## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K/A

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 4, 2008

#### THE HAIN CELESTIAL GROUP, INC.

(Exact name of registrant as specified in its charter)

Delaware 0-22818
(State or other jurisdiction (Commission File Number)

of incorporation)

22-3240619 (I.R.S. Employer Identification No.)

**58 South Service Road, Melville, NY 11747** (Address of principal executive offices)

Registrant's telephone number, including area code: (631) 730-2200

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

The information contained in this Current Report on Form 8-K, including the exhibit attached hereto, is being furnished pursuant to Item 2.02, "Results of Operations and Financial Condition." This information shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, or incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

On February 4, 2008, The Hain Celestial Group, Inc. issued a press release announcing financial results for its second quarter ended December 31, 2007. A copy of the press release is included as Exhibit 99.1 to this Current Report and is incorporated herein by reference.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits. The following exhibits are filed herewith:

Exhibit No.	<u>Description</u>
99.1	Press Release dated February 4, 2008.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the re	egistrant has duly caused this report to be signed on its behalf by the undersigned
hereunto duly authorized.	

Date: February 4, 2008

THE HAIN CELESTIAL GROUP, INC.

(Registrant)

By: <u>/s/ Ira J. Lamel</u>

Name: Ira J. Lamel

Title: Executive Vice President and Chief Financial Officer



Contacts: Ira Lamel/Mary Anthes The Hain Celestial Group, Inc. 631-730-2200

Jeremy Fielding/David Lilly Kekst and Company 212-521-4800

#### THE HAIN CELESTIAL GROUP ANNOUNCES RECORD SECOND QUARTER

Sales Increased 20% to \$276.2 Million GAAP Net Income Grew 10% to \$15.6 Million Adjusted EPS Increased 16%

**Melville, NY, February 4, 2008**—The Hain Celestial Group, Inc. (NASDAQ: HAIN), a leading natural and organic food and personal care products company, today reported results for its second fiscal quarter ended December 31, 2007. Reflecting strong demand for Hain Celestial's portfolio of natural and organic brands, net sales reached \$276.2 million, a 20% increase compared with \$230.2 million in the prior year second quarter. GAAP net income for the second quarter was \$15.6 million, or \$0.37 per diluted share, a 10% increase over the prior year's \$14.2 million, or \$0.34 per diluted share.

Adjusted earnings per diluted share for the quarter totaled \$0.43 on adjusted net income of \$17.9 million. The reported results include charges of \$2.1 million (\$1.3 million after tax or \$0.03 per diluted share) of previously announced acquisition-related integration and manufacturing start-up costs at the Company's Fakenham facility in the United Kingdom, into which the frozen meat-free operations of Haldane Foods have been consolidated, and of \$1.75 million (\$1.1 million after tax or \$0.03 per diluted share) for professional fees associated with the recently completed independent directors' review of the Company's stock options practices. The continuing mark-to-market charge to reflect the Company's contractual obligation for ungranted stock options was not significant in the quarter.

"Our sustained and profitable growth continues, with strong sales this quarter from a range of our brands, including Earth's Best®, Terra®, Garden of Eatin'®, DeBoles®, Arrowhead Mills®, Imagine®, Casbah®, Spectrum®, Yves®, FreeBird™, Ethnic Gourmet®, Lima®, and from the newly acquired Plainville Farms® and our tofu operations. We also achieved strong sales in Personal Care, with Jason® and the Avalon® brands. Sales at Celestial Seasonings® have continued to improve with new packaging reaching near full distribution and being well-received along with the introduction of Celestial Seasonings coffee and Saphara premium tea," said Irwin D. Simon, President and Chief Executive Officer of Hain Celestial. "The diversity of our business—in various product categories, with strong sales from our United States, Canadian and European operations as well as in expanded distribution channels—continues to drive the growth of our sales and earnings."



"With input costs increasing rapidly, we are very pleased with our gross margin results this quarter," said Ira J. Lamel, Executive Vice President and Chief Financial Officer. "Had we not had the 170 basis point drag on our gross margin from these increased input costs, our adjusted gross margin would have been 31.0% compared to the prior year's adjusted gross margin of 30.6%." The Company's adjusted gross margin excludes the cost of the acquisition-related integration and manufacturing start-up costs. "The impact of acquisitions we have made since last year's second quarter, some of which helped our margin while others reduced our margin, was neutral to our gross margin performance," concluded Ira Lamel.

Selling, general and administrative expenses were 18.1% of sales, or 17.5% adjusted, in the current year second quarter compared to 19.2% (adjusted) in the prior year. The reduction in selling, general and administrative expenses resulted from our ability to integrate back office functions of acquired businesses and focus on cost savings. The acquisition of Plainville Farms, with its lower than average administrative expense structure, benefitted our consolidated selling, general and administrative rate by 70 basis points.

"Through our major cost savings initiative, we continue to seek productivity opportunities, particularly in these inflationary times. Price increases implemented across multiple categories earlier in our fiscal year lessened, but certainly did not eliminate, the impact of cost pressures on our business," remarked Irwin Simon. "Our price increases were widely accepted across our customer base due in large part to effective trade and promotional spending, ensuring consumers received the benefit of these programs. We are encouraged that as natural and organic products become even more mainstream, we see consumers maintaining their commitment to better-for-you eating and healthy living," continued Irwin Simon.

Interest expense in the second quarter was \$3.4 million versus \$2.3 million in the prior year quarter and interest income was \$0.4 million this year versus \$0.9 million last year. The higher interest expense and lower interest income was attributable to increased borrowings and use of invested cash for acquisitions.



The Company's tax rate was 37.5% for the second quarter versus 38.7% in the prior year. Our tax rate this quarter and as expected for the full year is lower than last year, as our income around the world is earned in more favorable tax rate jurisdictions.

Average diluted shares outstanding for the quarter were 42.1 million for the quarter, an increase of 2.2% over the prior year quarter's 41.2 million average diluted shares.

The Company's balance sheet remains strong with working capital of \$211.4 million and a current ratio of 2.5 at December 31, 2007. Debt as a percentage of equity was 29.4% with equity at \$732 million. The number of days in the Company's cash conversion cycle was 72 days compared to 68 days in the prior year, principally due to the higher levels of inventory in the Company's personal care unit with the acquisition of Avalon and an intentional increase in Earth's Best ingredient inventory to protect the continuing growth of that brand. In the trailing twelve months, the Company generated \$33.4 million of operating free cash flow.

#### Fiscal Year 2008 Guidance

The Company reconfirmed its fiscal year 2008 guidance for sales of \$1.025 to \$1.050 billion and earnings per share of \$1.38 to \$1.42.

"We remain focused on our business strategy as the leading natural and organic food and personal care products company. We continue to invest in our business by consolidating our operations in the United Kingdom and in Personal Care, positioning the Company for additional expansion, and remaining focused on improving efficiencies throughout our business," concluded Irwin Simon.

#### Review of Stock Options, NASDAQ Listing and Annual Meeting

On January 31, 2008 the Company reported that a group of independent directors (the "Independent Directors") established to review the Company's past stock option practices had reported its findings to the Board of Directors. The Company also announced that the Board of Directors had adopted each of the recommendations of the Independent Directors. In connection with the completion of the review, the Company restated its previously issued financial statements to correct errors related to accounting for stock-based compensation expense.

The Company filed its annual report on Form 10-K for the year ended June 30, 2007, and its quarterly report on Form 10-Q for the quarter ended September 30, 2007 on January 31, 2008. With these filings the Company believes that it has remedied its non-compliance with the listing standards of The NASDAQ Stock Market, Inc. and that it will no longer be subject to delisting. The Company plans to hold its 2007 Annual Meeting of Shareholders on April 1, 2008.



#### **Webcast and Upcoming Events**

Hain Celestial will host a conference call and webcast at 4:15 PM Eastern Standard Time today to review its second quarter fiscal year 2008 results. On March 12, 2008 the Company is scheduled to present at Bank of America 2008 Consumer Conference and on March 19, 2008 the Company is scheduled to present at the Citi Investment Research Small & Mid-Cap Conference. These events will be webcast and available under the Investor Relations section of the Company's website at www.hain-celestial.com.

#### The Hain Celestial Group

The Hain Celestial Group (NASDAQ: HAIN), headquartered in Melville, NY, is a leading natural and organic food and personal care products company in North America and Europe. Hain Celestial participates in almost all natural food categories with well-known brands that include Celestial Seasonings®, Terra®, Garden of Eatin'®, Health Valley®, WestSoy®, Earth's Best®, Arrowhead Mills®, DeBoles®, Hain Pure Foods®, FreeBird™, Plainville Farms®, Hollywood®, Spectrum Naturals®, Spectrum Essentials®, Walnut Acres Organic®, Imagine®, Rice Dream®, Soy Dream®, Rosetto®, Ethnic Gourmet®, Yves Veggie Cuisine®, Granose®, Realeat®, Linda McCartney®, Lima®, Grains Noirs®, Natumi®, JASON®, Zia® Natural Skincare, Avalon Organics®, Alba Botanica®, Queen Helene®, Tushies® and TenderCare®. Hain Celestial has been providing "A Healthy Way of Life" since 1993. For more information, visit www.hain-celestial.com.

#### **Safe Harbor Statement**

This press release contains forward-looking statements within and constitutes a "Safe Harbor" statement under the Private Securities Litigation Act of 1995. Except for the historical information contained herein, the matters discussed in this press release are forward-looking statements that involve known and unknown risks and uncertainties, which could cause our actual results to differ materially from those described in the forward-looking statements. These risks include but are not limited to general economic and business conditions; our ability to implement our business and acquisition strategy; our ability to effectively integrate our acquisitions; competition; availability and retention of key personnel; our reliance on third party distributors, manufacturers and suppliers; changes in customer preferences; international sales and operations; the results of our stock option investigation and the SEC's inquiry; changes in, or the failure to comply with, government regulations; and other risks detailed from time-to-time in the Company's reports filed with the SEC, including the annual report on Form 10-K, for the fiscal year ended June 30, 2007. As a result of the foregoing and other factors, no assurance can be given as to future results, levels of activity and achievements and neither the Company nor any person assumes responsibility for the accuracy and completeness of these statements.

#### THE HAIN CELESTIAL GROUP, INC.

#### **Consolidated Balance Sheets**

(In thousands)

ASSETS Current assets: Cash and cash equivalents Trade receivables, net Inventories Deferred income taxes	\$ 44,718 126,547	\$	
Current assets: Cash and cash equivalents Trade receivables, net Inventories	\$	\$	
Cash and cash equivalents Trade receivables, net Inventories	\$	S	
Trade receivables, net Inventories	\$	\$	
Inventories	126,547	Ψ	60,518
			95,405
Deferred income taxes	150,376		129,062
	8,094		8,069
Other current assets	20,771		22,950
Total current assets	 350,506		316,004
Property, plant and equipment, net	130,444		114,901
Goodwill, net	529,088		509,336
Trademarks and other intangible assets, net	100,300		96,342
Other assets	19,708		21,873
Total assets	\$ 1,130,046	\$	1,058,456
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current liabilities:			
Accounts payable and accrued expenses	\$ 129,809	\$	112,458
Income taxes payable	8,861		4,456
Current portion of long-term debt	468		566
Total current liabilities	139,138		117,480
Deferred income taxes and other liabilities	25,080		22,896
Long-term debt, less current portion	23,080		22,690
Total liabilities	 378,654	_	355,822
Total natimities	3/0,034		333,022
Minority Interest	19,442		5,678
Stockholders' equity:			
Common stock	410		409
Additional paid-in capital	489,041		487,750
Retained earnings	222,189		195,658
Treasury stock	(15,473)		(12,745)
Foreign currency translation adjustment	35,783		25,884
Total stockholders' equity	731,950		696,956
Total liabilities and stockholders' equity	\$ 1,130,046	\$	1,058,456

### THE HAIN CELESTIAL GROUP, INC. Consolidated Statements of Operations

(in thousands, except per share amounts)

	Three Months Ended December 31,				Six Months Ended December 31,				
	2007			2006	2007			2006	
	(Unaudited)								
Net sales	\$	276,233	\$	230,190	\$	513,478	\$	440,085	
Cost of sales		197,089		160,319		365,483		311,384	
Gross profit		79,144		69,871		147,995		128,701	
SG&A expenses		49,882		44,946	_	100,428		86,896	
Operating income		29,262		24,925		47,567		41,805	
Interest expense and other expenses		4,312		1,754		5,271		3,574	
Income before income taxes		24,950		23,171		42,296		38,231	
Income tax provision		9,368		8,958		15,894		15,279	
Net income	\$	15,582	\$	14,213	\$	26,402	\$	22,952	
Basic per share amounts	\$	0.39	\$	0.36	\$	0.66	\$	0.59	
Diluted per share amounts	\$	0.37	\$	0.34	\$	0.63	\$	0.57	
Weighted average common shares outstanding:									
Basic		40,048		39,173		40,037		38,960	
Diluted		42,096		41,202		41,961		40,613	

# THE HAIN CELESTIAL GROUP, INC. Consolidated Statements of Operations With Adjustments Reconciliation of GAAP Results to Non-GAAP Presentation

(in thousands, except per share amounts)

		Three Months Ended December 31,							
	_ 2007	2007 GAAP		Adjustments 2007 Adjusted				2006 Adjusted (5)	
	(Unaudited)								
Net sales	\$	276,233			\$	276,233	\$	230,190	
Cost of Sales		197,089	\$	(2,084)	(1)	195,005		159,678	
Gross profit		79,144		2,084		81,228		70,512	
SG&A expenses		49,882	\$	(1,642)	(2)	48,240		44,223	
Operating income		29,262		3,726		32,988		26,289	
Interest and other expenses, net		4,312				4,312		1,754	
Income before income taxes		24,950		3,726		28,676		24,535	
Income tax provision		9,368		1,385	(4)	10,753		9,487	
Net income	\$	15,582	\$	2,341	\$	17,923	\$	15,048	
Basic per share amounts	<u>\$</u>	0.39	\$	0.06	\$	0.45	\$	0.38	
Diluted per share amounts	<u>\$</u>	0.37	\$	0.06	\$	0.43	\$	0.37	
Weighted average common shares outstanding:									
Basic		40,048				40,048		39,173	
Diluted		42,096				42,096		41,202	
			C.	Marchar	J. J.D				
			SIX	Months En	ueu Dece	inver 51,	200	6 Adjusted	
	2007	2007 GAAP Adjustments (Un			2007 Adjusted naudited)			(5)	
				`	·				
Net sales Cost of Sales	\$	513,478	_	(D. 1 == \)	\$	513,478	\$	440,085	
Gross profit		365,483 147,995	\$	(3,157)	(1)	362,326 151,152		309,635 130,450	
					(-)				
SG&A expenses		100,428	\$	(4,328)	(2)	96,100		86,173	
Operating income		47,567		7,485		55,052		44,277	
Interest and other expenses, net		5,271		2,002	(3)	7,273		3,838	
Income before income taxes		42,296		5,483	(3)	47,779	_	40,439	
Income tax provision		15,894		2,023	(4)	17,917		15,662	
Net income	\$	26,402	\$	3,460	\$	29,862	\$	24,777	
Basic per share amounts	\$	0.66	\$	0.09	\$	0.75	\$	0.64	
Diluted per share amounts	\$	0.63	\$	0.08	\$	0.71	\$	0.61	
·									
Weighted average common shares outstanding:  Basic		40,037				40,037		38,960	
Diluted		41,961				41,961		40,613	
						<del></del>			

- (1) Start-up costs at the Company's Fakenham facility related to the integration of the Haldane Foods frozen meat-free operations.
- Adjustment to record stock compensation expense of \$(105) for the three months and \$315 for the six months ended December 31, 2007 in connection with the requirements of SFAS No. 123R to record compensation when there is a contractual requirement to grant stock options, whether or not such options have been granted. Each quarter the Company marks to market the Black-Scholes value of the ungranted stock options. Also,

selling, general and administrative expense was adjusted for the three and six months ended December 31, 2007 for \$1,747 and \$4,013 of professional fees incurred in connection with the review of the Company's stock option practices.

- (3) The adjustment of \$2,002 represents the pre-tax gain on the sale of the Company's investment in a rice cake manufacturing joint venture in Belgium recorded in the first quarter of fiscal 2008.
- (4) Tax effects of the adjustments described above.
- Includes adjustments of \$641 for the three months and \$1,749 for the six months ended December 31, 2006 for start-up costs at the Company's West Chester frozen foods facility, \$2,510 for a pre-tax gain recognized in the first quarter of fiscal 2007 in connection with the sale of Biomarché and \$2,246 of charges also taken in the first quarter of fiscal 2007 in connection with the decision by the German government regarding the application of VAT on non-dairy beverages.