - 3,583 428 187 1,249 390 5,837 - 1,864 142 77 2,083 - 637 - 1,933
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales Celestial Seasonings marketing support related to new packaging launch and Keurig transition Tilda fire insurance recovery costs Nut butter recall Litigation expenses Acquisition related integration costs Selling, general and administrative expenses Acquisition related fees and expenses, integration and restructuring charges, including severance Contingent consideration expense Acquisition related expenses, restructuring and integration charges, net Unrealized currency impacts Gain on disposal of investment held for sale Gain on pre-existing investment in HPPC Interest accretion and other items, net HPPC chiller disposal		2,004 230 2,234 6,151 7,227		762 46 808 1,929 2,386	\$	15,773 928 16,701 - 9,428 1,259 900 6,021 1,523 19,131 - 4,909 373 256 5,538 1,694 281 1,975 5,816 (311) (5,334)	\$	316 6,310 - 3,583 428 187 1,249 390 5,837 - 1,864 142 77 2,083 - 637 - 1,933
HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales Celestial Seasonings marketing support related to new packaging launch and Keurig transition Tilda fire insurance recovery costs Nut butter recall Litigation expenses Acquisition related integration costs Selling, general and administrative expenses Acquisition related fees and expenses, integration and restructuring charges, including severance Contingent consideration expense Acquisition related expenses, restructuring and integration charges, net Unrealized currency impacts Gain on disposal of investment held for sale Gain on pre-existing investment in HPPC Interest accretion and other items, net		2,004 230 2,234 6,151 7,227 216		320 162 - - 149 155 786 762 46 - - - 808 1,929 - 1,929 2,386 - - - 82	\$	15,773 928 16,701 - 9,428 1,259 900 6,021 1,523 19,131 - 4,909 373 256 5,538 1,694 281 1,975 5,816 (311) (5,334) 79	\$	316 6,310 - 3,583 428 187 1,249 390 5,837 - 1,864 142 77 2,083 - 637 - 1,933 - 30 -
HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales Celestial Seasonings marketing support related to new packaging launch and Keurig transition Tilda fire insurance recovery costs Nut butter recall Litigation expenses Acquisition related integration costs Selling, general and administrative expenses Acquisition related fees and expenses, integration and restructuring charges, including severance Contingent consideration expense Acquisition related expenses, restructuring and integration charges, net Unrealized currency impacts Gain on disposal of investment held for sale Gain on pre-existing investment in HPPC Interest accretion and other items, net HPPC chiller disposal Interest and other expenses, net		2,004 230 2,234 6,151 7,227 216		320 162 - - 149 155 786 762 46 - - - 808 1,929 - 1,929 2,386 - - - 82	\$	15,773 928 16,701 - 9,428 1,259 900 6,021 1,523 19,131 - 4,909 373 256 5,538 1,694 281 1,975 5,816 (311) (5,334) 79	\$	316 6,310 - 3,583 428 187 1,249 390 5,837 - 1,864 142 77 2,083 - 637 - 1,933 - 30 -
European non-dairy beverage withdrawal Net sales HPPC production interruption related to chiller breakdown US warehouse consolidation project Nut butter recall European non-dairy beverage withdrawal Fakenham inventory allowance for fire UK factory start-up costs Acquisition related integration costs Cost of sales Celestial Seasonings marketing support related to new packaging launch and Keurig transition Tilda fire insurance recovery costs Nut butter recall Litigation expenses Acquisition related integration costs Selling, general and administrative expenses Acquisition related fees and expenses, integration and restructuring charges, including severance Contingent consideration expense Acquisition related expenses, restructuring and integration charges, net Unrealized currency impacts Gain on disposal of investment held for sale Gain on pre-existing investment in HPPC Interest accretion and other items, net HPPC chiller disposal		2,004 230 2,234 6,151 7,227 216		320 162 - - 149 155 786 762 46 - - - 808 1,929 - 1,929 2,386 - - - 82		15,773 928 16,701 - 9,428 1,259 900 6,021 1,523 19,131 - 4,909 373 256 5,538 1,694 281 1,975 5,816 (311) (5,334) 79	\$	316 6,310 - 3,583 428 187 1,249 390 5,837 - 1,864 142 77 2,083 - 637 - 1,933 - 30 -

Provision for income taxes			3,285				-	
Total adjustments	\$	18.352	\$ 9.276	\$	43,595	\$	16.830	

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