



Inspiring Healthier Living™

Hain Reports Fiscal Q2 2025 Results



\$411M

Net Sales

\$38M

Adjusted EBITDA

\$25M

Free Cash Flow

Q2 2025 Earnings Results

“Despite challenges in the quarter, we generated strong operating cash flow, further reduced debt and drove sequential improvement in both baby & kids and meal prep. Commercial execution and supply chain challenges drove second quarter results that were below our expectations, both of which have been addressed. We remain confident in the building blocks we have in place to drive organic net sales growth in the back half of the year.”

—Wendy Davidson, President and CEO

Key Messaging

- ✓ Generated strong operating cash flow enabling further reduction in net debt
- ✓ Drove sequential improvement in baby & kids and in meal prep, our largest category
- ✓ Positioned for growth in the second half driven by promotional timing shifts, confirmed distribution gains, and full infant formula supply
- ✓ To further simplify our portfolio, we are exploring strategic options for personal care

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See <https://ir.hain.com/financial-information/quarterly-results> for Hain’s earnings release, presentation, definitions of non-GAAP financial measures, reconciliations of non-GAAP financial measures to the comparable GAAP financial measures and cautionary information regarding forward-looking statements