# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

	FORM 8-K	
	CURRENT REPORT	
Pursu	ant to Section 13 or 15(d) of The Securities Exchang	ge Act of 1934
Da	te of Report (Date of earliest event reported): Februa	ary 5, 2013
	THE HAIN CELESTIAL GROUP, I (Exact name of registrant as specified in its charter)	
<b>Delaware</b> (State or other jurisdiction	0-22818	22-3240619
of incorporation)	(Commission File Number)	(I.R.S. Employer Identification No.)
	58 South Service Road, Melville, NY 11747 (Address of principal executive offices)	
Reg	istrant's telephone number, including area code: (63	1) 730-2200
	<b>Not Applicable</b> (Former name or former address, if changed since last	report)
the appropriate box below if the Forning provisions:	8-K filing is intended to simultaneously satisfy the	filing obligation of the registrant under any of the
Written communications pursuant to Ru	le 425 under the Securities Act (17 CFR 230.425)	
Soliciting material pursuant to Rule 14a	-12 under the Exchange Act (17 CFR 240.14a-12)	
Pre-commencement communications pu	rsuant to Rule 14d-2(b) under the Exchange Act (17 Cl	FR 240.14d-2(b))
Pre-commencement communications pu	rsuant to Rule 13e-4(c) under the Exchange Act (17 CF	FR 240.13e-4(c))

## Item 2.01 Results of Operations and Financial Condition

The information contained in this Current Report on Form 8-K, including the exhibit attached hereto, is being furnished pursuant to Item 2.02, "Results of Operations and Financial Condition." This information shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, or incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

On February 5, 2013, The Hain Celestial Group, Inc. issued a press release announcing financial results for its second quarter ended December 31, 2012. The press release is attached hereto as Exhibit 99.1 and incorporated herein by reference.

## Item 9.01 Financial Statements and Exhibits

(d) Exhibits. The following exhibits are filed herewith:

Exhibit No. Description

99.1 Press Release of The Hain Celestial Group, Inc. dated February 5, 2013

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: February 5, 2013

THE HAIN CELESTIAL GROUP, INC. (Registrant)

By: /s/ Ira J. Lamel

Executive Vice President and Chief Financial Officer Title:

# EXHIBIT INDEX

Exhibit No. Description

99.1\* Press Release of The Hain Celestial Group, Inc. dated February 5, 2013.

\* Filed herewith



Contact: Ira Lamel/Mary Anthes The Hain Celestial Group, Inc. 631-730-2200

## HAIN CELESTIAL ANNOUNCES RECORD RESULTS FOR SECOND QUARTER FISCAL YEAR 2013 AND RAISES EARNINGS GUIDANCE

GAAP Net Income of \$31.6 Million; Up 58% GAAP EPS of \$0.68 per Diluted Share from Continuing Operations; Up 48%

Adjusted Net Income of \$34.2 Million; Up 40% Adjusted EPS of \$0.72 per Diluted Share; Up 36%

Melville, NY, February 5, 2013 - The Hain Celestial Group, Inc. (NASDAQ: HAIN), a leading natural and organic products company providing consumers with A Healthy Way of Life<sup>TM</sup>, today reported its results for the second quarter ended December 31, 2012.

#### Performance Highlights 2QFY13 Compared to 2QFY12

- Record net sales of \$455.3 million, an increase of 24.8%
- GAAP net income of \$31.6 million, an increase of 57.8%
- GAAP earnings per diluted share from continuing operations of \$0.68, an increase of 47.8%
- Adjusted earnings per diluted share of \$0.72, an increase of 35.8%
- Operating free cash flow of \$106.8 million for the trailing 12 months ended December 31, 2012, an increase of 47.6%
- Adjusted EBITDA of \$205.9 million for the trailing 12 months ended December 31, 2012, an increase of 31.8%

"I am extremely pleased with our results as Hain Celestial US delivered 9.4% top-line growth on a comparable basis as well as increased profitability during the second quarter. In the UK, Hain Daniels, with the addition of the ambient grocery brands for two months of the quarter, focused on higher margin brand growth while evaluating and establishing a program to eliminate certain unprofitable private label sales. At the same time our businesses in Canada and Europe delivered profitable growth," said Irwin D. Simon, Founder, President and Chief Executive Officer of Hain Celestial. "As we have previously discussed, a major investment in our Fakenham facility is underway, where we are repositioning our meat-free frozen foods plant to be ready for the commencement of a long-term program with a major retailer later this year. Brands acquired during the quarter also contributed to our results, including Hartley's® jam and Sun-Pat® peanut butter, each of which are No. 1 in their respective categories in the United Kingdom," concluded Irwin Simon.

Worldwide net sales for the second quarter of fiscal year 2013 were a record \$455.3 million, an increase of 24.8% compared to net sales of \$364.8 million in the prior year period. Hain Celestial US reported net sales of \$280.4 million. In the United Kingdom, Hain Daniels' net sales were \$120.2 million. For the Company's Rest of World segment, consisting of the operations of Hain Celestial Canada and Hain Celestial Europe, net sales were \$54.7 million. The Company had strong brand contribution across various sales channels led by Celestial Seasonings®, Earth's Best®, Garden of Eatin®, Imagine®, MaraNatha®, The Greek Gods®, Alba Botanica®, Lima®, Danival® and Linda McCartney®. Also, the Company has entered the raw juice category with the acquisition of the BluePrint® brand in late December.

The Hain Celestial Group, Inc. • 58 South Service Road • Melville, NY 11747 • 631-730-2200 www.hain-celestial.com

The Company earned income from continuing operations of \$32.2 million in the second quarter of fiscal year 2013 compared to \$21.1 million in the prior year period, a 53.0% increase, and reported earnings per diluted share from continuing operations of \$0.68 compared to \$0.46 in the prior year second quarter. Adjusted income from continuing operations was \$34.2 million compared to \$24.4 million in the prior year, a 40.3% increase, and adjusted earnings per diluted share from continuing operations was \$0.72 compared to \$0.53 in the prior year second quarter. Adjusted amounts exclude acquisition-related expenses, integration and restructuring charges as well as an acquisition-related currency gain. Adjusted EBITDA reached a new high of \$205.9 million during the 12-trailing month period ended December 31, 2012.

#### Fiscal Year 2013 Guidance

The Company updated its annual guidance for fiscal year 2013.

- Total net sales range of \$1.740 billion to \$1.755 billion; an increase of 26% to 27% as compared to fiscal year 2012.
- Earnings range of \$2.40 to \$2.47 per diluted share; an increase of 29% to 33% as compared to fiscal year 2012.

Guidance is provided for continuing operations on a non-GAAP basis and excludes acquisition and integration expenses that may be incurred during the Company's fiscal year 2013, which the Company will continue to identify as it reports its future financial results. Guidance excludes the impact of any future acquisitions. Historically, the Company's sales and earnings are strongest in its second and third quarters.

#### **Segment Results**

The Company's operations are organized into geographic segments: United States, United Kingdom, Canada and Europe.

Sales in the United States segment were \$280.4 million for the three months ended December 31, 2012, up 9.4% from the prior year period on a comparable basis, after adjusting the reported 8.2% growth for the transfer of sales responsibilities for a particular brand to the Company's Canadian operations in fiscal year 2013, which accounted for \$2.8 million included in United States sales in fiscal year 2012. For the six months ended December 31, 2012, the increase was 9.4% after adjusting for the transfer of \$5.7 million of sales in fiscal year 2012.

Operating income margin -Six months ended 12/31/11

# The Hain Celestial Group, Inc. Reportable Segment Results

(dollars in thousands)

	(donars in thousands)									
	Uı	nited States		United Kingdom		Rest of World		Corporate ad other <sup>(1)</sup>	C	onsolidated
Net sales - Three months ended 12/31/12	\$	280,415	\$	120,167	\$	54,737	\$	_	\$	455,319
Net sales - Three months ended 12/31/11	\$	259,153	\$	56,417	\$	49,267	\$	_	\$	364,837
% change		8.2%		113.0%		11.1%				24.8%
Operating income - Three months ended 12/31/12	\$	47,582	\$	12,076	\$	4,268	\$	(12,682)	\$	51,244
Operating income - Three months ended 12/31/11	\$	41,760	\$	3,362	\$	2,630	\$	(11,548)	\$	36,204
% change		13.9%		259.2%		62.3%				41.5%
Operating income margin - Three months ended 12/31/12		17.0%		10.0%		7.8%				11.3%
Operating income margin - Three months ended 12/31/11		16.1%		6.0%		5.3%				9.9%
12/31/11		10.170		0.070		5.570				7.770
	Uı	nited States		United Kingdom		Rest of World		Corporate ad other <sup>(1)</sup>	C	onsolidated
Net sales - Six months ended 12/31/12	\$	533,062	\$	178,115	\$	103,949	\$	_	\$	815,126
Net sales - Six months ended 12/31/11	\$	492,795	\$	67,655	\$	91,224	\$	_	\$	651,674
% change		8.2%		163.3%		13.9%				25.1%
Operating income - Six months ended 12/31/12	\$	84,099	\$	11,050	\$	8,674	\$	(20,303)	\$	83,520
Operating income - Six months ended 12/31/11	\$	73,492	\$	2,240	\$	4,810	\$	(20,501)	\$	60,041
% change		14.4%		393.3%		80.3%				39.1%
Operating income margin - Six months ended 12/31/12		15.8%		6.2%		8.3%				10.2%

3.3%

5.3%

9.2%

14.9%

#### Webcast

Hain Celestial will host a conference call and webcast at 4:30 PM Eastern Time today to review its second quarter fiscal year 2013 results. The conference call will be webcast and available under the Investor Relations section of the Company's website at <a href="https://www.hain-celestial.com">www.hain-celestial.com</a>.

#### The Hain Celestial Group, Inc.

The Hain Celestial Group (NASDAQ: HAIN), headquartered in Melville, NY, is a leading natural and organic products company in North America and Europe. Hain Celestial participates in many natural categories with well-known brands that include Celestial Seasonings®, Earth's Best®, Terra®, Garden of Eatin'®, Sensible Portions®, Health Valley®, Arrowhead Mills®, MaraNatha®, SunSpire®, DeBoles®, Gluten Free Café™, Hain Pure Foods®, Hollywood®, Spectrum Naturals®, Spectrum Essentials®, Walnut Acres Organic®, Imagine®, Almond Dream®, Rice Dream®, Soy Dream®, WestSoy®, The Greek Gods®, BluePrint®, Ethnic Gourmet®, Yves Veggie Cuisine®, Europe's Best®, Cully & Sully®, New Covent Garden Soup Co.®, Johnson's Juice Co.®, Farmhouse Fare®, Hartley's®, Sun-Pat®, Gale's®, Robertson's®, Frank Cooper's®, Linda McCartney®, Lima®, Danival®, GG UniqueFiber®, Natumi®, JASON®, Zia® Natural Skincare, Avalon Organics®, Alba Botanica®, Queen Helene® and Earth's Best TenderCare®. Hain Celestial has been providing "A Healthy Way of Life™" since 1993. For more information, visit www.hain-celestial.com.

#### Safe Harbor Statement

This press release contains forward-looking statements under the Private Securities Litigation Reform Act of 1995. Words such as "plan," "continue," "expect," "expected," "anticipate," "estimate," "believe," "may," "potential," "can," "positioned," "should," "future," "look forward" and similar expressions, or the negative of those expressions, may identify forward-looking statements. These forward-looking statements include the Company's expectations relating to (i) the Company's guidance for net sales and earnings per diluted share for fiscal year 2013; and (ii) the Company's investment in its Fakenham facility for the commencement later this year of a program with a major retailer. Forward-looking statements involve known and unknown risks and uncertainties, which could cause the Company's actual results to differ materially from those described in the forward-looking statements. These risks include but are not limited to the Company's ability to achieve its guidance for net sales and earnings per diluted share for fiscal year 2013 given the economic environment in the U.S. and other markets that it sells products as well as economic, political and business conditions generally and their effect on the Company's customers and consumers' product preferences, and the Company's business, financial condition and results of operations; the Company's ability to implement its business and acquisition strategy; the Company's ability to realize sustainable growth, execute productivity initiatives and manage its supply chain; the Company's ability to effectively integrate its acquisitions; competition; the success and cost of introducing new products as well as the Company's ability to increase prices on existing products; the Company's reliance on third party distributors, manufacturers and suppliers; the Company's ability to maintain existing customers and secure and integrate new customers; the Company's ability to respond to changes and trends in customer and consumer demand, preferences and consumption; international sales and operations; changes in fuel, raw materials and commodity costs; changes in, or the failure to comply with, government regulations; the availability of natural and organic ingredients; the loss of one or more of our manufacturing facilities; our ability to use our trademarks; reputational damage; product liability; seasonality; and those risks detailed from time-to-time in the Company's reports filed with the Securities and Exchange Commission, including the annual report on Form 10-K for the fiscal year ended June 30, 2012. As a result of the foregoing and other factors, no assurance can be given as to future results, levels of activity and achievements and neither the Company nor any person assumes responsibility for the accuracy and completeness of these statements.

#### **Non-GAAP Financial Measures**

This press release and the accompanying tables include non-GAAP financial measures, including adjusted net income, adjusted gross profit, adjusted diluted EPS, earnings before interest, taxes, depreciation, and amortization ("EBITDA"), adjusted EBITDA and operating free cash flow. The reconciliations of these non-GAAP financial measures to the comparable GAAP financial measures are presented in the tables "Reconciliation of GAAP Results to Non-GAAP Measures" for the three months and six months ended December 31, 2012 and 2011 and in the paragraphs below. Management believes that the non-GAAP financial measures presented provide useful additional information to investors about current trends in the Company's operations and are useful for period-over-period comparisons of operations. These non-GAAP financial measures should not be considered in isolation or as a substitute for the comparable GAAP measures. In addition, these non-GAAP measures may not be the same as similar measures provided by other companies due to potential differences in methods of calculation and items being excluded. They should be read only in connection with the Company's Consolidated Statements of Income presented in accordance with GAAP.

The Company defines EBITDA as net income (a GAAP measure) before income taxes, net interest expense, depreciation and amortization, impairment of long lived assets, equity in the earnings of non-consolidated affiliates and stock based compensation. Adjusted EBITDA is defined as net income before income taxes, net interest expense, depreciation and amortization, impairment of long lived assets, equity in the earnings of non-consolidated affiliates, stock based compensation and acquisition-related expenses, including integration and restructuring charges. The Company's management believes that these presentations provide useful information to management, analysts and investors regarding certain additional financial and business trends relating to its results of operations and financial condition. In addition, management uses these measures for reviewing the financial results of the Company as well as a component of performance-based executive compensation.

For the three-month, six-month and trailing 12-month periods ended December 31, 2012 and 2011, EBITDA and adjusted EBITDA were calculated as follows:

	3-Months Ended		6-Months	Ended	<b>Trailing 12 Months</b>		
	12/31/12	12/31/11	12/31/12	12/31/11	12/31/12	12/31/11	
Net Income	\$31,622	\$20,038	\$48,008	\$31,728	\$95,505	\$61,348	
Income taxes	16,106	11,028	24,442	18,745	45,040	38,528	
Interest expense, net	4,673	4,019	8,114	6,918	16,271	13,411	
Depreciation and amortization	8,984	8,278	16,993	14,592	32,861	27,003	
Impairment of long lived assets	_	_	_	_	15,098	_	
Equity in earnings of affiliates	(596)	(751)	142	(819)	(179)	1,945	
Stock based compensation	3,709	1,969	6,601	3,763	11,129	8,883	
EBITDA	64,498	44,581	104,300	74,927	215,725	151,118	
Acquisition related expenses and restructuring charges	3,775	5,205	4,416	6,952	(9,817)	5,149	
Adjusted EBITDA	\$68,273	\$49,786	\$108,716	\$81,879	\$205,908	\$156,267	

The Company defines Operating Free Cash Flow as cash provided from or used in operating activities (a GAAP measure) less capital expenditures. The Company views operating free cash flow as an important measure because it is one factor in evaluating the amount of cash available for discretionary investments.

For the trailing 12-month periods ended December 31, 2012 and 2011, operating free cash flow was calculated as follows:

	12-Months Ended 12/31/2012	12-Months Ended 12/31/2011
Cash flow provided by operating activities	\$145,229	\$85,921
Purchases of property, plant and equipment	(38,479)	(13,578)
Operating free cash flow	\$106,750	\$72,343

# **Consolidated Balance Sheets**

(In thousands)

		December 31,		June 30,	
		2012	2012		
1 CODE	-	(Unaudited)			
ASSETS					
Current assets:	ф	40.571	Φ.	20.007	
Cash and cash equivalents	\$	42,571	\$	29,895	
Trade receivables, net		217,429		166,677	
Inventories		234,278		186,440	
Deferred income taxes		17,180		15,834	
Other current assets		26,411		19,864	
Assets of business held for sale				30,098	
Total current assets		537,869		448,808	
Property, plant and equipment, net		218,170		148,475	
Goodwill, net		893,921		702,556	
Trademarks and other intangible assets, net		424,356		310,378	
Investments and joint ventures		49,595		45,100	
Other assets		25,357		18,276	
Total assets	\$	2,149,268	\$	1,673,593	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities:					
Accounts payable and accrued expenses	\$	243,020	\$	184,103	
	Þ		Ф		
Income taxes payable		10,047		5,074	
Current portion of long-term debt Liabilities of business held for sale		5,393		296	
		250.460		13,336	
Total current liabilities		258,460		202,809	
Deferred income taxes		135,395		107,633	
Other noncurrent liabilities		14,838		8,261	
Long-term debt, less current portion		635,110		390,288	
Total liabilities		1,043,803	·	708,991	
Stockholders' equity:					
Common stock		478		462	
Additional paid-in capital		699,804		616,197	
Retained earnings		423,119		375,111	
Treasury stock		(30,194)		(21,785)	
Accumulated other comprehensive income		12,258		(5,383)	
Total stockholders' equity		1,105,465		964,602	
rotal stockholders equity		1,103,403		704,002	
Total liabilities and stockholders' equity	\$	2,149,268	\$	1,673,593	

# **Consolidated Statements of Income**

(in thousands, except per share amounts)

	Three Months Ended December 31,					Six Months Ended December 31,					
		2012		2011		2012	2011				
		(Una	udited)		(Unaudited)						
Net sales	\$	455,319	\$	364,837	\$	815,126	\$	651,674			
Cost of sales		324,556		260,252		589,151		467,285			
Gross profit		130,763		104,585		225,975		184,389			
Selling, general and administrative expenses		75,744		63,460		138,039		117,896			
Acquisition related expenses including integration and restructuring charges		3,775		4,921		4,416		6,452			
Operating income	-	51,244		36,204		83,520		60,041			
Interest expense and other expenses		3,295		4,607		7,187		8,156			
Income before income taxes and equity in earnings of equity-method investees		47,949		31,597		76,333		51,885			
Income tax provision		16,302		11,267		24,160		18,984			
After-tax (income) loss of equity-method investees		(596)		(751)		142		(819)			
Income from continuing operations		32,243		21,081		52,031		33,720			
Loss from discontinued operations, net of tax		(621)		(1,043)		(4,023)		(1,992)			
Net income	\$	31,622	\$	20,038	\$	48,008	\$	31,728			
Basic net income per share:											
From continuing operations	\$	0.70	\$	0.48	\$	1.14	\$	0.77			
From discontinued operations		(0.01)		(0.03)		(0.08)		(0.05)			
Net income per share - basic	\$	0.69	\$	0.45	\$	1.06	\$	0.72			
Diluted net income per share:											
From continuing operations	\$	0.68	\$	0.46	\$	1.11	\$	0.74			
From discontinued operations		(0.01)		(0.02)		(0.09)		(0.04)			
Net income per share - diluted	\$	0.67	\$	0.44	\$	1.02	\$	0.70			
Weighted average common shares outstanding:											
Basic		45,942		44,158		45,480		44,044			
Diluted		47,355		45,652	-	46,962		45,504			

## Reconciliation of GAAP Results to Non-GAAP Measures

(in thousands, except per share amounts)

Three Months Ended December 31,

	2	2012 GAAP	Adj	Adjustments		2012 Adjusted		2011 Adjusted	
				(Unauc	dited)				
Gross profit	\$	130,763		_	\$	130,763	\$	104,585	
Selling, general and administrative expenses		75,744		_		75,744		63,460	
Acquisition related (income) expenses including integration and restructuring charges		3,775		(3,775)		_		_	
Operating income		51,244		3,775		55,019		41,125	
Interest and other expenses, net		3,295		1,324		4,619		4,276	
Income before income taxes and equity in earnings of equitymethod investees		47,949		2,451		50,400		36,849	
Income tax provision		16,302		486		16,788		13,146	
After-tax (income) loss of equity-method investees		(596)		_		(596)		(674)	
Income from continuing operations	\$	32,243	\$	1,965	\$	34,208	\$	24,377	
Income per share from continuing operations - basic	\$	0.70	\$	0.04	\$	0.74	\$	0.55	
Income per share from continuing operations - diluted	\$	0.68	\$	0.04	\$	0.72	\$	0.53	
Weighted average common shares outstanding:									
Basic		45,942				45,942		44,158	
Diluted		47,355				47,355		45,652	

		FY	2013		FY 2012			
	Impact on Income Before Income Taxes		Impact on Income Tax Provision		Impact on Income Before Income Taxes		et on Income Provision	
				(Unaudi	ted)			
Acquisition related fees and expenses and integration and restructuring charges	\$	3,775	\$	1,017	4,921	\$	1,805	
Acquisition related (income) expenses including integration and restructuring charges		3,775		1,017	4,921		1,805	
Currency gain on acquisition payment		(1,324)		(531)	331		74	
Interest and other expenses, net		(1,324)		(531)	331		74	
Net (income) loss from HPP discontinued operation		_		_	(77)		_	
After-tax (income) loss of equity-method investees					(77)			
Total adjustments	\$	2,451	\$	486	\$ 5,175	\$	1,879	

## Reconciliation of GAAP Results to Non-GAAP Measures

(in thousands, except per share amounts)

Six Months Ended December 31,

	2012 GAAP			Adjustments	2011 Adjusted			
				(Unau	dited)			
Gross profit	\$	225,975		_	\$	225,975	\$	184,389
Selling, general and administrative expenses		138,039		_		138,039		117,896
Acquisition related (income) expenses including integration and restructuring charges		4,416		(4,416)		_		_
Operating income		83,520		4,416		87,936		66,493
Interest and other expenses, net		7,187		1,254		8,441		7,696
Income before income taxes and equity in earnings of equity-method investees		76,333		3,162		79,495		58,797
Income tax provision		24,160		2,405		26,565		21,478
After-tax (income) loss of equity-method investees		142		_		142		(742)
Income from continuing operations	\$	52,031	\$	757	\$	52,788	\$	38,061
							-	
Income per share from continuing operations - basic	\$	1.14	\$	0.02	\$	1.16	\$	0.86
Income per share from continuing operations - diluted	\$	1.11	\$	0.02	\$	1.12	\$	0.84
Weighted average common shares outstanding:								
Basic		45,480				45,480		44,044
Diluted		46,962				46,962		45,504

	FY 2013					FY 2012					
	Impact on Income Before Income Taxes		Impact on Income Tax Provision		Befo	et on Income ore Income Taxes		t on Income Provision			
				(Unau	idited)						
Acquisition related fees and expenses and integration and restructuring charges	\$	4,416	\$	1,126	\$	6,452	\$	2,379			
Acquisition related (income) expenses including integration and restructuring charges		4,416		1,126		6,452		2,379			
						,					
Currency gain on acquisition payment		(1,254)		(514)		460		115			
Interest and other expenses, net		(1,254)		(514)		460		115			
Net (income) loss from HPP discontinued operation		_		_		(77)		_			
After-tax (income) loss of equity-method investees						(77)					
Decrease in unrecognized tax benefits		_		1,793							
Income tax provision				1,793				_			
Total adjustments	\$	3,162	\$	2,405	\$	6,835	\$	2,494			