## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 26, 2008

#### THE HAIN CELESTIAL GROUP, INC.

(Exact name of registrant as specified in its charter)

Delaware 0-22818 22-3240619

(State or other jurisdiction of incorporation)

(Commission File Number)

(I.R.S. Employer Identification No.)

58 South Service Road, Melville, NY 11747

(Address of principal executive offices)

Registrant's telephone number, including area code: (631) 730-2200

Not Applicable

(Former name or former address, if changed since last report)

\_\_\_\_

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

The information contained in this Current Report on Form 8-K, including the exhibit attached hereto, is being furnished pursuant to Item 2.02, "Results of Operations and Financial Condition." This information shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, or incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

On August 26, 2008, The Hain Celestial Group, Inc. issued a press release announcing financial results for its fourth quarter and fiscal year ended June 30, 2008. The press release is attached hereto as Exhibit 99.1 and incorporated herein by reference.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits. The following exhibits are filed herewith:

Exhibit No.	Description
99.1	Press Release dated August 26, 2008.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: August 26, 2008

THE HAIN CELESTIAL GROUP, INC.

(Registrant)

By: /s/ Ira J. Lamel

Name: Ira J. Lamel

Title: Executive Vice President and

Chief Financial Officer



Contact: Ira Lamel/Mary Anthes
The Hain Celestial Group, Inc.

631-730-2200

Jeremy Fielding/David Lilly Kekst and Company 212-521-4800

## THE HAIN CELESTIAL GROUP ANNOUNCES FOURTH QUARTER AND FISCAL YEAR 2008 RESULTS

Sales Reach Record Level Passing \$1 Billion for the Fiscal Year

Sales Grew 25.2% in the Fourth Quarter And 17.3% for the Year

GAAP Net Income \$0.16 per Share in the Fourth Quarter
And \$0.99 for the Year
Adjusted EPS \$0.34 in the Fourth Quarter
And \$1.40 for the Year

Melville, NY, August 26, 2008—The Hain Celestial Group, Inc. (NASDAQ: HAIN), a leading natural and organic food and personal care products company, today reported results for the fourth quarter and full year ended June 30, 2008. Reflecting continued strong consumer demand for the Company's brands and products, the Company reported fourth quarter net sales of \$278.3 million, a 25.2% increase over the prior year's fourth quarter sales of \$222.3 million. Full fiscal year sales reached a record \$1.06 billion, a 17.3% year-over-year increase over the prior year's sales of \$900.4 million.

"Our fiscal year has come to a close with record fourth quarter sales, driven by the successful introduction of new products, continued contribution from our existing brands, and our continued sharp focus on improving our productivity, expense efficiency and pricing, appropriate steps for this extraordinary environment," said Irwin D. Simon, President and Chief Executive Officer of Hain Celestial. "With consumers staying at home more and the continuing expansion of our presence in grocery, mass-market and specialty retailers, along with strong performance in the natural channel, we are seeing indications that consumers have prioritized leading a healthy lifestyle, despite the challenging economy and inflationary pressures. Additionally, consumers are seeking more natural and organic foods and poultry to replace more costly meat products. We see continued expansion of our personal care products as well, as food products are not unique to the healthy lifestyle."

The Hain Celestial Group, Inc. • 58 South Service Road, Melville, NY 11747 • 631-730-2200 www.hain-celestial.com

Net income in the current year fourth quarter was \$6.5 million on a GAAP basis and \$14.0 million after reflecting previously announced adjustments resulting from the continuing execution of the third quarter Stock Keeping Unit ("SKU") Rationalization Program, continued acquisition-related integration and start-up costs in the United Kingdom, stock compensation related expense and continued professional fees. Diluted earnings per share for the current year fourth quarter totaled \$0.16 on a GAAP basis and \$0.34 after these adjustments.

"The strength in our fourth quarter sales and earnings was largely due to solid brand performance in various distribution channels," continued Irwin Simon. "In the United States we are pleased with the strong results from Earth's Best®, Arrowhead Mills®, Imagine® soup, Garden of Eatin'®, FreeBird™, Spectrum®, Rice Dream®, Soy Dream®, Avalon Organics® and Alba Botanica®, with more modest contribution from Celestial Seasonings®, where our new leadership team is beginning to make real progress; further strong sales in Canada by Yves Veggie Cuisine®, Imagine soup, Spectrum and Terra®; and in Europe by Lima®, Rice Dream, Natumi® and Daily Bread™," said Irwin Simon.

Reflecting the previously stated adjustments, gross margin for the same brands operated by the Company in each full year (other than the Company's lower margin Hain Pure Protein joint venture) was 28.6% this year versus 29.1% last year. This 50 basis point decline, during a year in which input costs increased significantly, is indicative of the Company's ability to successfully manage costs, increase prices and achieve productivity improvements. A recently announced price increase in the United States is expected to have a positive impact on margin beginning with the Company's second quarter of fiscal year 2009.

Adjusted selling, general and administrative expenses have declined as a percentage of sales by 120 basis points during the year, to 18.5% of sales, as the Company has continued to focus on expense efficiency and reduction and realize the benefit of synergies from acquisitions. The Company's poultry operations, which have increased in size with the acquisition of the New Oxford facility and are now integrated under one management team and back office platform, operate with lower selling, general and administrative expenses than the other units, thereby positively impacting expense ratios.

The Company's balance sheet remains strong, with \$246.7 million in working capital and a current ratio of 2.7 at June 30, 2008. Debt as a percentage of equity was 42% with equity at \$742.8 million. The Company's cash conversion cycle improved to 75 days compared to 76 days in the prior year period despite the planned increase in inventory of Earth's Best ingredients and the longer inventory cycle at the Company's turkey operations.

Interest and other expense, net, was \$2.5 million in the fourth quarter and \$11.3 million for the full year. The Company's interest cost this year includes the cost of higher borrowings resulting from acquisitions during the year. The Company continues to have significant availability under its credit facility.

The Company's effective tax rate for the full year was 37.0% versus 38.4% in the prior year. The Company had been estimating a 38.2% tax rate for the year. The lower rate was the result of the mix of the Company's income in foreign jurisdictions and a higher than expected utilization of foreign tax credits. As a result, the tax rate in the fourth quarter of the year was lower than the rate reported through the first three quarters.

#### **Executive Changes in Europe**

The Company also announced that it had appointed Peter McPhillips as Executive Chairman—Hain Celestial Europe, effective August 1, 2008. With a distinguished career in the food industry, including having served as Managing Director of Uniq Prepared Foods, Peter is an important addition to our efforts to expand our food-to-go, grocery, and frozen meat-free product lines in the United Kingdom and across Europe. "We are pleased to have Peter join us to expand our offerings in the United Kingdom and Europe. Peter achieved profitable growth in his prior assignments, and we expect his success will continue with Hain Celestial, based upon his excellent, long-standing relationships with the retail trade and in food service," commented Irwin Simon.

#### Fiscal Year 2008 Accomplishments

The Company highlighted several of its accomplishments during fiscal year 2008:

- Delivered solid sales and earnings growth despite a challenging economy and commodity and other inflationary pressures;
- · Achieved productivity gains resulting from a multi-year initiative, which, combined with price increases, mitigated escalating commodity costs;
- Introduced over 50 innovative new products in growth categories and subcategories, exceeding the industry average for sales contribution;
- Implemented an SKU Rationalization in Personal Care, combining the operations of Avalon®, Alba®, JASON®, Zia® and Queen Helene®; and
- · Acquired TenderCare®, MaraNatha®, SunSpire®, Daily Bread™ and Plainville Farms® brands—brands with products in fast growing categories to complement existing brands and product lines—and added production capacity for Hain Pure Protein with acquired facilities in North Carolina and Pennsylvania.

"The focused execution of our long-term strategy for sustainable growth has enabled us to surpass \$1 billion in sales this past year for the first time in the Company's history and to continue to grow sales and earnings in a challenging environment," concluded Irwin Simon. "Building upon the foundation of our core brands, we have a robust pipeline of innovative product offerings and a talented team supporting our sales and marketing efforts in various channels of distribution. We are excited about fiscal year 2009, and look forward to building on our current accomplishments and opportunities for the benefit of our shareholders, customers, consumers and employees as they pursue A Healthy Way of Life<sup>TM</sup>."

#### Fiscal Year 2009 Guidance Outlook

The Company announced its fiscal year 2009 guidance of \$1.2 to \$1.3 billion in sales and \$1.54 to \$1.61 earnings per share. Similar to fiscal year 2008, the Company expects to incur \$0.08 per share in stock compensation expense to amortize equity grants made this past fiscal year 2009.

#### **Webcast and Upcoming Events**

Hain Celestial will host a conference call and webcast at 4:30 PM Eastern Daylight Time today to review its fourth quarter and full fiscal year 2008 results. On September 4, 2008 the Company is scheduled to present at the Lehman Brothers Back-To-School Consumer Conference and on October 2, 2008, the Company is scheduled to present at the RBC Capital Markets Consumer Conference. These events will be webcast and available under the Investor Relations section of the Company's website at www.hain-celestial.com.

#### The Hain Celestial Group

The Hain Celestial Group (NASDAQ: HAIN), headquartered in Melville, NY, is a leading natural and organic food and personal care products company in North America and Europe. Hain Celestial participates in almost all natural food categories with well-known brands that include Celestial Seasonings®, Terra®, Garden of Eatin'®, Health Valley®, WestSoy®, Earth's Best®, Arrowhead Mills®, MaraNatha®, SunSpire®, DeBoles®, Hain Pure Foods®, FreeBird™, Plainville Farms®, Hollywood®, Spectrum Naturals®, Spectrum Essentials®, Walnut Acres Organic®, Imagine®, Rice Dream®, Soy Dream®, Rosetto®, Ethnic Gourmet®, Yves Veggie Cuisine®, Granose®, Realeat®, Linda McCartney®, Daily Bread™, Lima®, Grains Noirs®, Natumi®, JASON®, Zia® Natural Skincare, Avalon Organics®, Alba Botanica®, Queen Helene®, Tushies® and TenderCare®. Hain Celestial has been providing "A Healthy Way of Life™" since 1993. For more information, visit www.hain-celestial.com.

#### Safe Harbor Statement

This press release contains forward-looking statements within and constitutes a "Safe Harbor" statement under the Private Securities Litigation Act of 1995. Except for the historical information contained herein, the matters discussed in this press release are forward-looking statements that involve known and unknown risks and uncertainties, which could cause our actual results to differ materially from those described in the forward-looking statements. These risks include but are not limited to general economic and business conditions; our ability to implement our business and acquisition strategy; our ability to effectively integrate our acquisitions; competition; availability and retention of key personnel; our reliance on third party distributors, manufacturers and suppliers; changes in customer preferences; international sales and operations; escalating fuel and commodity costs; the resolution of the SEC inquiry and litigation regarding our stock option practices; changes in, or the failure to comply with, government regulations; and other risks detailed from time-to-time in the Company's reports filed with the SEC, including the annual report on Form 10-K, for the fiscal year ended June 30, 2007. As a result of the foregoing and other factors, no assurance can be given as to future results, levels of activity and achievements and neither the Company nor any person assumes responsibility for the accuracy and completeness of these statements.

#### **Non-GAAP Financial Measures**

Management believes that the non-GAAP financial measures presented provide useful additional information to investors about current trends in the Company's operations and are useful for period-over-period comparisons of operations. These non-GAAP financial measures should not be considered in isolation or as a substitute for the comparable GAAP measures. In addition, these non-GAAP measures may not be the same as similar measures provided by other companies due to potential differences in methods of calculation and items being excluded. They should only be read in connection with the Company's condensed consolidated statements of earnings presented in accordance with GAAP.

### THE HAIN CELESTIAL GROUP, INC.

#### **Consolidated Balance Sheets**

(In thousands)

	June 30, 2008			June 30, 2007
ASSETS				
Current assets:				
Cash and cash equivalents	\$	58,513	\$	60,518
Trade receivables, net		118,867		95,405
Inventories		175,667		129,062
Deferred income taxes		12,512		8,069
Other current assets		27,482		22,950
Total current assets		393,041		316,004
Property, plant and equipment, net		159,089		114,901
Goodwill, net		550,238		509,336
Trademarks and other intangible assets, net		136,861		96,342
Other assets		20,155		21,873
Total assets	\$	1,259,384	\$	1,058,456
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Accounts payable and accrued expenses	\$	145,186	\$	112,458
Income taxes payable	*	907	Ψ	4,456
Current portion of long-term debt		222		566
Total current liabilities		146,315		117,480
Long-term debt, less current portion		308,220		215,446
Deferred income taxes		26,524		22,232
Other noncurrent liabilities		5,012		664
Total liabilities		486,071		355,822
Minority Interest		30,502		5,678
Stockholders' equity:				
Common stock		411		409
Additional paid-in capital		488,650		487,750
Retained earnings		237,008		195,658
Foreign currency translation adjustment		32,215		25,884
		758,284		709,701
Less: Treasury stock		(15,473)		(12,745)
Total stockholders' equity		742,811		696,956
Total liabilities and stockholders' equity	\$	1,259,384	\$	1,058,456

### THE HAIN CELESTIAL GROUP, INC.

Consolidated Statements of Operations (in thousands, except per share amounts)

	Three Months Ended June 30,					Twelve Months	Ende	ded June 30,		
		2008		2007	2008			2007		
	(Unaudited)									
Net sales	\$	278,261	\$	222,320	\$	1,056,371	\$	900,432		
Cost of sales		210,669		160,329		772,062		639,002		
Gross profit		67,592		61,991		284,309		261,430		
SG&A expenses		55,834		43,359		207,553		177,453		
Operating income		11,758		18,632		76,756		83,977		
Interest expense and other expenses		2,512		19		11,311		6,885		
Income before income taxes		9,246		18,613		65,445		77,092		
Income tax provision		2,742		6,473		24,224		29,610		
Net income	\$	6,504	\$	12,140	\$	41,221	\$	47,482		
Basic per share amounts	\$	0.16	\$	0.30	\$	1.03	\$	1.21		
Diluted per share amounts	\$	0.16	\$	0.29	\$	0.99	\$	1.16		
Weighted average common shares outstanding:										
Basic		40,133		39,810		40,077		39,315		
Diluted		41,550		41,706		41,765		41,108		

# THE HAIN CELESTIAL GROUP, INC. Consolidated Statements of Operations With Adjustments Reconciliation of GAAP Results to Non-GAAP Presentation

(in thousands, except per share amounts)

		Three Months Ended June 30,								
		2008 GAAP Adjustments				nents 2008 Adjusted			2007 Adjusted	
					(U	(naudited)				
Net sales		\$ 27	78,261			\$	278,261	\$	222,320	
Cost of sales		21	0,669	\$	(3,4	74)	207,195		160,329	
Gross profit		(	57,592		3,4	74	71,066		61,991	
SG&A expenses		5	55,834		(4,7	62)	51,072		43,483	
Operating income		1	1,758		8,2	36	19,994		18,508	
Interest and other expenses, net			2,512				2,512		3,136	
Income before income taxes			9,246		8,2	36	17,482		15,372	
Income tax provision		_	2,742			40	3,482		4,819	
Net income		\$	6,504	\$	7,4	96 \$	14,000	\$	10,553	
Basic per share amounts		\$	0.16			\$	0.35	\$	0.27	
Diluted per share amounts		\$	0.16			\$	0.34	\$	0.25	
Weighted average common shares outstanding:										
Basic			0,133				40,133		39,810	
Diluted			1,550			_	41,550		41,706	
			000				200	-		
	Impac	et on Income	008 Impa	ct on Inc	ome tax	Impact	on Income		n Income tax	
		income taxes		provisi			come taxes		vision	
					(Unau	dited)				
Start-up costs at the Fakenham manufacturing facility related to the integration of the Haldane Foods frozen	Ф	2.527	¢		220					
meat-free operations	\$	2,537	Ъ		230					
SKU rationalization		937			285					
Cost of sales	\$	3,474	\$		515	\$		S		
Professional fees and other expenses incurred in connection										
with the review of the Company's stock option practices	\$	1,079	\$		462	\$	281 5	S	105	
Stock compensation expense		2,273			(667)		(405)		(225	
Severence and other reorganization costs		1,410			430					
SG&A expenses	\$	4,762	\$		225	\$	(124)	5	(120	
Gain on the sale of Biomarché	\$		\$			\$	(871)	8	(677	
Reversal of charge in connection with the decision by the German government regarding application of VAT on										
non-dairy beverages							(2,246)		(857	
Interest and other expenses, net	\$		\$			\$	(3,117)	3	(1,534	

# THE HAIN CELESTIAL GROUP, INC. Consolidated Statements of Operations With Adjustments Reconciliation of GAAP Results to Non-GAAP Presentation

(in thousands, except per share amounts)

	Twelve Months Ended June 30,							
	2008 GAAP		Adjustments		2008 Adjusted		20	07 Adjusted
	(Unaudited)							
Net sales	\$	1,056,371			\$	1,056,371	\$	900,432
Cost of sales		772,062	\$	(14,439)		757,623		637,253
Gross profit		284,309		14,439		298,748		263,179
SG&A expenses		207,553		(11,771)		195,782		177,124
On antino in come		7(.75(		26.210		102.066		96.055
Operating income		76,756		26,210		102,966		86,055
Interest and other expenses, net		11,311		2,002		13,313		10,286
Income before income taxes		65,445		24,208		89,653		75,769
Income tax provision		24,224		6,770		30,994		28,237
Net income	\$	41,221	\$	17,438	\$	58,659	\$	47,532
Basic per share amounts	\$	1.03			\$	1.46	\$	1.21
Diluted per share amounts	\$	0.99			\$	1.40	\$	1.16
Weighted average common shares outstanding:								
Basic		40,077				40,077		39,315
Diluted		41,765				41,765		41,108

2008					2007				
•	*		Impact on Income tax		*	Im	pact on Income tax provision		
before	income taxes			_		_	provision		
\$	7,490	\$	·		,	\$	680		
	6,949		2,558						
\$	14,439	\$	4,655	\$	1,749	\$	680		
\$	5,774	\$	2,229	\$	281	\$	105		
	2,129		(722)		48		19		
	3,868		1,392						
\$	11,771	\$	2,899	\$	329	\$	124		
\$	(2,002)	\$	(784)						
				\$	(3,401)	\$	(2,177)		
\$	(2,002)	\$	(784)	\$	(3,401)	\$	(2,177)		
Ф	24 200	Φ	6.550	Ф	(1.222)	\$	(1,373)		
	\$ \$ \$ \$ \$ \$ \$	\$ 7,490 \$ 6,949 \$ 14,439 \$ 5,774 2,129 3,868 \$ 11,771 \$ (2,002)	Impact on Income before income taxes	Impact on Income before income taxes         Impact on Income tax provision           \$ 7,490 \$ 2,097           6,949 \$ 2,558           \$ 14,439 \$ 4,655           \$ 5,774 \$ 2,229           2,129 (722)           3,868 \$ 1,392           \$ 11,771 \$ 2,899           \$ (2,002) \$ (784)	Impact on Income before income taxes         Impact on Income tax provision         Income tax pr	Impact on Income before income taxes         Impact on Income taxes provision         Impact on Income before income taxes (Unaudited)           \$ 7,490         \$ 2,097         \$ 1,749           6,949         2,558         \$ 14,439         \$ 4,655         \$ 1,749           \$ 5,774         \$ 2,229         \$ 281           2,129         (722)         48           3,868         1,392         \$ 329           \$ (2,002)         \$ (784)         \$ (3,401)           \$ (2,002)         \$ (3,401)	Impact on Income before income taxes         Impact on Income provision         Impact on Income before income taxes (Unaudited)         Impact on Income before income taxes (Unaudited)           \$ 7,490         \$ 2,097         \$ 1,749         \$           6,949         2,558         \$ 14,439         \$ 1,749         \$           \$ 5,774         \$ 2,229         \$ 281         \$           2,129         (722)         48           3,868         1,392         \$ 329         \$           \$ (2,002)         \$ (784)         \$ (3,401)         \$           \$ (2,002)         \$ (3,401)         \$		