

Hain Celestial Second Quarter Fiscal Year 2026 Financial Results



Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such statements involve risks, uncertainties and assumptions. If the risks or uncertainties ever materialize or the assumptions prove incorrect, our results may differ materially from those expressed or implied by such forward-looking statements. The words “believe,” “expect,” “anticipate,” “may,” “should,” “plan,” “intend,” “potential,” “will” and similar expressions are intended to identify such forward-looking statements. Forward-looking statements include, among other things, our beliefs or expectations relating to our strategy, our future results of operations, our capital and cost structure, and the macroeconomic environment.

Risks and uncertainties that may cause actual results to differ materially from forward-looking statements include: challenges and uncertainty resulting from the impact of competition; changes to consumer preferences; our ability to execute our business strategy; the ability to satisfy the conditions to the closing of the contemplated disposition of our North American snacks business, which may include conditions outside of our control; our ability to successfully separate the North American snacks business and realize the benefits of the contemplated disposition; compliance with our credit agreement and our ability to refinance, retire and/or extend the maturity of the Company’s existing debt; our ability to manage our supply chain effectively; input cost inflation, including as a result of tariffs; reliance on independent contract manufacturers; disruption of operations at our manufacturing facilities; customer concentration; reliance on independent distributors; risks associated with operating internationally; risks associated with outsourcing arrangements; risks associated with geopolitical conflicts or events; our reliance on independent certification for a number of our products; our ability to attract and retain highly skilled people; risks related to tax matters; foreign currency exchange risk; general economic conditions; impairments in the carrying value of goodwill or other intangible assets; the reputation of our company and our brands; our ability to use and protect trademarks; cybersecurity incidents; disruptions to information technology systems; pending and future litigation, including litigation relating to Earth’s Best® baby food products; potential liability if our products cause illness or physical harm; the highly regulated environment in which we operate; our ability to manage our financial reporting and internal control systems and processes; compliance with data privacy laws; the adequacy of our insurance coverage; climate impacts; liabilities, claims or regulatory change with respect to environmental matters; and other risks and matters described in our most recent Annual Report on Form 10-K and our other filings from time to time with the U.S. Securities and Exchange Commission.

We undertake no obligation to update forward-looking statements to reflect actual results or changes in assumptions or circumstances, except as required by applicable law.



Non-GAAP Financial Measures

This presentation and the accompanying tables include non-GAAP financial measures, including, among others, organic net sales; adjusted gross profit and its related margin; adjusted operating income and its related margin; adjusted net (loss) income and its related margin; diluted net (loss) income per common share, as adjusted; adjusted EBITDA and its related margin; free cash flow; and net debt. The reconciliations of historic non-GAAP financial measures to the comparable GAAP financial measures are provided in the tables below. These non-GAAP financial measures should not be considered in isolation or as a substitute for the comparable GAAP measures. In addition, these non-GAAP measures may not be the same as similar measures provided by other companies due to potential differences in methods of calculation and items being excluded. They should be read only in connection with the company's consolidated financial statements presented in accordance with GAAP.

We define our non-GAAP financial measures as follows:

- Organic net sales: net sales excluding the impact of acquisitions, divestitures, held for sale businesses, discontinued brands, exited product categories and foreign exchange. To adjust organic net sales for the impact of acquisitions, the net sales of an acquired business are excluded from fiscal quarters constituting or falling within the current period and prior period where the applicable fiscal quarter in the prior period did not include the acquired business for the entire quarter. To adjust organic net sales for the impact of divestitures, held for sale businesses, discontinued brands and exited product categories, the net sales of a divested business, held for sale business, discontinued brand or exited product category are excluded from all periods. To adjust organic net sales for the impact of foreign exchange, current period net sales for entities reporting in currencies other than the U.S. dollar are translated into U.S. dollars at the average monthly exchange rates in effect during the corresponding period of the prior fiscal year, rather than at the actual average monthly exchange rate in effect during the current period of the current fiscal year.
- Adjusted gross profit and its related margin: gross profit, before plant closure related costs, net.
- Adjusted operating income and its related margin: operating loss before goodwill impairment, intangibles and long-lived asset impairment, productivity and transformation costs, costs associated with acquisitions, divestitures and other transactions, plant closure related costs, net, certain litigation expenses, net, and proceeds from insurance claim.
- Adjusted net (loss) income and its related margin and diluted net (loss) income per common share, as adjusted: net loss, adjusted to exclude the impact of goodwill impairment, intangibles and long-lived asset impairment, productivity and transformation costs, costs associated with acquisitions, divestitures and other transactions, plant closure related costs, net, certain litigation expenses, net, proceeds from insurance claim, (gains) losses on sales of assets, unrealized currency losses (gains) and the related tax effects of such adjustments.
- Adjusted EBITDA and its related margin: net loss before depreciation and amortization, equity in net loss of equity-method investees, net interest expense, income taxes, stock-based compensation, net, unrealized currency losses (gains), proceeds from insurance claim, certain litigation expenses, net, productivity and transformation costs, plant closure related costs, net, costs associated with acquisitions, divestitures and other transactions, (gains) losses on sales of assets, goodwill impairment and intangibles and long-lived asset impairment.
- Free cash flow: net cash provided by operating activities less purchases of property, plant and equipment.
- Net debt: total debt less cash and cash equivalents.

We believe that the non-GAAP financial measures presented provide useful additional information to investors about current trends in the company's operations and are useful for period-over-period comparisons of operations. We provide:

- Organic net sales to demonstrate the growth rate of net sales excluding the impact of acquisitions, divestitures, held for sale businesses, discontinued brands, and exited product categories and foreign exchange, and believe organic net sales is useful to investors because it enables them to better understand the growth of our business from period to period.
- Adjusted results as important supplemental measures of our performance and believe they are frequently used by securities analysts, investors and other interested parties in the evaluation of our Company and companies in our industry.
- Free cash flow as one factor in evaluating the amount of cash available for discretionary investments.
- Net debt as a useful measure to monitor leverage and evaluate the balance sheet.

We discuss the Company's net secured leverage ratio as calculated under our credit agreement as a measure of our financial condition, liquidity and compliance with our credit agreement. For a description of the material terms of our credit agreement and risks of non-compliance with our credit agreement, see "Liquidity and Capital Resources" under "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Risk Factors" in our most recent Annual Report on Form 10-K and our subsequent quarterly reports on Form 10-Q filed with the U.S. Securities and Exchange Commission.

Alison Lewis
President and CEO



Strategic Review Update

- Executed first step to sharpen focus on categories and brands where we can leverage our organizational strengths.
- Reached a definitive agreement to sell our North American Snacks business for \$115M in cash.
- Proceeds to reduce debt, strengthening financial position & leverage profile.



Strategic Review Update



- Simplified portfolio is stronger financially, with a **more robust margin + cash flow profile** to drive growth.
- Go-forward portfolio in North America will be **more focused** as we concentrate on tea, yogurt, and baby/kids and profile is expected to deliver **low-double-digit EBITDA margin** and **gross margin >30%**.
- **Actively advancing next phase** of the strategic review with a clear priority on **continued deleveraging**.
- **Financial flexibility** will enable increased investment over time, **driving sustainable, profitable growth**.

Operational Progress



Forecast Accuracy

INCREASED BY

4
POINTS

Quarter-over-quarter
in the US



Inventory Management

DAYS INVENTORY OUTSTANDING
IMPROVED BY

↓ 4 DAYS

NORTH AMERICA

↓ 9 DAYS

INTERNATIONAL



Service Levels

96%

North America

BEST SERVICE LEVEL
IN RECENT HISTORY



Productivity



ON TARGET FOR
FY2026

F2Q 2026 Results

- Q2 results reflect **strong cash flow**, a **reduction in net debt**, and **sequential improvement** in our International business.
- The core business is stable, with continued growth in North America **tea**, **yogurt** and in **baby & kids' finger foods** across both regions.
- **Meaningful improvement in SG&A.**
- Adjusted EBITDA of \$24 million reflected volume/mix impact & cost inflation.
- Clear path to **sequential improvement in back half** of the year.



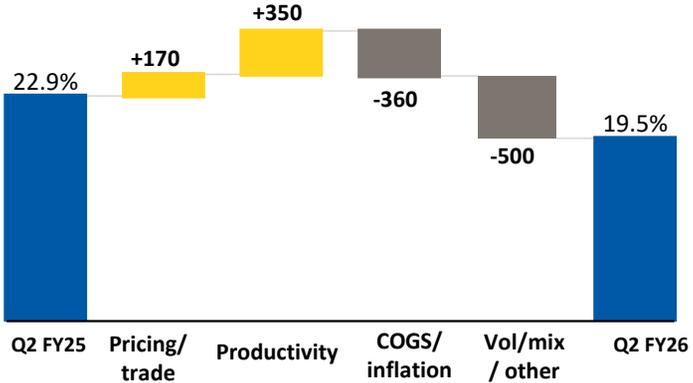
Lee Boyce
Chief Financial Officer



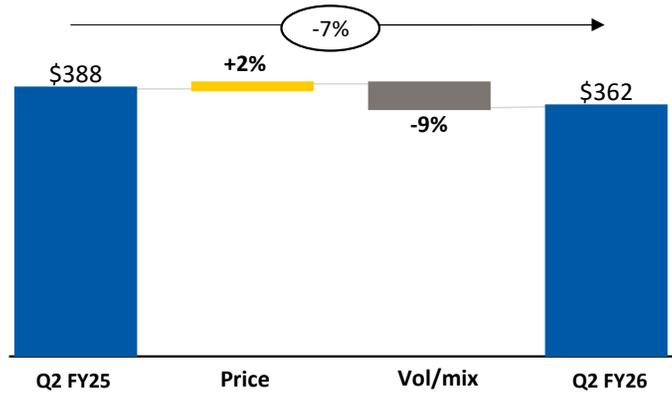
Performance Summary

\$'s in millions	Q2 FY26	Q2 FY26 vs. LY
Net Sales	\$384	-7%
Organic Net Sales	\$362	-7%
Adjusted Gross Margin	19.5%	-340 bps
Adjusted EBITDA	\$24	-36%
Adjusted EBITDA Margin	6.3%	-290 bps
Adjusted Net Income	-\$3	NM
Adjusted EPS	-\$0.03	NM

Adjusted Gross Margin Bridge



Organic Net Sales Growth Decomposition (\$'s millions)



See Appendix for reconciliation between non-GAAP and comparable GAAP financial measures.

Q2 FY26 Segment Results – North America

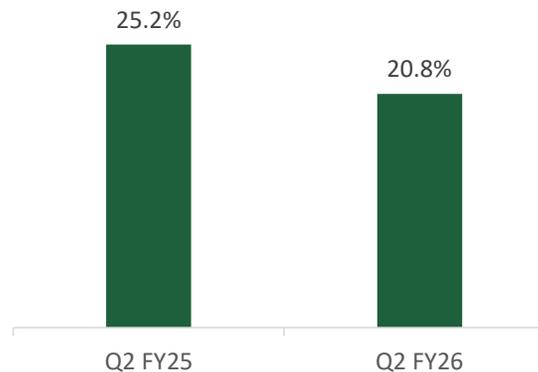
-10%

Organic Net Sales
(\$'s millions)



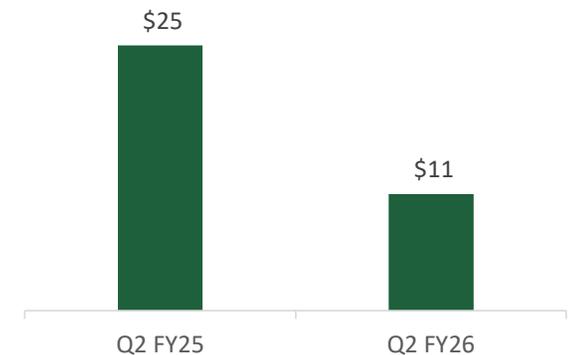
-440 bps

Adjusted Gross Margin



-57%

Adjusted EBITDA
(\$'s millions)



See Appendix for reconciliation between non-GAAP and comparable GAAP financial measures.

Q2 FY26 Segment Results – International

-3%

Organic Net Sales
(\$'s millions)

\$181

\$177

Q2 FY25

Q2 FY26

-200 bps

Adjusted Gross Margin

20.0%

18.1%

Q2 FY25

Q2 FY26

-16%

Adjusted EBITDA
(\$'s millions)

\$23

\$19

Q2 FY25

Q2 FY26



See Appendix for reconciliation between non-GAAP and comparable GAAP financial measures.

Category Performance

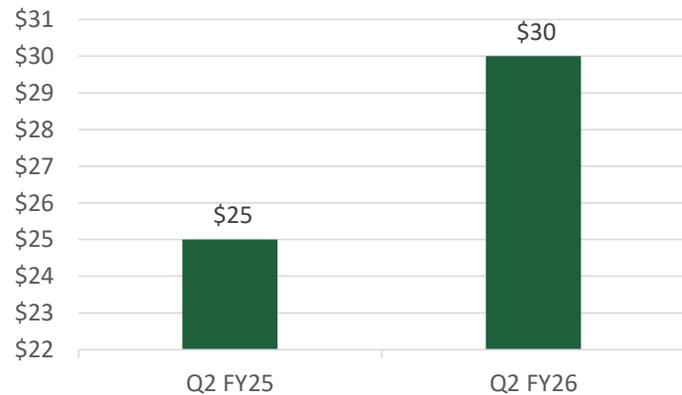
Organic Net Sales	Q2 FY26 \$'s in millions	Q2 FY26 vs. LY
Snacks	\$71	-20%
Baby & Kids	\$53	-14%
Beverages	\$72	+3%
Meal Prep	\$166	-1%



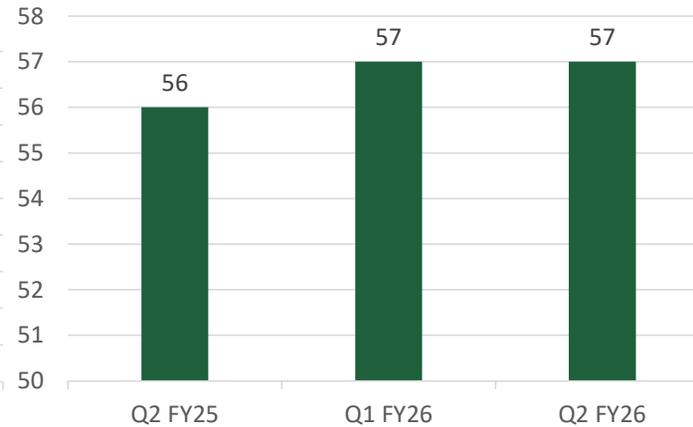
See Appendix for reconciliation between non-GAAP and comparable GAAP financial measures.

Free Cash Flow And Working Capital Mgmt.

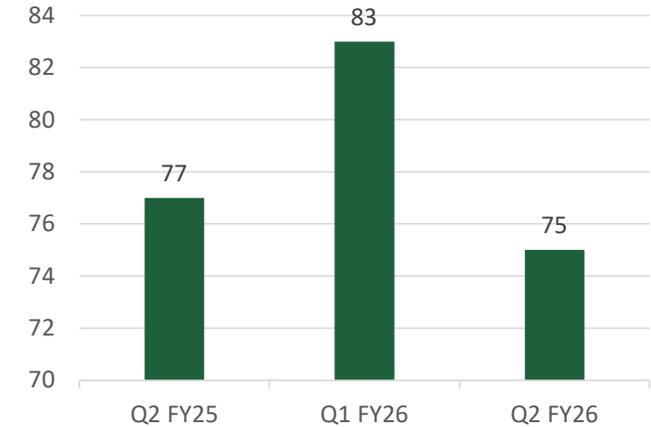
Free Cash Flow
(\$ millions)



Days Payable Outstanding (DPO)



Days Inventory Outstanding (DIO)

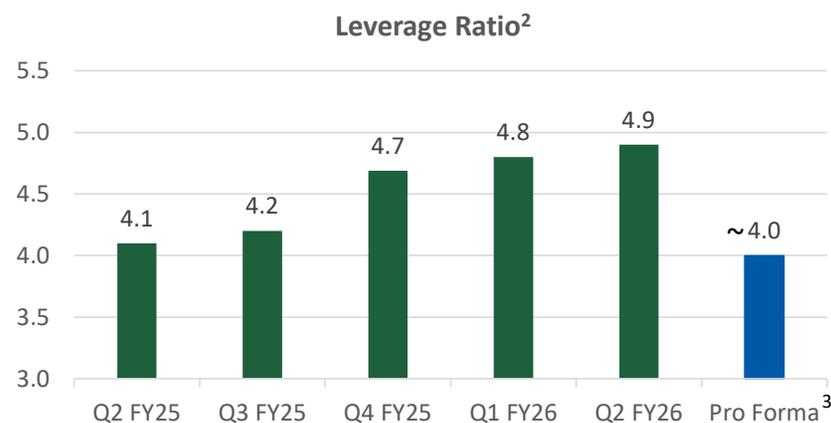
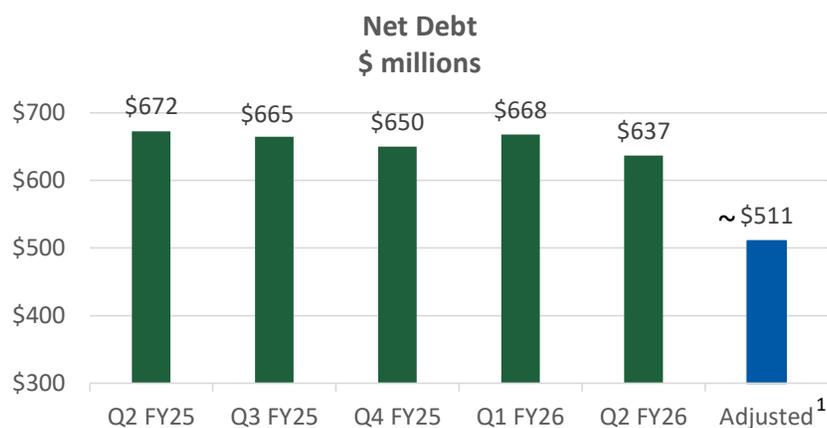


Strong Improvement in Free Cash Flow, +22% y/y
Enhanced Operating Discipline Driving Improved Working Capital Management



See Appendix for reconciliation between non-GAAP and comparable GAAP financial measures.

Net Debt and Leverage Ratio



Reduced Net Debt by \$32 Million in Q2 and by \$140 Million in the Last 10 Quarters

**Net Debt Adjusted for NA Snacks Divestiture Net Proceeds and Insurance Proceeds Would Fall by ~\$126M¹
Pro Forma for NA Snacks Divestiture Leverage Ratio Would be ~4.0x at Q2 FY26³**

¹ Adjusted to reflect the anticipated net proceeds from the pending North American snacks divestiture expected to close in February 2026 (~\$100M) and the January 2026 receipt of insurance proceeds (\$26M)

² Credit agreement consolidated secured leverage ratio

³ Pro forma consolidated secured leverage ratio under the credit agreement as adjusted to reflect the consummation of the North American Snacks divestiture as of the first day of the trailing twelve-month period, as the pro forma ratio would have been calculated under the credit agreement had the divestiture been consummated in Q2 FY26

Outlook

➤ Fiscal 2026

- Given the uncertainty in the business around the outcome and timing of completion of our strategic review, we are **currently not providing numeric guidance for the year**
- We expect strong cost management and execution against our 5 actions to win in the marketplace to drive **stronger organic net sales and EBITDA trends in 2H FY26** as compared to 1H FY26
- We expect **free cash flow in FY26 to be positive**

➤ North American Snacks Divestiture

- The divestiture will be **accretive to gross margin and EBITDA**
 - Expected profile of the go-forward North America portfolio: **gross margin >30%, low-double-digit EBITDA margin**
- We intend to provide pro forma financials upon the closing of the transaction
- We expect to temporarily incur approximately \$20-25M in annual stranded costs in the near-term; we have a **plan to eliminate a majority of the costs over 6-12 months**





Summary

- **Execution phase** of strategic review underway – NA snacks divestiture is 1st step to **sharpening focus** and **deleveraging the balance sheet**
- Strengthening operational foundation is driving **improved cash efficiency** and building **solid foundation for growth**
- Q2 results demonstrated **strong cash delivery**, **reduction in net debt**, and **stable core business**
- Taking action to **strengthen financial flexibility**
- **Well positioned for stronger second half** driven by cost management and execution against 5 actions to win



Q&A



Appendix



Net Sales, Gross Profit, Adjusted Gross Profit & Adjusted EBITDA by Segment (Q2 FY26 and Q2 FY25)

	North America	International	Corporate/Other	Hain Consolidated
Net Sales				
Net sales - Q2 FY26	\$ 197,821	\$ 186,299	\$ -	\$ 384,120
Net sales - Q2 FY25	\$ 229,289	\$ 182,196	\$ -	\$ 411,485
% change - FY26 net sales vs. FY25 net sales	(13.7)%	2.3%		(6.7)%
Gross Profit				
Q2 FY26				
Gross profit	\$ 40,749	\$ 33,690	\$ -	\$ 74,439
Non-GAAP adjustments ⁽¹⁾	419	-	-	419
Adjusted gross profit	\$ 41,168	\$ 33,690	\$ -	\$ 74,858
% change - FY26 gross profit vs. FY25 gross profit	(28.4)%	(7.8)%		(20.3)%
% change - FY26 adjusted gross profit vs. FY25				
adjusted gross profit	(28.8)%	(7.8)%		(20.6)%
Gross margin	20.6%	18.1%		19.4%
Adjusted gross margin	20.8%	18.1%		19.5%
Q2 FY25				
Gross profit	\$ 56,926	\$ 36,526	\$ -	\$ 93,452
Non-GAAP adjustments ⁽¹⁾	858	-	-	858
Adjusted gross profit	\$ 57,784	\$ 36,526	\$ -	\$ 94,310
Gross margin	24.8%	20.0%		22.7%
Adjusted gross margin	25.2%	20.0%		22.9%
Adjusted EBITDA				
Q2 FY26				
Adjusted EBITDA	\$ 10,911	\$ 18,998	\$ (5,627)	\$ 24,282
% change - FY26 Adjusted EBITDA vs. FY25				
Adjusted EBITDA	(56.9)%	(15.7)%	43.4%	(35.9)%
Adjusted EBITDA margin	5.5%	10.2%		6.3%
Q2 FY25				
Adjusted EBITDA	\$ 25,307	\$ 22,526	\$ (9,940)	\$ 37,893
Adjusted EBITDA margin	11.0%	12.4%		9.2%

⁽¹⁾ See accompanying table "Adjusted Gross Profit, Adjusted Operating Income, Adjusted Net (Loss) Income and Adjusted Net (Loss) Income per Diluted Share"

Adjusted Gross Profit, Adjusted Operating Income, Adjusted Net (Loss) Income and Adjusted Net (Loss) Income per Diluted Share (Q2 FY26 and Q2 FY25)

THE HAIN CELESTIAL GROUP, INC. AND SUBSIDIARIES

Adjusted Gross Profit, Adjusted Operating Income, Adjusted Net (Loss) Income and Adjusted Net (Loss) Income per Diluted Share

(unaudited and in thousands, except per share amounts)

Reconciliation of Gross Profit, GAAP to Gross Profit, as Adjusted:

	Second Quarter		Second Quarter Year to Date	
	2026	2025	2026	2025
Gross profit, GAAP	\$ 74,439	\$ 93,452	\$ 142,517	\$ 175,062
<i>Adjustments to Cost of sales:</i>				
Plant closure related costs, net	419	858	4,208	1,187
Gross profit, as adjusted	\$ 74,858	\$ 94,310	\$ 146,725	\$ 176,249

Reconciliation of Operating Loss, GAAP to Operating Income, as Adjusted:

	Second Quarter		Second Quarter Year to Date	
	2026	2025	2026	2025
Operating loss, GAAP	\$ (98,822)	\$ (91,899)	\$ (105,687)	\$ (88,846)
<i>Adjustments to Cost of sales:</i>				
Plant closure related costs, net	419	858	4,208	1,187
<i>Adjustments to Operating expenses^(a):</i>				
Goodwill impairment	119,908	91,267	119,908	91,267
Intangibles and long-lived asset impairment	11,917	17,986	11,917	18,017
Productivity and transformation costs	5,234	4,190	13,453	9,208
Transaction and integration costs, net	1,009	(105)	3,182	(423)
Plant closure related costs, net	101	-	148	47
Certain litigation expenses, net ^(b)	(182)	1,020	645	1,847
Proceeds from insurance claim ^(c)	(25,900)	-	(25,900)	-
Operating income, as adjusted	\$ 13,684	\$ 23,317	\$ 21,874	\$ 32,304

^(a) Operating expenses include amortization of acquired intangibles, selling, general and administrative expenses, goodwill impairment, intangibles and long-lived asset impairment and productivity and transformation costs.

^(b) Expenses and items relating to securities class action, baby food litigation and SEC investigation.

^(c) Represents a receivable under the Company's representation and warranty insurance related to one of its prior acquisitions, which was collected on January 2, 2026.

Adjusted Gross Profit, Adjusted Operating Income, Adjusted Net (Loss) Income and Adjusted Net (Loss) Income per Diluted Share (Q2 FY26 and Q2 FY25) cont.

Reconciliation of Net Loss, GAAP to Net (Loss) Income, as Adjusted:

	Second Quarter		Second Quarter Year to Date	
	2026	2025	2026	2025
Net loss, GAAP	\$ (116,006)	\$ (103,975)	\$ (136,631)	(123,638)
<i>Adjustments to Cost of sales:</i>				
Plant closure related costs, net	419	858	4,208	1,187
<i>Adjustments to Operating expenses^(a):</i>				
Goodwill impairment	119,908	91,267	119,908	91,267
Intangibles and long-lived asset impairment	11,917	17,986	11,917	18,017
Productivity and transformation costs	5,234	4,190	13,453	9,208
Transaction and integration costs, net	1,009	(105)	3,182	(423)
Plant closure related costs, net	101	-	148	47
Certain litigation expenses, net ^(b)	(182)	1,020	645	1,847
Proceeds from insurance claim ^(c)	(25,900)	-	(25,900)	-
<i>Adjustments to Interest and other expense, net^(d):</i>				
(Gain) loss on sale of assets	(1,142)	(1,626)	(2,028)	2,308
Unrealized currency losses (gains)	139	(1,624)	404	(430)
<i>Adjustments to Provision for income taxes:</i>				
Net tax impact of non-GAAP adjustments	1,768	(485)	717	4,308
Net (loss) income, as adjusted	\$ (2,735)	\$ 7,506	\$ (9,977)	3,698
Net loss margin	(30.2)%	(25.3)%	(18.2)%	(15.3)%
Adjusted net (loss) income margin	(0.7)%	1.8%	(1.3)%	0.5%
Diluted shares used in the calculation of net loss per common share:	90,655	90,132	90,482	89,997
Diluted shares used in the calculation of adjusted net (loss) income per common share:	90,655	90,392	90,482	90,233
Diluted net loss per common share, GAAP	\$ (1.28)	\$ (1.15)	\$ (1.51)	\$ (1.37)
Diluted net (loss) income per common share, as adjusted	\$ (0.03)	\$ 0.08	\$ (0.11)	\$ 0.04

^(a) Operating expenses include amortization of acquired intangibles, selling, general and administrative expenses, goodwill impairment, intangibles and long-lived asset impairment and productivity and transformation costs.

^(b) Expenses and items relating to securities class action, baby food litigation and SEC investigation.

^(c) Represents a receivable under the Company's representation and warranty insurance related to one of its prior acquisitions, which was collected on January 2, 2026.

^(d) Interest and other expense, net includes interest and other financing expenses, net, (gain) loss on sale of assets, unrealized currency losses (gains) and other expense, net.

Organic Net Sales by Segment (Q2 FY26 and Q2 FY25)

THE HAIN CELESTIAL GROUP, INC. AND SUBSIDIARIES
Organic Net Sales Growth by Segment
(unaudited and in thousands)

	<u>North America</u>	<u>International</u>	<u>Hain Consolidated</u>
Q2 FY26			
Net sales	\$ 197,821	\$ 186,299	\$ 384,120
Less: Impact of held for sale businesses, discontinued brands and exited product categories	12,704	780	13,484
Less: Impact of foreign currency exchange	89	8,947	9,036
Organic net sales	<u>\$ 185,028</u>	<u>\$ 176,572</u>	<u>\$ 361,600</u>
Q2 FY25			
Net sales	\$ 229,289	\$ 182,196	\$ 411,485
Less: Impact of divestitures, held for sale businesses, discontinued brands and exited product categories	22,932	785	23,717
Organic net sales	<u>\$ 206,357</u>	<u>\$ 181,411</u>	<u>\$ 387,768</u>
Net sales (decline) growth	(13.7)%	2.3%	(6.7)%
Less: Impact of divestitures, held for sale businesses, discontinued brands and exited product categories	(3.4)%	0.1%	(2.2)%
Less: Impact of foreign currency exchange	0.0%	4.9%	2.2%
Organic net sales decline	<u>(10.3)%</u>	<u>(2.7)%</u>	<u>(6.7)%</u>

Organic Net Sales by Segment (Q1 FY26 and Q1 FY25)

THE HAIN CELESTIAL GROUP, INC. AND SUBSIDIARIES
Organic Net Sales Growth by Segment
(unaudited and in thousands)

	<u>North America</u>	<u>International</u>	<u>Hain Consolidated</u>
Q1 FY26			
Net sales	\$ 203,920	\$ 163,963	\$ 367,883
Less: Impact of held for sale businesses, discontinued brands and exited product categories	19,100	728	19,828
Less: Impact of foreign currency exchange	(158)	6,718	6,560
Organic net sales	<u>\$ 184,978</u>	<u>\$ 156,517</u>	<u>\$ 341,495</u>
Q1 FY25			
Net sales	\$ 231,140	\$ 163,456	\$ 394,596
Less: Impact of divestitures, held for sale businesses, discontinued brands and exited product categories	31,477	602	32,079
Organic net sales	<u>\$ 199,663</u>	<u>\$ 162,854</u>	<u>\$ 362,517</u>
Net sales (decline) growth	(11.8)%	0.3%	(6.8)%
Less: Impact of divestitures, held for sale businesses, discontinued brands and exited product categories	(4.3)%	0.1%	(2.7)%
Less: Impact of foreign currency exchange	(0.1)%	4.1%	1.7%
Organic net sales decline	<u>(7.4)%</u>	<u>(3.9)%</u>	<u>(5.8)%</u>

Organic Net Sales by Category (Q2 FY26 and Q2 FY25)

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Organic Net Sales Growth by Category
(unaudited and in thousands)

	Snacks	Baby & Kids	Beverages	Meal Prep	Personal Care	Hain Consolidated
Q2 FY26						
Net sales	\$ 71,851	\$ 53,590	\$ 74,533	\$ 172,264	\$ 11,882	\$ 384,120
Less: Impact of held for sale businesses, discontinued brands and exited product categories	216	(5)	-	1,391	11,882	13,484
Less: Impact of foreign currency exchange	269	965	2,924	4,878	-	9,036
Organic net sales	<u>\$ 71,366</u>	<u>\$ 52,630</u>	<u>\$ 71,609</u>	<u>\$ 165,995</u>	<u>\$ -</u>	<u>\$ 361,600</u>
Q2 FY25						
Net sales	\$ 89,707	\$ 61,561	\$ 69,814	\$ 177,653	\$ 12,750	\$ 411,485
Less: Impact of divestitures, held for sale businesses, discontinued brands and exited product categories	587	251	-	10,129	12,750	23,717
Organic net sales	<u>\$ 89,120</u>	<u>\$ 61,310</u>	<u>\$ 69,814</u>	<u>\$ 167,524</u>	<u>\$ -</u>	<u>\$ 387,768</u>
Net sales (decline) growth	(19.9)%	(12.9)%	6.8%	(3.0)%	(6.8)%	(6.7)%
Less: Impact of divestitures, held for sale businesses, discontinued brands and exited product categories	(0.3)%	(0.3)%	(0.0)%	(4.8)%	n/a	(2.2)%
Less: Impact of foreign currency exchange	0.3%	1.6%	4.2%	2.7%	n/a	2.2%
Organic net sales (decline) growth	<u>(19.9)%</u>	<u>(14.2)%</u>	<u>2.6%</u>	<u>(0.9)%</u>	<u>n/a</u>	<u>(6.7)%</u>

Adjusted EBITDA (Q2 FY26 and Q2 FY25)

THE HAIN CELESTIAL GROUP, INC. AND SUBSIDIARIES

Adjusted EBITDA

(unaudited and in thousands)

	Second Quarter		Second Quarter Year to Date	
	2026	2025	2026	2025
Net loss	\$ (116,006)	\$ (103,975)	\$ (136,631)	\$ (123,638)
Depreciation and amortization	11,149	11,020	26,560	22,447
Equity in net loss of equity-method investees	133	588	306	743
Interest expense, net	14,066	11,993	27,208	24,988
Provision for income taxes	2,386	2,728	1,130	6,251
Stock-based compensation, net	1,051	3,573	3,054	6,449
Unrealized currency losses (gains)	139	(1,624)	404	(430)
Proceeds from insurance claim ^(a)	(25,900)	-	(25,900)	-
Certain litigation expenses, net ^(b)	(182)	1,020	645	1,847
Restructuring activities				
Productivity and transformation costs	5,234	4,190	13,453	9,208
Plant closure related costs, net	520	858	806	1,234
Acquisitions, divestitures and other				
Transaction and integration costs, net	1,009	(105)	3,182	(423)
(Gain) loss on sale of assets	(1,142)	(1,626)	(2,028)	2,308
Impairment charges				
Goodwill impairment	119,908	91,267	119,908	91,267
Intangibles and long-lived asset impairment	11,917	17,986	11,917	18,017
Adjusted EBITDA	<u>\$ 24,282</u>	<u>\$ 37,893</u>	<u>\$ 44,014</u>	<u>\$ 60,268</u>

^(a) Represents a receivable under the Company's representation and warranty insurance related to one of its prior acquisitions, which was collected on January 2, 2026.

^(b) Expenses and items relating to securities class action, baby food litigation and SEC investigation.

Net Debt (Q2 FY25 – Q2 FY26)

THE HAIN CELESTIAL GROUP, INC. AND SUBSIDIARIES

Net Debt

(unaudited and in thousands)

	<u>December 31, 2025</u>	<u>September 30, 2025</u>	<u>June 30, 2025</u>	<u>March 31, 2025</u>	<u>December 31, 2024</u>
Debt					
Current portion of long-term debt	\$ 704,315	\$ 7,647	\$ 7,653	\$ 7,554	\$ 7,564
Long-term debt, less current portion	388	708,563	697,168	701,401	721,076
Total debt	<u>704,703</u>	<u>716,210</u>	<u>704,821</u>	<u>708,955</u>	<u>728,640</u>
Less: Cash and cash equivalents	68,017	47,886	54,355	44,425	56,200
Net debt	<u>\$ 636,686</u>	<u>\$ 668,324</u>	<u>\$ 650,466</u>	<u>\$ 664,530</u>	<u>\$ 672,440</u>

Free Cash Flow (Q2 FY26 and Q2 FY25)

THE HAIN CELESTIAL GROUP, INC. AND SUBSIDIARIES

Free Cash Flow

(unaudited and in thousands)

	Second Quarter	
	2026	2025
Net cash provided by operating activities	\$ 36,968	\$ 30,905
Purchases of property, plant and equipment	(6,988)	(6,382)
Free cash flow	<u>\$ 29,980</u>	<u>\$ 24,523</u>

Thank You!

