# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

	washington, D.C. 20045	
	FORM 8-K	
	CURRENT REPORT	
Pursuant t	o Section 13 or 15(d) of The Securities Exchange	Act of 1934
Date of	Report (Date of earliest event reported): August	22, 2012
	THE HAIN CELESTIAL GROUP, INC. (Exact name of registrant as specified in its charter	)
<b>Delaware</b> (State or other jurisdiction of incorporation)	<b>0-22818</b> (Commission File Number)	<b>22-3240619</b> (I.R.S. Employer Identification No.)
	<b>58 South Service Road, Melville, NY 11747</b> (Address of principal executive offices)	
Registra	nt's telephone number, including area code: (631	730-2200
(For	<b>Not Applicable</b> mer name or former address, if changed since last re	eport)
Check the appropriate box below if the Form 8-K following provisions:	filing is intended to simultaneously satisfy the fil	ling obligation of the registrant under any of th
☐ Written communications pursuant to Rule 425 u	nder the Securities Act (17 CFR 230.425)	
$\ \square$ Soliciting material pursuant to Rule 14a-12 under	er the Exchange Act (17 CFR 240.14a-12)	
☐ Pre-commencement communications pursuant to	o Rule 14d-2(b) under the Exchange Act (17 CFR 2	40.14d-2(b))

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02. Results of Operations and Financial Condition.

The information contained in this Current Report on Form 8-K, including the exhibit attached hereto, is being furnished pursuant to Item 2.02, "Results of Operations and Financial Condition." This information shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, or incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

On August 22, 2012, The Hain Celestial Group, Inc. issued a press release announcing financial results for its fourth quarter and fiscal year ended June 30, 2012. The press release is attached hereto as Exhibit 99.1 and incorporated herein by reference.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits. The following exhibits are filed herewith:

Exhibit No.	<u>Description</u>
99.1	Press Release dated August 22, 2012.

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: August 22, 2012

THE HAIN CELESTIAL GROUP, INC.

(Registrant)

By: /s/ Ira J. Lamel

Name: Ira J. Lamel

Title: Executive Vice President and Chief Financial Officer

#### [THE HAIN CELESTIAL GROUP, INC. LOGO OMITTED]

Ira Lamel/Mary Anthes The Hain Celestial Group, Inc. 631-730-2200

# HAIN CELESTIAL ANNOUNCES RECORD FOURTH QUARTER AND RECORD FISCAL YEAR 2012 RESULTS

Highest Operating Income in 19-Year History Operating Free Cash Flow More Than Doubles to \$101.5 Million

#### **Provides Fiscal Year 2013 Guidance**

**Melville, NY, August 22, 2012**—The Hain Celestial Group, Inc. (NASDAQ: HAIN), a leading natural and organic products company providing consumers with **A Healthy Way of Life™**, today reported its results for the fourth quarter and fiscal year ended June 30, 2012.

#### **Performance Highlights**

#### **Fourth Quarter Fiscal Year 2012**

- · Net sales from continuing operations up 22.3% over the same period in fiscal year 2011
- · GAAP net income up 82.1%; adjusted net income up 31.8%
- GAAP gross profit and adjusted gross profit up 14.7%
- · GAAP operating margin up 425 basis points; adjusted operating margin up 36 basis points
- · Diluted GAAP EPS of \$0.50; adjusted EPS of \$0.47
- · Operating free cash flow was \$36.8 million, increasing 152.3% over the same period in fiscal year 2011

#### Fiscal Year 2012

- · Net sales from continuing operations up 24.3% over the same period in fiscal year 2011
- GAAP net income up 44.1%; adjusted net income up 34.7%
- · GAAP gross profit up 19.6%; adjusted gross profit up 19.5%
- GAAP operating margin up 96 basis points; adjusted operating margin up 46 basis points
- · Diluted GAAP EPS of \$1.73; adjusted EPS of \$1.86
- · Operating fee cash flow reached \$101.5 million, increasing 115.3% over fiscal year 2011

#### Fourth Quarter 2012

The Company reported global net sales of \$350.8 million from continuing operations, a 22.3% increase compared to net sales of \$286.9 million in the fourth quarter of fiscal year 2011. The Company's fourth quarter net sales do not include \$23.0 million of net sales in 2012 and \$5.2 million in 2011 from the private label chilled ready meals and Daily Bread™ sandwich businesses, which are both classified as discontinued operations. The Company's growth came from continued sales momentum in the natural and organic sector across various classes of trade including natural, grocery, mass-market retailers, club stores and e-tailers along with contributions from strategic acquisitions. Strong brand contribution came from Earth's Best®, Spectrum®, MaraNatha®, The Greek Gods®, Imagine®, Garden of Eatin'®, Arrowhead Mills®, Health Valley®, Linda McCartney®, Avalon Organics® as well as from the recently acquired Europe's Best®, New Covent Garden Soup Co.®, Johnson's Juice Co.®, Farmhouse Fare®, Lovetub®, Sunripe® and Cully & Sully® brands.

For the fourth quarter, the Company earned \$23.4 million in net income as compared to \$12.8 million, a 82.1% increase from the prior year and reported diluted earnings per share of \$0.50 compared to \$0.28 in the prior year. Adjusted earnings per diluted share was \$0.47 on adjusted net income of \$21.7 million in the 2012 fourth quarter as compared to \$0.36 per diluted share on adjusted net income of \$16.5 million over the prior year fourth quarter. Adjusted net income and diluted earnings per share improved 31.8% and 30.6%, respectively, over the prior year fourth quarter. Adjusted net income excludes acquisition-related items and restructuring charges and results of discontinued operations.

"We finished fiscal year 2012 with strong results across our key performance measures as consumption in the United States accelerated during the year to the highest levels in the Company's history as consumers continued to seek out our products. With new product innovation, increased sales opportunities in various channels of distribution and global geographies, along with productivity initiatives, our year ended with solid results across all of our segments," said Irwin D. Simon, Founder, President and Chief Executive Officer of Hain Celestial.

#### Fiscal Year 2012

The Company reported global net sales of \$1,378.2 billion from continuing operations, a 24.3% increase compared to net sales of \$1,108.5 billion in fiscal year 2011. The Company's 2012 fiscal year net sales does not include \$73.7 million of net sales from private label chilled ready meals and Daily Bread sandwich operations, which are both classified as discontinued operations. The Company's growth came from continued sales momentum in the natural and organic sector across various classes of trade along with contributions from strategic acquisitions. Strong brand contribution came from Earth's Best®, Celestial Seasonings®, Spectrum®, MaraNatha®, The Greek Gods®, Imagine®, Garden of Eatin'®, Arrowhead Mills®, Health Valley®, DeBoles®, Sensible Portions®, Linda McCartney®, Avalon Organics® and Queen Helene® as well as from the recently acquired Danival®, GGUniqueFiber®, Europe's Best®, New Covent Garden Soup Co.®, Johnson's Juice Co.®, Farmhouse Fare®, Lovetub®, Sunripe® and Cully & Sully® brands.

For the fiscal year, the Company earned \$79.2 million in net income as compared to \$55.0 million, a 44.1% increase from the prior year, and reported diluted earnings per share of \$1.73 compared to \$1.23 in the prior year. Adjusted earnings per diluted share was \$1.86 on adjusted net income of \$85.5 million in the 2012 fiscal year as compared to \$1.43 per diluted share on adjusted net income of \$63.5 million over the prior year fiscal year. Adjusted net income and diluted earnings per share improved 34.7% and 30.1%, respectively, over the prior fiscal year. The Company's fiscal year adjusted net income excludes acquisition related items and restructuring charges.

#### Fiscal Year 2012 Highlights

The Company highlighted several of its accomplishments during fiscal year 2012.

- · Completed three strategic acquisitions:
  - The Daniels Group in the United Kingdom with its leading brands New Covent Garden Soup Co.®, Johnson's Juice Co.®, Farmhouse Fare® desserts;
  - Cully & Sully® brand fresh chilled soups in Ireland;
  - Europe's Best® frozen fruits and vegetables brand in Canada.
- · Integrated existing United Kingdom operations into Daniels Group forming Hain Daniels Group.
- · Integrated Danival® and GG UniqueFiber® acquisitions in Europe.
- · Introduced over 80 innovative new products.
- · Delivered in excess of \$25 million in productivity savings to overcome input inflation.
- · Cash conversion improved by 12 days to 68 days with inventories improving by 10 days.
- Operating free cash flow for fiscal year 2012 was \$101.5 million.
- · Repaid \$75 million of Daniels Group acquisition debt in eight months.
- · Market capitalization expansion of nearly 70% to \$2.5 billion at June 30, 2012.

#### **Hain Daniels Group Initiatives**

In a separate press release, the Company also announced (i) it has entered into an agreement to acquire certain packaged grocery brands of Premier Foods plc which upon completion will anchor a new Ambient Grocery Division; (ii) it has completed the sale of the private label chilled ready meals business which had been classified as a discontinued operation in the Company's third quarter; and (iii) it has entered into a letter of intent to sell the Daily Bread sandwich business, which has been classified as a discontinued operation effective in the fourth quarter. The Company expects that the purchase of the Premier Foods brands will close by the end of October 2012, and further estimates that sales during the eight-month period from closing to June 30, 2013 will approximate \$180 million with accretion in earnings per diluted share during that period approximating \$0.25 before acquisition related charges. These sales and accretion estimates, which are expected to be updated upon closing of the transaction, are not included in the Company's fiscal year 2013 guidance.

"I am pleased with the smart strategic acquisitions the Company has made. Our acquisitions of The Greek Gods® greek-style yogurt and Sensible Portions snacks have experienced double digit growth under Hain Celestial's ownership over the past two years. This year, we integrated GG UniqueFiber crackers from Norway into our United States distribution and Danival organic products from France into Hain Celestial Europe. Most recently, our acquisition of Daniels Group in the United Kingdom has provided us with a strong base for fresh chilled products including soup, which we look forward to launching in the United States marketplace in the near future, as well as a platform to launch Linda McCartney chilled ready meals and The Greek Gods greek-style yogurt in the United Kingdom," concluded Irwin Simon.

#### Fiscal Year 2013 Guidance

The Company provided the following guidance for its fiscal year 2013.

- Total net sales range of \$1.600 billion to \$1.615 billion in sales, approximating 10% to 11% growth over its annualized fiscal year 2012 sales base.
- · Earnings of \$2.10 to \$2.20 per diluted share.

Guidance is provided for continuing operations on a non-GAAP basis and therefore excludes results of discontinued operations and acquisition and integration expenses that may be incurred during the Company's fiscal year 2013, which the Company will continue to identify when it reports its financial results. Guidance excludes the impact of the above discussed pending acquisition of the Premier Foods brands and any future acquisitions not now contemplated. Historically, the Company's sales and earnings are strongest in its second and third quarters.

#### **Segment Results**

The Company's operations are now organized into geographic segments: United States, United Kingdom and Rest of World. Following is a summary of fourth-quarter and full year results by reportable segment. Segment results for the Company's last three fiscal years and each of the quarters in 2012 have been prepared and reported on a Current Report on Form 8-K filed with the Securities and Exchange Commission on July 16, 2012. The Current Report on Form 8-K is available on the Company's website under Investor Relations, SEC Filings.

# THE HAIN CELESTIAL GROUP, INC. Reportable Segment Results

		United States		United Lingdom		Rest of World	С	orporate/ Other	Co	onsolidated
Q4 FY 2012 Net sales	\$	242,551	\$	56,709	\$	51,532		<u> </u>	\$	350,792
Q4 FY 2011 Net sales	\$	230,377	\$	10,506	\$	45,990			\$	286,873
% change - 2012 vs. 2012	Ψ	5.3%	Ψ	439.8%	Ψ	12.1%			Ψ	22.3%
70 change 2012 (0) 2012		3.370		1331070		12,170				
Q4 FY 2012 Operating profit (loss)	\$	36,720	\$	1,323	\$	4,666	\$	7,145	\$	49,854
Q4 FY 2011 Operating profit (loss)	\$	32,113	\$	(596)	\$	3,554	\$	(6,490)	\$	28,581
% change - 2012 vs. 2012		14.3%				31.3%		(,,,		74.4%
Ü										
Q4 FY 2012 Operating profit (loss) margin		15.1%		2.3%		9.1%				14.2%
Q4 FY 2011 Operating profit (loss) margin		13.9%		-5.7%		7.7%				10.0%
FY 2012 Net sales	\$	991,626	\$	192,352	\$	194,269			\$	1,378,247
FY 2011 Net sales	\$	910,095	\$	39,284	\$	159,167			\$	1,108,546
% change - 2012 vs. 2012		9.0%		389.6%		22.1%				24.3%
FY 2012 Operating profit (loss)	\$	149,791	\$	9,690	\$	13,347	\$	(21,300)	\$	151,528
FY 2011 Operating profit (loss)	\$	130,155	\$	(4,844)	\$	9,787	\$	(23,924)	\$	111,174
% change - 2012 vs. 2012		15.1%				36.4%				36.3%
FY 2012 Operating profit (loss) margin		15.1%		5.0%		6.9%				11.0%
FY 2011 Operating profit (loss) margin		14.3%		-12.3%		6.1%				10.0%

#### Webcast

Hain Celestial will host a conference call and webcast at 4:30 PM Eastern Time today to review its fourth quarter and fiscal year 2012 results. The conference call will be webcast and available under the Investor Relations section of the Company's website at www.hain-celestial.com.

### The Hain Celestial Group, Inc.

The Hain Celestial Group (NASDAQ: HAIN), headquartered in Melville, NY, is a leading natural and organic products company in North America and Europe. Hain Celestial participates in many natural categories with well-known brands that include Celestial Seasonings®, Earth's Best®, Terra®, Garden of Eatin'®, Sensible Portions®, Health Valley®, Arrowhead Mills®, MaraNatha®, SunSpire®, DeBoles®, Gluten Free Café<sup>TM</sup>, Hain Pure Foods®, Hollywood®, Spectrum Naturals®, Spectrum Essentials®, Walnut Acres Organic®, Imagine®, Almond Dream®, Rice Dream®, Soy Dream®, WestSoy®, The Greek Gods®, Ethnic Gourmet®, Yves Veggie Cuisine®, Europe's Best®, Cully & Sully®, New Covent Garden Soup Co.®, Johnson's Juice Co.®, Farmhouse Fare®, Linda McCartney®, Lima®, Danival®, GG UniqueFiber®, Natumi®, JASON®, Zia® Natural Skincare, Avalon Organics®, Alba Botanica®, Queen Helene® and Earth's Best TenderCare®. Hain Celestial has been providing "A Healthy Way of Life<sup>TM</sup>" since 1993. For more information, visit www.hain-celestial.com.

#### Safe Harbor Statement

This press release contains forward-looking statements under Rule 3b-6 of the Securities Exchange Act of 1934, as amended, Words such as "plan," "continue," "expect," "expected," "anticipate," "estimate," "believe," "may," "potential," "can," "positioned," "future," "look forward" and similar expressions, or the negative of those expressions, may identify forward-looking statements. Forward-looking statements involve known and unknown risks and uncertainties, which could cause the Company's actual results to differ materially from those described in the forward-looking statements. These forwardlooking statements include the Company's expectations relating to (i) the Company's guidance for net sales and earnings per diluted share in fiscal year 2013; (ii) the Company's plans to expand existing brands and product distribution and enter into new categories; and (iii) the acquisition of Premier Foods and the potential improvements to the Company's earnings resulting therefrom. These risks include but are not limited to the Company's ability to achieve its guidance for net sales and earnings per diluted share in fiscal year 2013 given the economic environment in the U.S. and other markets that it sells products as well as economic, political and business conditions generally and their effect on the Company's customers and consumers' product preferences, and the Company's business, financial condition and results of operations; the Company's expectations for its business for fiscal year 2013 and its positioning for the future; changes in estimates or judgments related to the Company's impairment analysis of goodwill and other intangible assets, as well as with respect to the Company's valuation allowances of its deferred tax assets; the Company's ability to implement its business and acquisition strategy, including its strategy for improving results in the United Kingdom and the integration of the Daniels Group acquisition; the ability of the Company's joint venture investments, including Hain Pure Protein Corporation, to successfully execute their business plans; the Company's ability to realize sustainable growth generally and from investment in core brands, offering new products and its focus on cost containment, productivity, cash flow and margin enhancement in particular; the Company's ability to effectively integrate its acquisitions; competition; the success and cost of introducing new products as well as the Company's ability to increase prices on existing products; the availability and retention of key personnel; the Company's reliance on third party distributors, manufacturers and suppliers; the Company's ability to maintain existing customers and secure and integrate new customers; the Company's ability to respond to changes and trends in customer and consumer demand, preferences and consumption; international sales and operations; changes in fuel, raw materials and commodity costs; the effects on the Company's results of operations from the impacts of foreign exchange; changes in, or the failure to comply with, government regulations; the availability of natural and organic ingredients; the loss of one or more of our manufacturing facilities; our ability to use our trademarks; reputational damage; product liability; seasonality; the Company's reliance on its information technology systems; and other risks detailed from time-to-time in the Company's reports filed with the Securities and Exchange Commission, including the annual report on Form 10-K for the fiscal year ended June 30, 2011. As a result of the foregoing and other factors, no assurance can be given as to future results, levels of activity and achievements and neither the Company nor any person assumes responsibility for the accuracy and completeness of these statements.

#### **Non-GAAP Financial Measures**

This press release and the accompanying tables include non-GAAP financial measures, including adjusted net income, adjusted operating income, adjusted diluted EPS, earnings before interest, taxes, depreciation, and amortization ("EBITDA"), adjusted EBITDA and operating free cash flow. The reconciliations of these non-GAAP financial measures to the comparable GAAP financial measures are presented in the tables "Consolidated Statements of Income with Adjustments" for the three months and twelve months ended June 30, 2012 and 2011 and in the paragraphs below. Management believes that the non-GAAP financial measures presented provide useful additional information to investors about current trends in the Company's operations and are useful for period-over-period comparisons of operations. These non-GAAP financial measures should not be considered in isolation or as a substitute for the comparable GAAP measures. In addition, these non-GAAP measures may not be the same as similar measures provided by other companies due to potential differences in methods of calculation and items being excluded. They should be read only in connection with the Company's Consolidated Statements of Income presented in accordance with GAAP.

The Company defines EBITDA as net income (a GAAP measure) before income taxes, net interest expense, depreciation and amortization, impairment of long lived assets, equity in the earnings of non-consolidated affiliates and stock based compensation. Adjusted EBITDA is defined as net income before income taxes, net interest expense, depreciation and amortization, equity in the earnings of non-consolidated affiliates, stock based compensation and acquisition-related expenses and integration costs. The Company's management believes that these presentations provide useful information to management, analysts and investors regarding certain additional financial and business trends relating to its results of operations and financial condition. In addition, management uses these measures for reviewing the financial results of the Company as well as a component of performance-based executive compensation.

For the three- and twelve-month periods ended June 30, 2012 and 2011, EBITDA and adjusted EBITDA were calculated as follows:

	Three Months		Three Months				Fiscal Year
	6/30/12		6/30/11		2012		 2011
Net income	\$	23,390	\$	12,848		\$79, 225	\$ 54,982
Income taxes		8,201		8,707		39,343	37,308
Interest expense, net		3,960		3,111		15,075	13,290
Depreciation and amortization		8,089		6,463		30,460	24,124
Impairment of long lived assets		15,098		0		15,098	0
Equity in earnings of non-consolidated affiliates		(293)		2,643		(1,140)	2,148
Stock based compensation		1,970		1,743		8,291	9,031
EBITDA		60,415		35,515		186,352	140,883
Acquisition related expenses and restructuring charges		(14,782)		34		(7,281)	997
Adjusted EBITDA	\$	45,633	\$	35,549	\$	179,071	\$ 141,880

The Company defines Operating Free Cash Flow as cash provided from or used in operating activities (a GAAP measure) less capital expenditures. We view operating free cash flow as an important measure because it is one factor in evaluating the amount of cash available for discretionary investments.

For the 12-month periods ended June 30, 2012 and 2011, operating free cash flow was calculated as follows:

		Twelve	7	Twelve	
		months	r	months	
	6/30/2012			6/30/2011	
Cash flow provided by operating activities	\$	121,960	\$	58,658	
Purchases of property, plant and equipment		(20,427)		(11,490)	
Operating free cash flow	\$	101,553	\$	47,168	

# THE HAIN CELESTIAL GROUP, INC.

## **Consolidated Balance Sheets**

(In thousands)

	June 30,		June 30,
	2012		2011
	(Unaudited)		
ASSETS			
Current assets:			
Cash and cash equivalents	\$ 29,895	\$	27,517
Trade receivables, net	166,677		139,803
Inventories	186,440		170,739
Deferred income taxes	15,834		13,993
Other current assets	19,864		14,306
Assets of business held for sale	30,098		4,708
Total current assets	448,808		371,066
Property, plant and equipment, net	148,475		110,423
Goodwill, net	704,782		565,879
Trademarks and other intangible assets, net	310,378		207,384
Investments and joint ventures	45,100		50,557
Other assets	18,276		12,644
Assets of business held for sale - noncurrent	-		15,551
Total assets	\$ 1,675,819	\$	1,333,504
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current liabilities:			
Accounts payable and accrued expenses	\$ 184,103	\$	162,712
Income taxes payable	5,074	Ψ	2,925
Current portion of long-term debt	296		633
Liabilities of business held for sale	13,336		4,413
Total current liabilities	202,809		170,683
Deferred income taxes	109,859		51,921
Other noncurrent liabilities	8,261		13,661
Long-term debt, less current portion	390,288		229,540
Long-term liabilities of business held for sale	-		996
Total liabilities	711,217		466,801
Stockholders' equity:			
Common stock	462		451
Additional paid-in capital	616,197		582,972
Retained earnings	375,111		295,886
Treasury stock	(21,785)		(19,750)
Accumulated other comprehensive income	(5,383)		7,144
Total stockholders' equity	964,602		866,703
Total liabilities and stockholders' equity	\$ 1,675,819	\$	1,333,504
1	ψ 1,075,015	Ψ	1,000,004

# THE HAIN CELESTIAL GROUP, INC.

## Consolidated Statements of Income

(in thousands, except per share amounts)

	Th	ree Months 1	June 30,	7		hs Ended June 30,		
	-	2012		2011		2012		2011
		(Unau	ıdited)		J)	(Unaudited)		
Net sales	\$	350,792	\$	286,873	\$	1,378,247	\$	1,108,546
Cost of sales		257,392		205,455		995,777		788,709
Gross profit		93,400		81,418		382,470	_	319,837
Selling, general and administrative expenses		57,171		52,803		237,595		208,610
Acquisition related expenses including integration and restructuring charges				34				53
Acquisition related expenses including integration and restructuring charges		(13,625)		34		(6,653)		55
Operating income		49,854		28,581		151,528		111,174
•								
Interest expense and other expenses		4,950		3,449		17,300		12,247
Income before income taxes and equity in earnings of equity-method investees		44,904		25,132		134,228		98,927
Income tax provision		9,522		8,832		41,154		37,808
After-tax (income) loss of equity-method investees		(293)		2,643		(1,140)		2,148
Income from continuing operations		35,675		13,657		94,214		58,971
Loss from discontinued operations, net of tax		(12,285)		(809)		(14,989)		(3,989)
1003 from discontinucti operations, net of tax		(12,203)		(003)	_	(14,303)		(3,303)
Net income	\$	23,390	\$	12,848	\$	79,225	\$	54,982
	_			<u> </u>				
Basic net income per share:								
From continuing operations	\$	0.80	\$	0.31	\$	2.12	\$	1.37
From discontinued operations		(0.27)		(0.02)		(0.34)		(0.09)
Net income per share - basic	\$	0.52	\$	0.29	\$	1.79	\$	1.27
70.1								
Diluted net income per share:	ď	0.77	ф	0.20	ď	2.05	ф	1.22
From continuing operations	\$	0.77	\$	0.30	\$	2.05	\$	1.32
From discontinued operations	<u></u>	(0.26)		(0.02)	<u></u>	(0.33)		(0.09)
Net income per share - diluted	\$	0.50	\$	0.28	\$	1.73	\$	1.23
Weighted average common shares outstanding:								
Basic		44,846		43,705		44,360		43,165
Diluted		46,392		45,184	_	45,847	_	44,537

# THE HAIN CELESTIAL GROUP, INC. Consolidated Statements of Income With Adjustments Reconciliation of GAAP Results to Non-GAAP Presentation

(in thousands, except per share amounts)

	Three Months Ended June 30, 2012 2011									
	201	2 GAAP	Adj	ustments		djusted	Α	Adjusted		
	_			(Unaud			_			
Net sales	\$	350,792		-	\$	350,792	\$	286,873		
Cost of Sales		257,392		<u> </u>		257,392		205,455		
Gross profit		93,400		-		93,400		81,418		
Selling, general and administrative expenses		57,171		_		57,171		52,803		
Acquisition related (income) expenses including integration and restructuring		57,171				57,171		52,005		
charges		(13,625)		13,625		<u>-</u>		-		
		40.0=4		(40.00=)		22.22				
Operating income		49,854		(13,625)		36,229		28,615		
Interest and other expenses, net		4,950		(63)		4,887		3,136		
Income before income taxes and equity in earnings of equity-method investees		44,904		(13,562)		31,342		25,479		
Income tax provision		9,522		376		9,898		9,874		
After-tax (income) loss of equity-method investees		(293)		-		(293)		(886		
Income from continuing operations		35,675		(13,938)		21,737	_	16,491		
Loss from discontinued operations, net of tax						21,/3/		10,431		
•		(12,285)		12,285	_	-				
Net income	\$	23,390	\$	(1,653)	\$	21,737	\$	16,491		
Basic net income per share	\$	0.52	\$	(0.04)	\$	0.48	\$	0.38		
			Ť		È		È			
Diluted net income per share	\$	0.50	\$	(0.04)	\$	0.47	\$	0.36		
Maighted groups common charge outstanding.										
Weighted average common shares outstanding:  Basic		44,846				44,846		43,705		
Diluted	_	46,392			_	46,392	_	45,184		
		FY 2 npact on ncome		pact on		FY 2 npact on ncome		npact on		
	Iı	ipact on	Im	pact on ome Tax	I	npact on	In	npact on come Tax		
	Iı F	npact on ncome	Im Ince	ome Tax ovision	I Inco	npact on ncome	In Inc			
	Iı F	npact on ncome Before	Im Ince	ome Tax	I Inco	npact on ncome Before	In Inc	come Tax		
Acquisition related integration costs	Iı F	npact on ncome Before	Im Ince	ome Tax ovision	I Inco	npact on ncome Before	In Inc	come Tax		
	Iı F	npact on ncome Before	Im Ince	ome Tax ovision	I Inco	npact on ncome Before	In Inc	come Tax		
Acquisition related integration costs  Cost of sales	Iı F	npact on ncome Before	Im Ince	ome Tax ovision	I Inco	npact on ncome Before	In Inc	come Tax		
Cost of sales	Iı F	npact on ncome Before	Im Ince	ome Tax ovision	I Inco	npact on ncome Before	In Inc	come Tax rovision - -		
Cost of sales  Acquisition related fees and expenses and restructuring charges	In F Inco	apact on ncome Before me Taxes	Im Inco Pro	ome Tax ovision (Unaud	Inco	npact on ncome Before ome Taxes	In Ind P	come Tax rovision		
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)	In F Inco	apact on ncome Before ome Taxes  - 1,689 (15,527)	Im Inco Pro	ome Tax ovision (Unauc	Inco	npact on ncome Before ome Taxes	In Ind P	come Tax		
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)	In F Inco	apact on ncome Before me Taxes	Im Inco Pro	ome Tax ovision (Unaud	Inco	npact on ncome Before ome Taxes	In Ind P	come Tax rovision		
Acquisition related integration costs  Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)  Severance and other reorganization costs	In F Inco	apact on ncome Before ome Taxes  - 1,689 (15,527)	Im Inco Pro	ome Tax ovision (Unauc	Inco	npact on ncome Before ome Taxes	In Ind P	come Tax rovision - - - 188		
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)	In F Inco	apact on ncome Before ome Taxes  - 1,689 (15,527)	Im Inco Pro	ome Tax ovision (Unauc	Inco	npact on ncome Before ome Taxes	In Ind P	come Tax rovision - - - 188		
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)  Severance and other reorganization costs  Acquisition related expenses and restructuring charges	In F Inco	1,689 (15,527) 213	Im Inco Pro	ome Tax ovision (Unauc	Inco	ppact on ncome Before ome Taxes  - 524 (490)	In Ind P	come Tax rovision		
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)  Severance and other reorganization costs  Acquisition related expenses and restructuring charges  Accretion on acquisition related contingent consideration	In F Inco	1,689 (15,527) 213 (13,625)	Im Inco Pro	ome Tax ovision (Unaud	Inco	ripact on ncome Before ome Taxes  - 524 (490)	In Ind P	221 (179		
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)  Severance and other reorganization costs	In F Inco	1,689 (15,527) 213	Im Inco Pro	ome Tax ovision (Unaud	Inco	ripact on ncome Before ome Taxes  - 524 (490)	In Ind P			
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)  Severance and other reorganization costs  Acquisition related expenses and restructuring charges  Accretion on acquisition related contingent consideration	In F Inco	1,689 (15,527) 213 (13,625)	Im Inco Pro	ome Tax ovision (Unaud	Inco	ripact on ncome Before ome Taxes  - 524 (490)	In Ind P	221 (179		
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)  Severance and other reorganization costs  Acquisition related expenses and restructuring charges  Accretion on acquisition related contingent consideration  Interest and other expenses, net  Net (income) loss from HPP discontinued operation	In F Inco	1,689 (15,527) 213 (13,625)	Im Inco Pro	ome Tax ovision (Unaud	Inco	- space on ncome Before ome Taxes	In Ind P	221 (179		
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)  Severance and other reorganization costs  Acquisition related expenses and restructuring charges  Accretion on acquisition related contingent consideration  Interest and other expenses, net	In F Inco	1,689 (15,527) 213 (13,625)	Im Inco Pro	ome Tax ovision (Unaud	Inco		In Ind P			
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)  Severance and other reorganization costs  Acquisition related expenses and restructuring charges  Accretion on acquisition related contingent consideration  Interest and other expenses, net  Net (income) loss from HPP discontinued operation  After-tax (income) loss of equity-method investees  Decrease in unrecognized tax benefits	In F Inco	1,689 (15,527) 213 (13,625)	Im Inco Pro	ome Tax ovision (Unaud	Inco	- space on ncome Before ome Taxes	In Ind P	221 (179 (179		
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)  Severance and other reorganization costs  Acquisition related expenses and restructuring charges  Accretion on acquisition related contingent consideration  Interest and other expenses, net  Net (income) loss from HPP discontinued operation  After-tax (income) loss of equity-method investees  Decrease in unrecognized tax benefits  Nondeductible acquisition related transaction expenses	In F Inco	1,689 (15,527) 213 (13,625)	Im Inco Pro	ome Tax ovision (Unaud	Inco	- space on ncome Before ome Taxes	In Ind P	221 (179 (179		
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)  Severance and other reorganization costs  Acquisition related expenses and restructuring charges  Accretion on acquisition related contingent consideration  Interest and other expenses, net  Net (income) loss from HPP discontinued operation  After-tax (income) loss of equity-method investees  Decrease in unrecognized tax benefits	In F Inco	1,689 (15,527) 213 (13,625)	Im Inco Pro	ome Tax ovision (Unaud	Inco	- space on ncome Before ome Taxes	In Ind P	188 33 22 (179		

Loss from discontinued operations	12,285	-	809	
Total adjustments	\$ (1,277)	\$ 376	\$ 4,685	\$ 1,042

# THE HAIN CELESTIAL GROUP, INC. Consolidated Statements of Income With Adjustments Reconciliation of GAAP Results to Non-GAAP Presentation

(in thousands, except per share amounts)

	Twelve Months							
	2012	CAAD	٠. ١			012	,	2011
	2012	GAAP	Aajı	ıstments (Unau		usted	F	Adjusted
Net sales	\$ 1	,378,247		(Ollau)		378,247	\$	1,108,546
Cost of Sales	ψТ	995,777		-		995,777	Ф	788,505
Gross profit	_	382,470	_	<u>-</u>		382,470	_	320,041
Gioss pioni		302,470		-		302,470		320,041
Selling, general and administrative expenses		237,595		_		237,595		208,610
Acquisition related (income) expenses including integration and restructuring		207,000				207,000		200,010
charges		(6,653)		6,653		_		_
		(0,000)		0,000				
Operating income		151,528		(6,653)		144,875		111,431
Interest and other expenses, net		17,300		(735)		16,565		10,560
Income before income taxes and equity in earnings of equity-method investees		134,228		(5,918)		128,310		100,871
Income tax provision		41,154		2,751		43,905		39,100
After-tax (income) loss of equity-method investees		(1,140)		77		(1,063)		(1,703
Income from continuing operations		94,214		(8,746)		85,468	_	63,474
Loss from discontinued operations, net of tax		(14,989)		14,989		_		
Net income	\$	79,225	\$	6,243	\$	85,468	\$	63,474
. tet meome	<b>3</b>	73,223	Ψ	0,243	Ψ	03,400	Ψ	00,47
Basic net income per share	ď	1.70	ď	0.14	ď	1.00	ď	1 45
Dasie net nicome per snare	\$	1.79	\$	0.14	\$	1.93	\$	1.47
D'l to loot 'con an order	_		_		_			
Diluted net income per share	\$	1.73	\$	0.14	\$	1.86	\$	1.43
Weighted average common shares outstanding:								
Basic		44,360				44,360		43,165
Diluted		45,847				45,847		44,537
							'	
		FY 2	2012			FY	2011	
	Imp		2012		Imp		2011	
	_	FY 2 pact on come		pact on		act on come		npact on
	In	act on	Im	pact on ome Tax	Inc	act on	Ir	npact on come Tax
	In B	oact on come	Im <sub>.</sub>		Inc Be	act on come	Ir Inc	
	In B	oact on come efore	Im <sub>.</sub>	me Tax	Incon	act on come efore	Ir Inc	come Tax
	In B	oact on come efore	Im <sub>.</sub>	ome Tax ovision	Ind Be Incon dited)	act on come efore ne Taxes	Ir Inc P	come Tax rovision
Acquisition related integration costs	In B	oact on come efore	Im <sub>.</sub>	ome Tax ovision	Incon	act on come efore	Ir Inc	come Tax
	In B	oact on come efore	Im <sub>.</sub>	ome Tax ovision	Ind Be Incon dited)	act on come efore ne Taxes	Ir Inc P	come Tax rovision
Acquisition related integration costs  Cost of sales	In B	oact on come efore	Im <sub>.</sub>	ome Tax ovision	Ind Be Incon dited)	act on come efore ne Taxes	Ir Inc P	come Tax rovision
Cost of sales	In B Incom	come efore ne Taxes	Im Inco Pro	ome Tax ovision (Unau	Ind Be Incon dited)	act on come efore ne Taxes 204	Ir Inc P	come Tax rovision 69
Cost of sales	In B	oact on come efore	Im <sub>.</sub>	ome Tax ovision	Ind Be Incon dited)	act on come efore ne Taxes	Ir Inc P	come Tax rovision 69
Cost of sales  Acquisition related fees and expenses and restructuring charges	In B Incom	come efore ne Taxes	Im Inco Pro	ome Tax ovision (Unaudential) - - 2,508	Ind Be Incon dited)	act on come efore ne Taxes 204 204 3,548	Ir Inc P	come Tax rovision 69 69 1,227
Cost of sales	In B Incom	come efore ne Taxes	Im Inco Pro	ome Tax ovision (Unau	Ind Be Incon dited)	act on come efore ne Taxes 204	Ir Inc P	come Tax rovision 69
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)	In B Incom	control on come efore efore ne Taxes - 7,684 (14,627)	Im Inco Pro	ome Tax ovision (Unaudon 2,508 338	Ind Be Incon dited)	204 204 3,548 (4,177)	Ir Inc P	69 1,227 (1,331
Cost of sales  Acquisition related fees and expenses and restructuring charges	In B Incom	come efore ne Taxes	Im Inco Pro	ome Tax ovision (Unaudential) - - 2,508	Ind Be Incon dited)	act on come efore ne Taxes 204 204 3,548	Ir Inc P	come Tax rovision 69 69 1,227
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)  Severance and other reorganization costs	In B Incom	- 7,684 (14,627)	Im Inco Pro	ome Tax ovision (Unaudo)	Ind Be Incon dited)	204 204 3,548 (4,177)	Ir Inc P	69 69 1,227 (1,331
Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)	In B Incom	control on come efore efore ne Taxes - 7,684 (14,627)	Im Inco Pro	ome Tax ovision (Unaudon 2,508 338	Ind Be Incon dited)	204 204 3,548 (4,177)	Ir Inc P	69 69 1,227 (1,331
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)  Severance and other reorganization costs  Acquisition related expenses and restructuring charges	In B Incom	- T,684 (14,627) 290 (6,653)	Im Inco Pro	2,508 338 74 2,920	Ind Be Incon dited)	204 204 3,548 (4,177) 682	Ir Inc P	69 1,227 (1,331
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)  Severance and other reorganization costs	In B Incom	- 7,684 (14,627)	Im Inco Pro	ome Tax ovision (Unaudo)	Ind Be Incon dited)	204 204 3,548 (4,177)	Ir Inc P	69 1,227 (1,331
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)  Severance and other reorganization costs  Acquisition related expenses and restructuring charges  Accretion on acquisition related contingent consideration	In B Incom		Im Inco Pro	2,508 338 74 2,920	Ind Be Incon dited)	204 204 3,548 (4,177) 682 53	Ir Inc P	69 69 1,227 (1,331 21 (83
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)  Severance and other reorganization costs  Acquisition related expenses and restructuring charges	In B Incom	- T,684 (14,627) 290 (6,653)	Im Inco Pro	2,508 338 74 2,920	Ind Be Incon dited)	204 204 3,548 (4,177) 682	Ir Inc P	69 1,227 (1,331
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)  Severance and other reorganization costs  Acquisition related expenses and restructuring charges  Accretion on acquisition related contingent consideration  Interest and other expenses, net	In B Incom	- come efore efore ene Taxes - 7,684 (14,627) 290 (6,653) 735	Im Inco Pro	2,508 338 74 2,920	Ind Be Incon dited)	204 204 3,548 (4,177) 682 53 1,687	Ir Inc P	69 1,227 (1,331 21 (83 306
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)  Severance and other reorganization costs  Acquisition related expenses and restructuring charges  Accretion on acquisition related contingent consideration  Interest and other expenses, net	In B Incom		Im Inco Pro	2,508 338 74 2,920	Ind Be Incon dited)	204 204 3,548 (4,177) 682 53	Ir Inc P	69 1,227 (1,331 21 (83 306
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)  Severance and other reorganization costs  Acquisition related expenses and restructuring charges  Accretion on acquisition related contingent consideration  Interest and other expenses, net  Net (income) loss from HPP discontinued operation	In B Incom	act on come efore efore ne Taxes  - 7,684  (14,627)  290  (6,653)  735  (77)	Im Inco Pro	2,508 338 74 2,920	Ind Be Incon dited)	act on come effore the Taxes  204  204  3,548  (4,177)  682  53  1,687  1,687	Ir Inc P	69 1,227 (1,331 21 (83 306
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)  Severance and other reorganization costs  Acquisition related expenses and restructuring charges  Accretion on acquisition related contingent consideration  Interest and other expenses, net	In B Incom	- come efore efore ene Taxes - 7,684 (14,627) 290 (6,653) 735	Im Inco Pro	2,508 338 74 2,920	Ind Be Incon dited)	204 204 3,548 (4,177) 682 53 1,687	Ir Inc P	69 1,227 (1,331 21 (83 306
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)  Severance and other reorganization costs  Acquisition related expenses and restructuring charges  Accretion on acquisition related contingent consideration  Interest and other expenses, net  Net (income) loss from HPP discontinued operation  After-tax (income) loss of equity-method investees	In B Incom		Im Inco Pro	2,508 338 74 2,920 189	Ind Be Incon dited)	act on come effore the Taxes  204  204  3,548  (4,177)  682  53  1,687  1,687	Ir Inc P	69 1,227 (1,331 21 (83 306
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)  Severance and other reorganization costs  Acquisition related expenses and restructuring charges  Accretion on acquisition related contingent consideration  Interest and other expenses, net  Net (income) loss from HPP discontinued operation  After-tax (income) loss of equity-method investees  Decrease in unrecognized tax benefits	In B Incom	act on come efore efore ne Taxes  - 7,684  (14,627)  290  (6,653)  735  (77)	Im Inco Pro	2,508 338 74 2,920 189 189	Ind Be Incon dited)	act on come effore the Taxes  204  204  3,548  (4,177)  682  53  1,687  1,687	Ir Inc P	69 69 1,227 (1,331 21 (83
Cost of sales  Acquisition related fees and expenses and restructuring charges  Contingent consideration (income)  Severance and other reorganization costs  Acquisition related expenses and restructuring charges  Accretion on acquisition related contingent consideration  Interest and other expenses, net  Net (income) loss from HPP discontinued operation  After-tax (income) loss of equity-method investees	In B Incom		Im Inco Pro	2,508 338 74 2,920 189	Ind Be Incon dited)	act on come effore the Taxes  204  204  3,548  (4,177)  682  53  1,687  1,687	Ir Inc P	69 69 1,227 (1,331 21 (83 306

Loss from discontinued operations	14,989	-	3,989	-
Total adjustments	\$ 8,994	\$ 2,751	\$ 9,784	\$ 1,292