Hain Celestial Fourth Quarter and Fiscal Year 2026 Financial Results

Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such statements involve risks, uncertainties and assumptions. If the risks or uncertainties ever materialize or the assumptions prove incorrect, our results may differ materially from those expressed or implied by such forward-looking statements. The words “believe,” “expect,” “anticipate,” “may,” “should,” “plan,” “intend,” “potential,” “will” and similar expressions are intended to identify such forward-looking statements. Forward-looking statements include, among other things, our beliefs or expectations relating to our future performance, results of operations and financial condition; , including statements about our plan to sell the International business, the expected timetable for completing the International business transaction, cost-cutting initiatives, the outcome of discussions with our lenders, our ability to create stakeholder value, the performance of our go-forward portfolio, our marketing investment plans, our ability to manage our financial position, reduce debt and oversee working capital, capital spending and transformation investments, the impact of stranded costs on our North American snacks business, the outcome of our strategic review and expectations regarding our go forward North America business (including statements regarding its expected gross margin and adjusted EBITDA margin).

Risks and uncertainties that may cause actual results to differ materially from forward-looking statements include: compliance with our credit agreement and our ability to refinance, retire and/or extend the maturity of our existing debt; our ability to execute our business strategy; our ability to complete the pending sale of our International business and manage the challenges and uncertainty facing our remaining business following the sale; challenges and uncertainty resulting from the impact of competition; changes to consumer preferences; our ability to manage our supply chain effectively; input cost inflation, including as a result of tariffs; reliance on independent contract manufacturers; disruption of operations at our manufacturing facilities; customer concentration; reliance on independent distributors; risks associated with operating internationally; risks associated with outsourcing arrangements; risks associated with geopolitical conflicts or events; our reliance on independent certification for a number of our products; our ability to attract and retain highly skilled people; risks related to tax matters; foreign currency exchange risk; general economic conditions; impairments in the carrying value of goodwill or other intangible assets; the reputation of our company and our brands; our ability to use and protect trademarks; cybersecurity incidents; disruptions to information technology systems; pending and future litigation, including litigation relating to Earth’s Best® baby food products; potential liability if our products cause illness or physical harm; the highly regulated environment in which we operate; compliance with data privacy laws; the adequacy of our insurance coverage; climate impacts; liabilities, claims or regulatory change with respect to environmental matters; the potential cessation of our common stock’s listing on The Nasdaq Stock Market LLC; and other risks and matters described in our most recent Annual Report on Form 10-K, our Annual Report on Form 10-K for fiscal year 2026 expected to be filed today and our other filings from time to time with the U.S. Securities and Exchange Commission.

We undertake no obligation to update forward-looking statements to reflect actual results or changes in assumptions or circumstances, except as required by applicable law.

Non-GAAP Financial Measures

This presentation and the accompanying tables include non-GAAP financial measures, including, among others, organic net sales; adjusted gross profit and its related margin; adjusted operating income and its related margin; adjusted net (loss) income and its related margin; diluted net (loss) income per common share, as adjusted; adjusted EBITDA and its related margin; free cash flow; and net debt. The reconciliations of historic non-GAAP financial measures to the comparable GAAP financial measures are provided in the tables below. These non-GAAP financial measures should not be considered in isolation or as a substitute for the comparable GAAP measures. In addition, these non-GAAP measures may not be the same as similar measures provided by other companies due to potential differences in methods of calculation and items being excluded. They should be read only in connection with the company's consolidated financial statements presented in accordance with GAAP.
We define our non-GAAP financial measures as follows:

- *Organic net sales*: net sales excluding the impact of acquisitions, divestitures, held for sale businesses, discontinued brands, exited product categories and foreign exchange. To adjust organic net sales for the impact of acquisitions, the net sales of an acquired business are excluded from fiscal quarters constituting or falling within the current period and prior period where the applicable fiscal quarter in the prior period did not include the acquired business for the entire quarter. To adjust organic net sales for the impact of divestitures, held for sale businesses, discontinued brands and exited product categories, the net sales of a divested business, held for sale business, discontinued brand or exited product category are excluded from all periods. To adjust organic net sales for the impact of foreign exchange, current period net sales for entities reporting in currencies other than the U.S. dollar are translated into U.S. dollars at the average monthly exchange rates in effect during the corresponding period of the prior fiscal year, rather than at the actual average monthly exchange rate in effect during the current period of the current fiscal year.
- *Adjusted gross profit and its related margin*: gross profit, before plant closure related costs, net and warehouse and manufacturing consolidation and other costs, net.
- *Adjusted operating income and its related margin*: operating loss before goodwill impairment, costs associated with acquisitions, divestitures and other transactions, productivity and transformation costs, certain litigation expenses, net, long-lived asset and intangibles impairment, plant closure related costs, net, proceeds from insurance claim, CEO succession costs, warehouse and manufacturing consolidation and other costs, net.
- *Adjusted net (loss) income and its related margin and diluted net (loss) income per common share, as adjusted:* net loss, adjusted to exclude the impact of goodwill impairment, costs associated with acquisitions, divestitures and other transactions, productivity and transformation costs, certain litigation expenses, net, long-lived asset and intangibles impairment, plant closure related costs, net, proceeds from insurance claim, CEO succession costs, warehouse and manufacturing consolidation and other costs, net , unrealized currency losses, loss (income) on sales of assets, and the related tax effects of such adjustments.
- *Adjusted EBITDA and its related margin*: net loss before depreciation and amortization, equity in net loss of equity-method investees, net interest expense, income taxes, stock-based compensation, net, unrealized currency losses, certain litigation expenses, net, proceeds from insurance claim, productivity and transformation costs, plant closure related costs, net, warehouse and manufacturing consolidation and other costs, net, CEO succession costs, costs associated with acquisitions, divestitures and other transactions, loss (income) on sales of assets, goodwill impairment and long-lived asset and intangibles impairment.
- *Free cash flow*: net cash provided by (used in) operating activities less purchases of property, plant and equipment.
- *Net debt*: total debt less cash and cash equivalents.

We believe that the non-GAAP financial measures presented provide useful additional information to investors about current trends in the company's operations and are useful for period-over-period comparisons of operations. We provide:

- Organic net sales to demonstrate the growth rate of net sales excluding the impact of acquisitions, divestitures, held for sale businesses, discontinued brands, and exited product categories and foreign exchange, and believe organic net sales is useful to investors because it enables them to better understand the growth of our business from period to period.
- Adjusted results as important supplemental measures of our performance and believe they are frequently used by securities analysts, investors and other interested parties in the evaluation of our Company and companies in our industry.
- Free cash flow as one factor in evaluating the amount of cash available for discretionary investments.
- Net debt as a useful measure to monitor leverage and evaluate the balance sheet.

We discuss the Company's net secured leverage ratio as calculated under our credit agreement as a measure of our financial condition, liquidity and compliance with our credit agreement. For a description of the material terms of our credit agreement and risks of non-compliance with our credit agreement, see "Liquidity and Capital Resources" under "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Risk Factors" in our most recent Annual Report on Form 10-K, our subsequent Quarterly Reports on Form 10-Q, our Annual Report on Form 10-K for fiscal 2026 expected to be filed today and our other filings from time to time with the U.S. Securities and Exchange Commission.

Alison Lewis

President and CEO

Strategic Review Update – Sale of International Business

- Definitive agreement reached to sell International business to Aurelius for $323 million[1] in cash.
- Net proceeds are expected to range between $305 and $310 million[1] and would be used to reduce debt.
- The transaction is conditioned upon securing an amendment to our Credit Agreement to extend the maturity and on regulatory approvals.
- Expected to close Q2 FY27, subject to closing conditions.

1 Based on current FX rates and are subject to change relative to FX rates at the time of the transaction close

Completion of Transaction Would Result in Streamlined Operating Model

- Simplified North American portfolio with leading brands in **attractive categories.**
- North America **returned to organic sales growth**, **expanded adjusted gross margin** by nearly 1,200 basis points and **increased adjusted EBITDA** by 55% year-over-year in Q4.
- **Reduced net debt by $151 million** and generated strong **free cash flow of $58 million** in FY26.
- Strategic priority to **align cost structure** with the scale of the future North American business.

Q4 FY2026 Performance

Organic Net Sales Trends

SEQUENTIAL IMPROVEMENT ACROSS THE BUSINESS

Innovation Renewal Rate

EXPANDED YOY IN NORTH AMERICA & INTERNATIONAL

Ecommerce

DOUBLE DIGIT GROWTH IN Q4 WITH LARGEST CUSTOMERS IN NORTH AMERICA

Productivity

SUPPLY CHAIN INITIATIVES DELIVER SUBSTANTIAL COGS REDUCTION

Q4 FY2026 Results

- In North America, organic net sales **returned to growth** in Q4, increasing 2% year-over-year.
- Q4 **reinforced our confidence** in the potential of our go-forward **North American portfolio.**
  - Greek Gods delivered double-digit organic net sales growth
  - Celestial Seasonings organic net sales growth driven by Wellness
  - Earth's Best finger foods with double-digit organic net sales growth
- **International saw improved organic net sales trends sequentially** across Meal Prep, Beverages and Baby & Kids.
- **Gross margin and adjusted EBITDA margin both expanded** year-over-year, driven by improvement in North America.

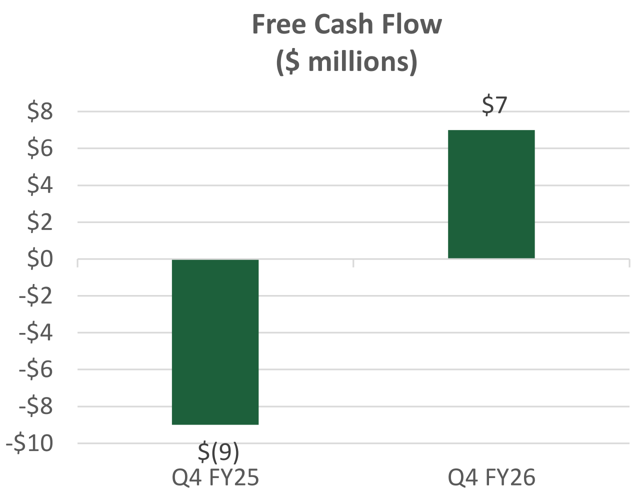
FY2027 Priorities Assuming Disposition of International Business and Extension of Debt Maturity

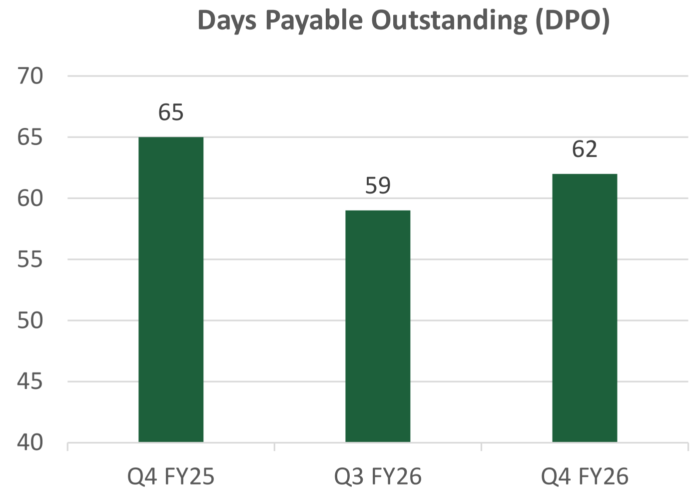
- **Align cost structure** with the scale and needs of the future North American business
  - Expect to deliver more than $16 million of annual run rate cost improvement & optimize marketing investment.
- **Remain disciplined** in managing our financial position
  - Reduce debt and maintain rigorous oversight of working capital, capital spending and transformation investments.
- **Shift investment** behind our strongest brands and growth platforms
  - Plans to increase marketing investment year-over-year by approximately 100 basis points of net sales.

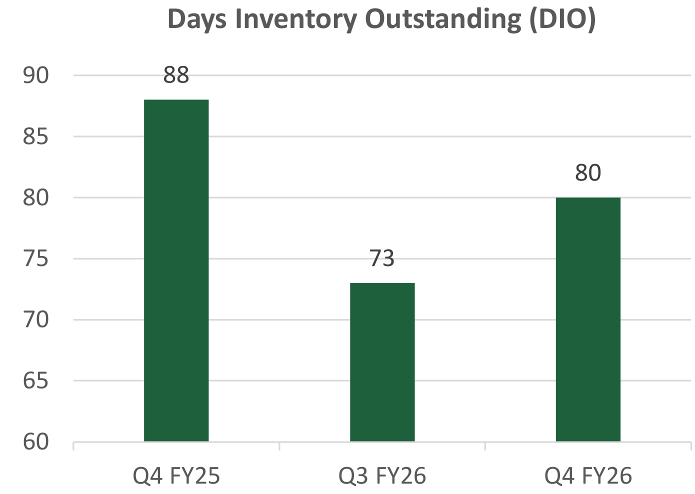
Lee Boyce

Chief Financial Officer

Free Cash Flow and Working Capital Mgmt.



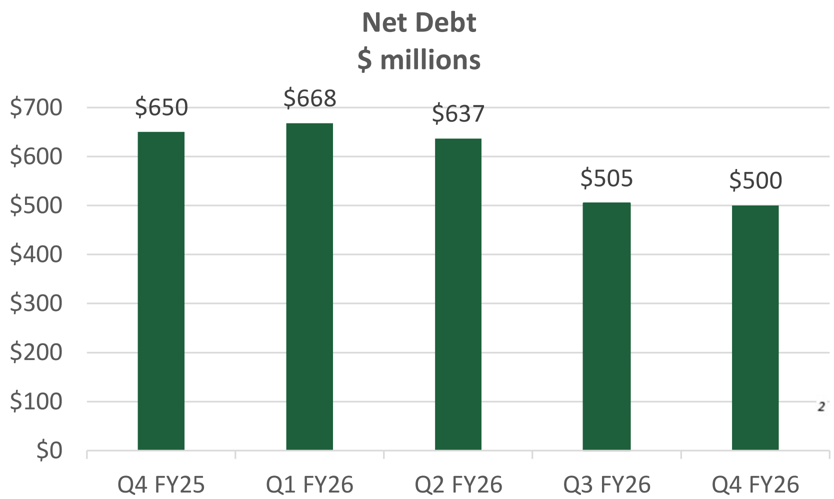


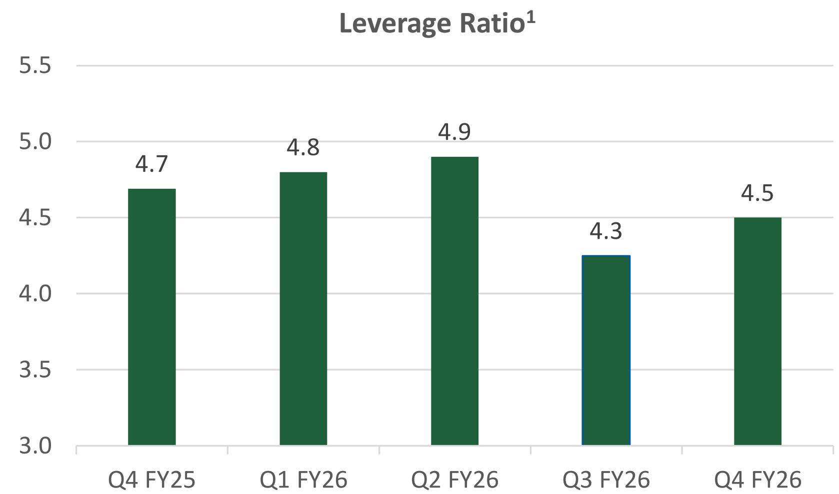


Strong Improvement in Free Cash Flow
Enhanced Operating Discipline Driving Improved Working Capital Management

See Appendix for reconciliation between non-GAAP and comparable GAAP financial measures.

Net Debt and Leverage Ratio





Reduced Net Debt by $151 Million Since FY25
Reduced Net Debt by $277 Million Over Last 12 Quarters

1 *Credit agreement consolidated secured leverage ratio*

Note: maximum consolidated secured leverage ratio under our credit agreement is 5.5x

Ongoing Cost Discipline

North America Snacks Business

- Removed entirety of stranded costs in Fiscal 2026 – ahead of initial timeline
- Actions taken + proceeds from transition services agreement expected to essentially eliminate any near-term stranded cost impact

Go-Forward North America Portfolio

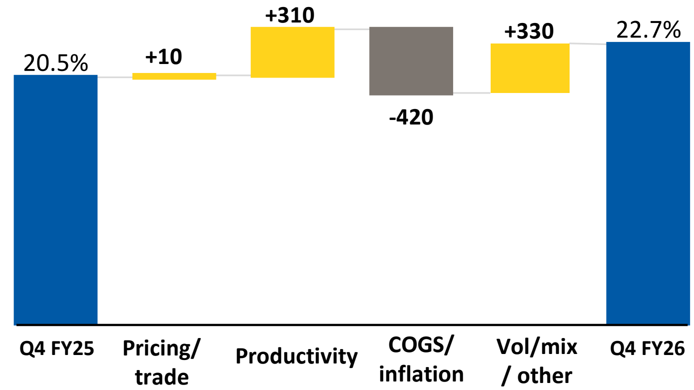
- Plans to enact $16 million of annual run-rate cost improvement
- Vast majority of savings capture expected to be completed by end of FY 2027
- One time implementation costs of ~$20 million, 70% expected to be incurred in FY 2027, remainder in FY 2028

Actions expected to support pro forma gross margin of ~30%+ and low-double-digits % adjusted EBITDA margin for go forward North America business

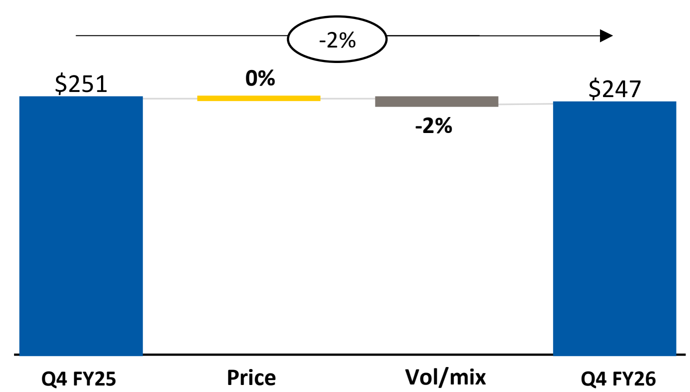
Performance Summary

$'s in millions	Q4 FY26	Q4 FY26 vs. LY	FY 2026	FY 2026 vs. LY
Net Sales	$263	-28%	$1,353	-13%
Organic Net Sales	$247	-2%	$1,065	-3%
Adjusted Gross Margin	22.7%	+230 bps	20.5%	-100 bps
Adjusted EBITDA	$19	-6%	$89	-22%
Adjusted EBITDA Margin	7.1%	+160 bps	6.6%	-70 bps
Adjusted Net Income	-$4	NM	-$16	NM
Adjusted EPS	-$0.05	NM	-$0.17	NM

Adjusted Gross Margin Bridge



Organic Net Sales Growth Decomposition ($'s millions)

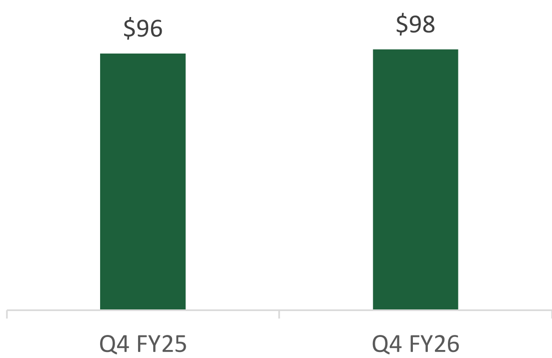


See Appendix for reconciliation between non-GAAP and comparable GAAP financial measures.

Q4 FY26 Segment Results – North America

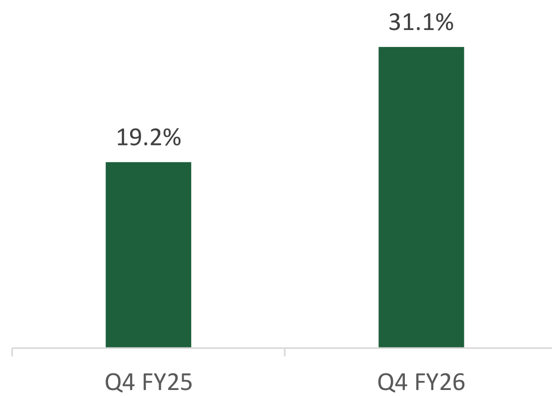
+2%

Organic Net Sales ($'s millions)



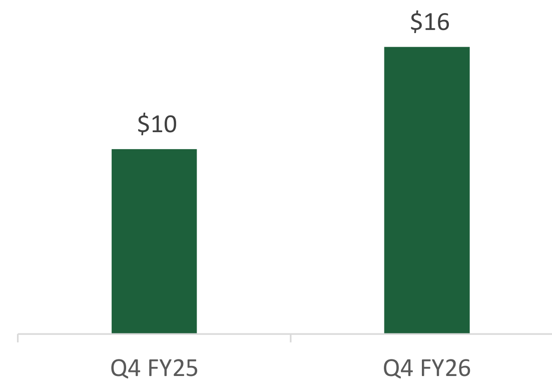
+1,190 bps

Adjusted Gross Margin



+55%

Adjusted EBITDA ($'s millions)

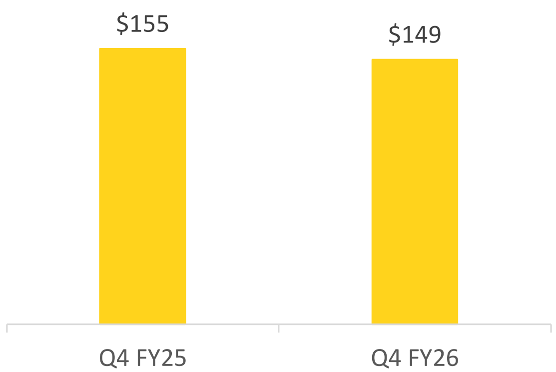


See Appendix for reconciliation between non-GAAP and comparable GAAP financial measures.

Q4 FY26 Segment Results – International

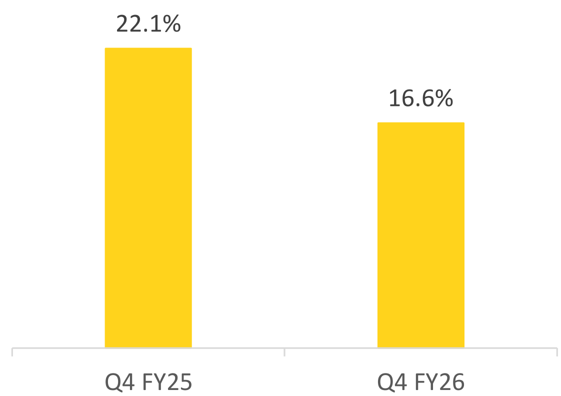
-4%

Organic Net Sales
($'s millions)



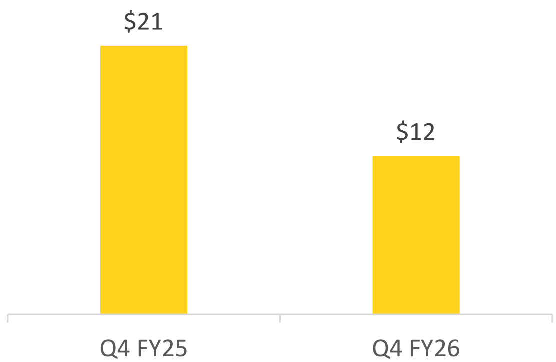
-550 bps

Adjusted Gross Margin



-41%

Adjusted EBITDA
($'s millions)



See Appendix for reconciliation between non-GAAP and comparable GAAP financial measures.

Category Performance

Organic Net Sales	Q4 FY26 $'s in millions	Q4 FY26 vs. LY
Baby & Kids	$52	-11%
Beverages	$55	-2%
Meal Prep	$133	+3%
Snacks	$7	-7%

See Appendix for reconciliation between non-GAAP and comparable GAAP financial measures.

Outlook

International Transaction

- International divestiture expected to close in fiscal second quarter [1]
- Net proceeds expected between $305 million and $310 million [1] [2]
  - Proceeds would be used to pay down entire outstanding Term Loan and >35% of outstanding balance on revolver
- Pro forma total debt outstanding as of 6/30/26 would be ~$250 million[1]

Priorities As We Enter Fiscal 2027

- Manage our capital structure and our debt
- Align cost structure with the scale of the future North American business
  - Seek to deliver ~$16 million of annual run-rate cost improvement, with vast majority of savings capture expected in fiscal 2027
  - We expect one-time costs of ~$20 million, with 70% incurred in fiscal 2027

(1) Subject to satisfaction of closing conditions outlined in our SEC filings, including the extension of the Company's credit agreement as outlined in our SEC filings
(2) Totals are based on current FX rates and are subject to change relative to FX rates at the time of the transaction close

Summary

- **FY26 was a pivotal year -** simplified portfolio, reduced debt, improved cash generation, and sharpened strategic focus
- **International sale** would result in portfolio of leading NA brands in attractive categories with streamlined operating model + focus on core growth opportunities
- **Substantial balance sheet improvement** with $151 million in net debt reduction and $58 million in free cash flow generation in FY26
- Encouraged by early progress, including **GM and adjusted EBITDA margin expansion** in Q4
- **Active discussions to address December debt maturity**
- Remain focused on **Five Actions to Win**

Appendix

Net Sales, Gross Profit, Adjusted Gross Profit & Adjusted EBITDA by Segment (Q4 FY26 and Q4 FY25)

THE HAIN CELESTIAL GROUP, INC. AND SUBSIDIARIES
Net Sales, Gross Profit and Adjusted EBITDA by Segment
(unaudited and in thousands)

	North America	International	Corporate/Other	Hain Consolidated
Net Sales				
Net sales - Q4 FY26	$ 111,817	$ 151,252	$ -	$ 263,069
Net sales - Q4 FY25	$ 205,790	$ 157,558	$ -	$ 363,348
% change - FY26 net sales vs. FY25 net sales	(45.7)%	(4.0)%		(27.6)%
Gross Profit				
Q4 FY26				
Gross profit	$ 34,161	$ 25,042	$ -	$ 59,203
Non-GAAP adjustments[1]	580	-	-	580
Adjusted gross profit	$ 34,741	$ 25,042	$ -	$ 59,783
% change - FY26 gross profit vs. FY25 gross profit	(13.6)%	(28.1)%		(20.4)%
% change - FY26 adjusted gross profit vs. FY25 adjusted gross profit	(12.1)%	(28.1)%		(19.6)%
Gross margin	30.6%	16.6%		22.5%
Adjusted gross margin	31.1%	16.6%		22.7%
Q4 FY25				
Gross profit	$ 39,522	$ 34,824	$ -	$ 74,346
Non-GAAP adjustments[1]	(15)	-	-	(15)
Adjusted gross profit	$ 39,507	$ 34,824	$ -	$ 74,331
Gross margin	19.2%	22.1%		20.5%
Adjusted gross margin	19.2%	22.1%		20.5%
Adjusted EBITDA				
Q4 FY26				
Adjusted EBITDA	$ 16,145	$ 12,324	$ (9,727)	$ 18,742
% change - FY26 Adjusted EBITDA vs. FY25 Adjusted EBITDA	55.3%	(41.1)%	14.9%	(5.8)%
Adjusted EBITDA margin	14.4%	8.1%		7.1%
Q4 FY25				
Adjusted EBITDA	$ 10,398	$ 20,938	$ (11,430)	$ 19,906
Adjusted EBITDA margin	5.1%	13.3%		5.5%

[1] *See accompanying table "Adjusted Gross Profit, Adjusted Operating Income, Adjusted Net (Loss) Income and Adjusted Net (Loss) Income per Diluted Share"*

Net Sales, Gross Profit, Adjusted Gross Profit & Adjusted EBITDA by Segment (FY26 and FY25)

THE HAIN CELESTIAL GROUP, INC. AND SUBSIDIARIES
Net Sales, Gross Profit and Adjusted EBITDA by Segment
(unaudited and in thousands)

	North America	International	Corporate/Other	Hain Consolidated
Net Sales				
Net sales - Q4 FY26 YTD	$ 685,053	$ 668,376	$ -	$ 1,353,429
Net sales - Q4 FY25 YTD	$ 888,626	$ 671,154	$ -	$ 1,559,780
% change - FY26 net sales vs. FY25 net sales	(22.9)%	(0.4)%		(13.2)%
Gross Profit				
Q4 FY26 YTD				
Gross profit	$ 156,895	$ 115,217	$ -	$ 272,112
Non-GAAP adjustments[1]	5,382	-	-	5,382
Adjusted gross profit	$ 162,277	$ 115,217	$ -	$ 277,494
% change - FY26 gross profit vs. FY25 gross profit	(18.7)%	(18.4)%		(18.5)%
% change - FY26 adjusted gross profit vs. FY25 adjusted gross profit	(16.6)%	(18.4)%		(17.4)%
Gross margin	22.9%	17.2%		20.1%
Adjusted gross margin	23.7%	17.2%		20.5%
Q4 FY25 YTD				
Gross profit	$ 192,910	$ 141,148	$ -	$ 334,058
Non-GAAP adjustments[1]	1,764	-	-	1,764
Adjusted gross profit	$ 194,674	$ 141,148	$ -	$ 335,822
Gross margin	21.7%	21.0%		21.4%
Adjusted gross margin	21.9%	21.0%		21.5%
Adjusted EBITDA				
Q4 FY26 YTD				
Adjusted EBITDA	$ 61,236	$ 63,458	$ (35,686)	$ 89,008
% change - FY26 Adjusted EBITDA vs. FY25 Adjusted EBITDA	(6.5)%	(26.2)%	5.3%	(21.8)%
Adjusted EBITDA margin	8.9%	9.5%		6.6%
Q4 FY25 YTD				
Adjusted EBITDA	$ 65,470	$ 86,000	$ (37,681)	$ 113,789
Adjusted EBITDA margin	7.4%	12.8%		7.3%

[1] *See accompanying table "Adjusted Gross Profit, Adjusted Operating Income, Adjusted Net (Loss) Income and Adjusted Net (Loss) Income per Diluted Share"*

Net Sales, Gross Profit, Adjusted Gross Profit & Adjusted EBITDA by Segment (Q3 FY26 and Q3 FY25)

THE HAIN CELESTIAL GROUP, INC. AND SUBSIDIARIES
Net Sales, Gross Profit and Adjusted EBITDA by Segment
(unaudited and in thousands)

	North America	International	Corporate/Other	Hain Consolidated
Net Sales				
Net sales - Q3 FY26	$ 171,495	$ 166,862	$ -	$ 338,357
Net sales - Q3 FY25	$ 222,407	$ 167,944	$ -	$ 390,351
% change - FY26 net sales vs. FY25 net sales	(22.9)%	(0.6)%		(13.3)%
Gross Profit				
Q3 FY26				
Gross profit	$ 39,571	$ 30,821	$ -	$ 70,392
Non-GAAP adjustments[1]	594	-	-	594
Adjusted gross profit	$ 40,165	$ 30,821	$ -	$ 70,986
% change - FY26 gross profit vs. FY25 gross profit	(19.5)%	(13.1)%		(16.8)%
% change - FY26 adjusted gross profit vs. FY25 adjusted gross profit	(19.3)%	(13.1)%		(16.7)%
Gross margin	23.1%	18.5%		20.8%
Adjusted gross margin	23.4%	18.5%		21.0%
Q3 FY25				
Gross profit	$ 49,178	$ 35,472	$ -	$ 84,650
Non-GAAP adjustments[1]	592	-	-	592
Adjusted gross profit	$ 49,770	$ 35,472	$ -	$ 85,242
Gross margin	22.1%	21.1%		21.7%
Adjusted gross margin	22.4%	21.1%		21.8%
Adjusted EBITDA				
Q3 FY26				
Adjusted EBITDA	$ 17,171	$ 19,580	$ (10,499)	$ 26,252
% change - FY26 Adjusted EBITDA vs. FY25 Adjusted EBITDA	(0.8)%	(11.7)%	(79.3)%	(21.9)%
Adjusted EBITDA margin	10.0%	11.7%		7.8%
Q3 FY25				
Adjusted EBITDA	$ 17,306	$ 22,166	$ (5,857)	$ 33,615
Adjusted EBITDA margin	7.8%	13.2%		8.6%

[1] *See accompanying table "Adjusted Gross Profit, Adjusted Operating Income, Adjusted Net (Loss) Income and Adjusted Net (Loss) Income per Diluted Share"*

Adjusted Gross Profit, Adjusted Operating Income, Adjusted Net (Loss) Income and Adjusted Net (Loss) Income per Diluted Share (Q4 and Year to Date FY26 and FY25)

THE HAIN CELESTIAL GROUP, INC. AND SUBSIDIARIES

Adjusted Gross Profit, Adjusted Operating Income, Adjusted Net (Loss) Income and Adjusted Net (Loss) Income per Diluted Share

(unaudited and in thousands, except per share amounts)

Reconciliation of Gross Profit, GAAP to Gross Profit, as Adjusted:

	Fourth Quarter		Fourth Quarter Year to Date	
	2026	**2025**	**2026**	**2025**
Gross profit, GAAP	$ 59,203	$ 74,346	$ 272,112	$ 334,058
Adjustments to Cost of sales:				
Plant closure related costs, net	580	(15)	5,382	1,380
Warehouse/manufacturing consolidation and other costs, net	-	-	-	384
Gross profit, as adjusted	$ 59,783	$ 74,331	$ 277,494	$ 335,822

Reconciliation of Operating Loss, GAAP to Operating Income, as Adjusted:

	Fourth Quarter		Fourth Quarter Year to Date	
	2026	**2025**	**2026**	**2025**
Operating loss, GAAP	$ (55,663)	$ (251,678)	$ (203,481)	$ (461,603)
Adjustments to Cost of sales:				
Plant closure related costs, net	580	(15)	5,382	1,380
Warehouse/manufacturing consolidation and other costs, net	-	-	-	384
Adjustments to Operating expenses [(a)]:				
Goodwill impairment	42,293	227,364	193,219	428,882
Transaction and integration costs, net	9,390	86	14,125	(488)
Productivity and transformation costs	4,520	5,033	22,039	21,530
Certain litigation expenses, net[(b)]	1,703	1,219	4,867	3,473
Long-lived asset and intangibles impairment	430	24,911	27,394	66,940
Plant closure related costs, net	93	1	374	(165)
Proceeds from insurance claim[(c)]	-	-	(25,900)	-
CEO succession	-	4,774	-	4,774
Operating income, as adjusted	$ 3,346	$ 11,695	$ 38,019	$ 65,107

[(a)] Operating expenses include amortization of acquired intangibles, selling, general and administrative expenses, productivity and transformation costs, long-lived asset and intangibles impairment and goodwill impairment.

[(b)] Expenses and items relating to securities class action, baby food litigation and SEC investigation.

[(c)] Represents a receivable under the Company's representation and warranty insurance related to one of its prior acquisitions, which was collected on January 2, 2026.

Adjusted Gross Profit, Adjusted Operating Income, Adjusted Net (Loss) Income and Adjusted Net (Loss) Income per Diluted Share (Q4 and Year to Date FY26 and FY25) cont.

THE HAIN CELESTIAL GROUP, INC. AND SUBSIDIARIES
Adjusted Net (Loss) Income and Adjusted Net (Loss) Income per Diluted Share
(unaudited and in thousands, except per share amounts)

Reconciliation of Net Loss, GAAP to Net (Loss) Income, as Adjusted:

	Fourth Quarter		Fourth Quarter Year to Date	
	2026	2025	2026	2025
Net loss, GAAP	$ (61,949)	$ (272,615)	$ (304,923)	$ (530,841)
Adjustments to Cost of sales:				
Plant closure related costs, net	580	(15)	5,382	1,380
Warehouse/manufacturing consolidation and	-	-	-	384
Adjustments to Operating expenses [(a)] *:*				
Goodwill impairment	42,293	227,364	193,219	428,882
Transaction and integration costs, net	9,390	86	14,125	(488)
Productivity and transformation costs	4,520	5,033	22,039	21,530
Certain litigation expenses, net[(b)]	1,703	1,219	4,867	3,473
Long-lived asset and intangibles impairment	430	24,911	27,394	66,940
Plant closure related costs, net	93	1	374	(165)
Proceeds from insurance claim[(c)]	-	-	(25,900)	-
CEO succession	-	4,774	-	4,774
Adjustments to Interest and other expense (income), net [(d)] *:*				
Unrealized currency losses	328	3,116	951	3,941
Loss (gain) on sale of assets	209	(5,396)	48,710	(3,194)
Adjustments to (Benefit) provision for income				
Net tax impact of non-GAAP adjustments	(1,992)	9,838	(1,859)	11,453
Net (loss) income, as adjusted	$ (4,395)	$ (1,684)	$ (15,621)	$ 8,069
Net loss margin	(23.5)%	(75.0)%	(22.5)%	(34.0)%
Adjusted net (loss) income margin	(1.7)%	(0.5)%	(1.2)%	0.5%
Diluted shares used in the calculation of net loss per	90,996	89,024	90,736	90,127
Diluted shares used in the calculation of adjusted net	90,996	89,024	90,736	90,380
Diluted net loss per common share, GAAP	$ (0.68)	$ (3.06)	$ (3.36)	$ (5.89)
Diluted net (loss) income per common share, as	$ (0.05)	$ (0.02)	$ (0.17)	$ 0.09

[(a)] Operating expenses include amortization of acquired intangibles, selling, general and administrative expenses, productivity and transformation costs, long-lived asset and intangibles impairment and goodwill impairment.
[(b)] Expenses and items relating to securities class action, baby food litigation and SEC investigation.
[(c)] Represents a receivable under the Company's representation and warranty insurance related to one of its prior acquisitions, which was collected on January 2, 2026.
[(d)] Interest and other expense (income), net includes interest and other financing expenses, net, unrealized currency losses, loss (income) on sale of assets and other expense, net.

Organic Net Sales by Segment (Q4 FY26 and Q4 FY25)

THE HAIN CELESTIAL GROUP, INC. AND SUBSIDIARIES
Organic Net Sales Growth by Segment
(unaudited and in thousands)

Q4 FY26	**North America**	**International**	**Hain Consolidated**
Net sales	$ 111,817	$ 151,252	$ 263,069
Less: Impact of divestitures, held for sale businesses, discontinued brands and exited product categories	14,056	731	14,787
Less: Impact of foreign currency exchange	(18)	1,596	1,578
Organic net sales	$ 97,779	$ 148,925	$ 246,704
Q4 FY25			
Net sales	$ 205,790	$ 157,558	$ 363,348
Less: Impact of divestitures, held for sale businesses, discontinued brands and exited product categories	109,615	2,475	112,090
Organic net sales	$ 96,175	$ 155,083	$ 251,258
Net sales decline	(45.7)%	(4.0)%	(27.6)%
Less: Impact of divestitures, held for sale businesses, discontinued brands and exited product categories	(47.4)%	(1.0)%	(26.2)%
Less: Impact of foreign currency exchange	(0.0)%	1.0%	0.4%
Organic net sales growth (decline)	1.7%	(4.0)%	(1.8)%

Organic Net Sales by Segment (FY26 and FY25)

THE HAIN CELESTIAL GROUP, INC. AND SUBSIDIARIES
Organic Net Sales Growth by Segment
(unaudited and in thousands)

Q4 FY26 YTD	**North America**	**International**	**Hain Consolidated**
Net sales	$ 685,053	$ 668,376	$ 1,353,429
Less: Impact of divestitures, held for sale businesses, discontinued brands and exited product categories	252,165	5,659	257,824
Less: Impact of foreign currency exchange	249	29,363	29,612
Organic net sales	$ 432,639	$ 633,354	$ 1,065,993
Q4 FY25 YTD			
Net sales	$ 888,626	$ 671,154	$ 1,559,780
Less: Impact of divestitures, held for sale businesses, discontinued brands and exited product categories	456,786	9,251	466,037
Organic net sales	$ 431,840	$ 661,903	$ 1,093,743
Net sales decline	(22.9)%	(0.4)%	(13.2)%
Less: Impact of divestitures, held for sale businesses, discontinued brands and exited product categories	(23.1)%	(0.5)%	(12.6)%
Less: Impact of foreign currency exchange	0.0%	4.4%	1.9%
Organic net sales growth (decline)	0.2%	(4.3)%	(2.5)%

Organic Net Sales by Category (Q4 FY26 and Q4 FY25)

THE HAIN CELESTIAL GROUP, INC. AND SUBSIDIARIES
Organic Net Sales Growth by Category
(unaudited and in thousands)

Q4 FY26	**Baby & Kids**	**Beverages**	**Meal Prep**	**Snacks**	**Personal Care**	**Hain Consolidated**
Net sales	$ 52,313	$ 55,370	$ 135,004	$ 8,515	$ 11,867	$ 263,069
Less: Impact of divestitures, held for sale businesses, discontinued brands and exited product categories	167	-	1,444	1,309	11,867	14,787
Less: Impact of foreign currency exchange	203	778	569	28	-	1,578
Organic net sales	$ 51,943	$ 54,592	$ 132,991	$ 7,178	$ -	$ 246,704
Q4 FY25						
Net sales	$ 59,327	$ 55,783	$ 140,196	$ 93,324	$ 14,718	$ 363,348
Less: Impact of divestitures, held for sale businesses, discontinued brands and exited product categories	879	42	10,852	85,599	14,718	112,090
Organic net sales	$ 58,448	$ 55,741	$ 129,344	$ 7,725	$ -	$ 251,258
Net sales decline	(11.8)%	(0.7)%	(3.7)%	(90.9)%	(19.4)%	(27.6)%
Less: Impact of divestitures, held for sale businesses, discontinued brands and exited product categories	(1.0)%	0.0%	(6.9)%	(83.8)%	n/a	(26.2)%
Less: Impact of foreign currency exchange	0.3%	1.4%	0.4%	0.0%	n/a	0.4%
Organic net sales (decline) growth	(11.1)%	(2.1)%	2.8%	(7.1)%	n/a	(1.8)%

Organic Net Sales by Category (FY26 and FY25)

THE HAIN CELESTIAL GROUP, INC. AND SUBSIDIARIES
Organic Net Sales Growth by Category
(unaudited and in thousands)

Q4 FY26 YTD	**Baby & Kids**	**Beverages**	**Meal Prep**	**Snacks**	**Personal Care**	**Hain Consolidated**
Net sales	$ 214,828	$ 255,979	$ 620,121	$ 213,208	$ 49,293	$ 1,353,429
Less: Impact of divestitures, held for sale businesses, discontinued brands and exited product categories	2,849	32	20,732	184,918	49,293	257,824
Less: Impact of foreign currency exchange	3,667	8,897	16,013	1,035	-	29,612
Organic net sales	$ 208,312	$ 247,050	$ 583,376	$ 27,255	$ -	$ 1,065,993
Q4 FY25 YTD						
Net sales	$ 241,552	$ 245,147	$ 639,507	$ 371,012	$ 62,562	$ 1,559,780
Less: Impact of divestitures, held for sale businesses, discontinued brands and exited product categories	5,291	145	56,252	341,787	62,562	466,037
Organic net sales	$ 236,261	$ 245,002	$ 583,255	$ 29,225	$ -	$ 1,093,743
Net sales (decline) growth	(11.1)%	4.4%	(3.0)%	(42.5)%	(21.2)%	(13.2)%
Less: Impact of divestitures, held for sale businesses, discontinued brands and exited product categories	(0.8)%	(0.0)%	(5.5)%	(36.1)%	n/a	(12.6)%
Less: Impact of foreign currency exchange	1.5%	3.6%	2.5%	0.3%	n/a	1.9%
Organic net sales (decline) growth	(11.8)%	0.8%	0.0%	(6.7)%	n/a	(2.5)%

Adjusted EBITDA (Q4 and Year to Date FY26 and FY25)

THE HAIN CELESTIAL GROUP, INC. AND SUBSIDIARIES
Adjusted EBITDA
(unaudited and in thousands)

	Fourth Quarter		Fourth Quarter Year to Date	
	2026	2025	2026	2025
Net loss	$ (61,949)	$ (272,615)	$ (304,923)	$ (530,841)
Depreciation and amortization	13,508	11,357	52,552	44,259
Equity in net loss of equity-method investees	24	104	351	1,813
Interest expense, net	10,431	11,689	50,154	47,773
(Benefit) provision for income taxes	(4,097)	9,551	(2,208)	15,297
Stock-based compensation, net	1,279	(1,273)	5,471	8,149
Unrealized currency losses	328	3,116	951	3,823
Certain litigation expenses, net[a]	1,703	1,219	4,867	3,473
Proceeds from insurance claim[b]	-	-	(25,900)	-
Restructuring activities				
Productivity and transformation costs	4,520	5,033	22,039	21,530
Plant closure related costs, net	673	(14)	2,206	1,215
Warehouse/manufacturing consolidation and other costs, net	-	-	-	384
CEO succession	-	4,774	-	4,774
Acquisitions, divestitures and other				
Transaction and integration costs, net	9,390	86	14,125	(488)
Loss (gain) on sale of assets	209	(5,396)	48,710	(3,194)
Impairment charges				
Goodwill impairment	42,293	227,364	193,219	428,882
Long-lived asset and intangibles impairment	430	24,911	27,394	66,940
Adjusted EBITDA	$ 18,742	$ 19,906	$ 89,008	$ 113,789

[a] Expenses and items relating to securities class action, baby food litigation and SEC investigation.

[b] Represents a receivable under the Company's representation and warranty insurance related to one of its prior acquisitions, which was collected on January 2, 2026.

Net Debt (Q4 FY25 – Q4 FY26)

THE HAIN CELESTIAL GROUP, INC. AND SUBSIDIARIES
Net Debt
(unaudited and in thousands)

	June 30, 2026	March 31, 2026	December 31, 2025	September 30, 2025	June 30, 2025
Debt					
Current portion of long-term debt	$ 557,552	$ 549,184	$ 704,315	$ 7,647	$ 7,653
Long-term debt, less current portion	292	312	388	708,563	697,168
Total debt	557,844	549,496	704,703	716,210	704,821
Less: Cash and cash equivalents	58,078	44,311	68,017	47,886	54,355
Net debt	$ 499,766	$ 505,185	$ 636,686	$ 668,324	$ 650,466

Free Cash Flow (Q4 and Year to Date FY26 and FY25)

THE HAIN CELESTIAL GROUP, INC. AND SUBSIDIARIES
Free Cash Flow
(unaudited and in thousands)

	Fourth Quarter		Fourth Quarter Year to Date	
	2026	**2025**	**2026**	**2025**
Net cash provided by (used in) operating activities	$ 11,443	$ (2,648)	$ 78,269	$ 22,115
Purchases of property, plant and equipment	(4,609)	(6,224)	(20,613)	(25,284)
Free cash flow	$ 6,834	$ (8,872)	$ 57,656	$ (3,169)

Thank You!