Barclays Global Consumer Staples Conference

Unique Growth Opportunity in Organic, Natural and Better-For-You Products Company

September 7, 2017

Safe Harbor Statement

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Non-GAAP Financial Measures

Management believes that the non-GAAP financial measures presented in this presentation provide useful additional information to investors about current trends in the Company's operations and are useful for period-over-period comparisons of operations. These non-GAAP financial measures should not be considered in isolation or as a substitute for the comparable GAAP measures. In addition, these non-GAAP measures may not be the same as similar measures provided by other companies due to potential differences in methods of calculation and items being excluded. They should be read only in connection with the Company's Consolidated Statements of Income presented in accordance with GAAP.

The Company believes presenting net sales at constant currency provides useful information to investors because it provides transparency to underlying performance in the Company's consolidated net sales by excluding the effect that foreign currency exchange rate fluctuations have on year-to-year comparability given the volatility in foreign currency exchange markets. To present this information for historical periods, current period net sales for entities reporting in currencies other than the U.S. dollar are translated into U.S. dollars at the average monthly exchange rates in effect during the corresponding period of the prior fiscal year, rather than at the actual average monthly exchange rate in effect during the current period of the current fiscal year. As a result, the foreign currency impact is equal to the current year results in local currencies multiplied by the change in average foreign currency exchange rate between the current fiscal period and the corresponding period of the prior fiscal year.

The Company defines EBITDA as net income or loss (a GAAP measure) before income taxes, net interest expense, depreciation and amortization, equity in net (income) loss of equity method investees, stock based compensation expense, impairment of long lived assets and intangibles, goodwill impairment, and unrealized currency gains and losses. Adjusted EBITDA is defined as EBITDA before acquisition-related expenses, including integration and restructuring charges, and other non-recurring items. The Company's management believes that these presentations provide useful information to management, analysts and investors regarding certain additional financial and business trends relating to its results of operations and financial condition. In addition, management uses these measures for reviewing the financial results of the Company as well as a component of performance-based executive compensation.

Reconciliations of non-GAAP financial measures to GAAP financial measures are provided in the Appendix of this presentation. Numbers in this presentation may not sum due to rounding.

Hain Celestial Overview – Irwin Simon

Hain Celestial

To Create and Inspire a Healthier Way of Life™

~$3B[1]	80+	7,800+	37
Worldwide Net Sales	Countries with Products	Employees	Global Manufacturing Facilities

Strategic Plan to Accelerate Growth

Project Terra Cost Savings to Fund Growth Investments and Drive Margin Improvement

Increased Brand and Marketing Investment

Enhanced Leadership Team to Deliver Strategic Plan

Leader in Authentic, On-Trend,
Organic, Natural and Better-For-You Brand and Products

[1] FY17 Net Sales

Leading Natural and Organic, Better-For-You Brands

Hain Celestial

Brands that are positioned as the No. 1 or 2 in their respective categories. Hain Celestial U.S. sales from these represent 45% of consumption.

U.S.

Celestial Seasonings

Earth's Best Organic

Sensible Portions Garden Veggie Snacks

Terra Chips

Garden of Eatin'

MaraNatha

Spectrum

Westbrae Natural Vegetarian

alba Botanica

Rest of World

Yves ...If You Please!

Europe's Best

live clean

Hain Pure Protein

plainville Farms

Empire Kosher

U.K.

Tilda Legendary Rice

Ella's kitchen Good in every sense

Sun-Pat

New Covent Garden Soup Co

Hartley's

Cully & Sully

Linda McCartney's

Source: In the United States: Category Rank: SPINS; MULO + C; 12 WE 8/13/17; Share of US Sales Source HAIN Retail Landscape 52 WE 07/16/17; Internationally: Nielsen or IRI data various dates May through August 2017, $ and/or unit sales

Diversified, Multi-Channel, Global Customer Base

Whole Foods Market | Sprouts Farmers Market | Costco Wholesale | Walmart | Sam's Club | Carrefour

Target | Albertsons | Safeway | amazon | Sainsbury's | Panera Bread | Albert Heijn

Tesco | Waitrose | Boxed | Loblaws | Hello Fresh | Sobeys

Chop't | ocado | Spinneys | Wegmans | ShopRite | Delhaize

Trader Joe's | Publix | Kroger | Pret | ParknShop | ASDA | M&S EST. 1884

Toys R Us Babies R Us | KeHE | unfi DRIVEN BY NATURE | future group Udna hai. Aaj. Abhi. | Thrive Market | the chefs warehouse

Invest in Top Brands and Capabilities to Grow Globally

HAIN CELESTIAL

Key Brand Resources

Better-for-You Snacking	Sensible Portions, TERRA, lima, Bearitos, Garden of Eatin'
Fresh Living	Greek Gods, DREAM, plainville, FreeBird, Empire, Johnson's Juice Co., Orchard, Joya, Linda McCartney, sunripe, WESTSOY, BluePrint Organic, Cully & Sully, Yorkshire Provender, Natumi
Better-for-You Baby	Earth's Best Organic, Ella's Kitchen
Better-for-You Pantry	Imagine, Gale's, MaraNatha, Casbah, Arrowhead Mills, SunPat, Rudi's, Danival, Westbrae Natural, Spectrum, Hartley's, Tilda, lima
Beverages	Celestial Seasonings, DREAM, WESTSOY, BluePrint Organic
Pure Personal Care	alba Botanica, JĀSÖN, Avalon Organics, live clean
Cultivate Ventures	Health Valley, BluePrint Organic, DeBoles, Yves, Tilda, SunSpire, GG UniqueFiber

Capabilities

- First Mover in On-Trend Categories
- Breadth of Distribution
- Procurement Scale
- Product Innovation
- Broad Geographic Presence
- Operational Expertise
- M&A Execution and Integration

Priorities

- **Drive innovation** through **sharing of intellectual, process** and **go-to-market expertise** across platforms
- Focus on **brand-building initiatives** in **existing markets** and continued **expansion of brand footprint globally**
- **Leverage scale** in **procurement**, **geographies** and **distribution** to identify **on-trend, tuck-in opportunities**

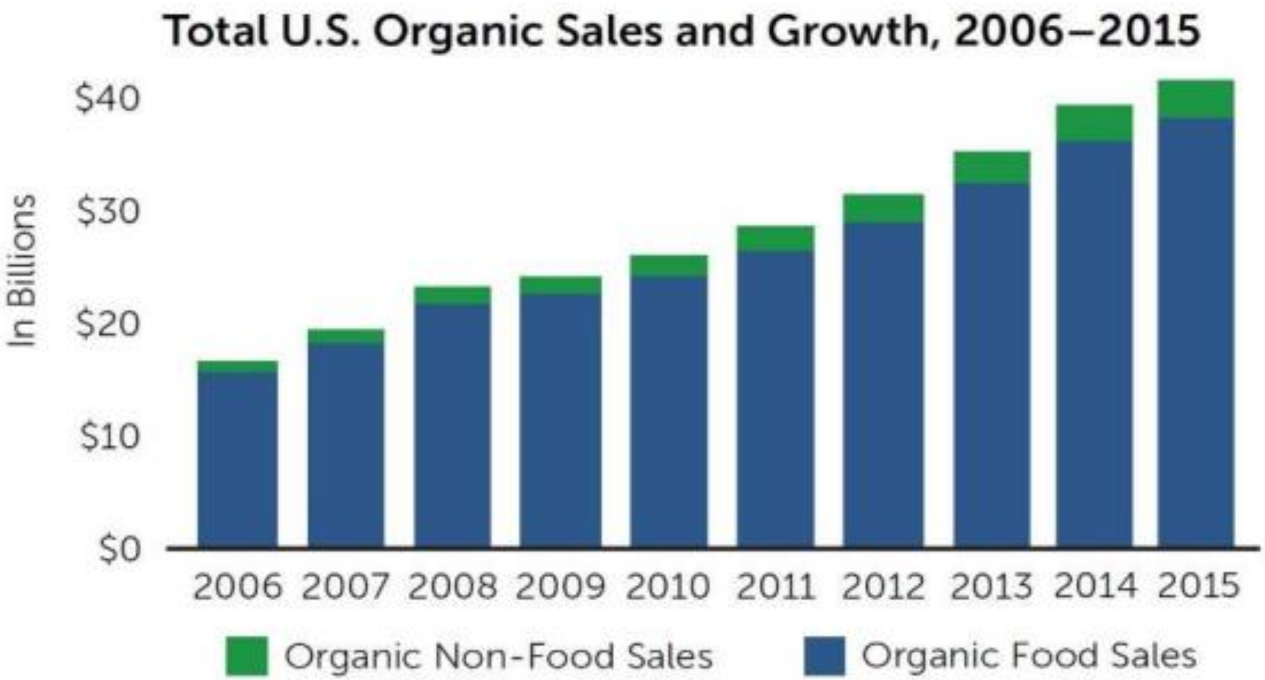
The Benefit of Organic

Health Benefits

- Reduces health risks to farm workers, their families, and consumers by minimizing their exposure to toxic and persistent chemicals on the farm and in food.
- Growing evidence that organic products have better nutritional profile to their conventional counterpart.

Environmental Benefits

- Organic agriculture is based on practices that not only protect environmental health, but also strive to improve it.



Source: Organic Trade Association U.S. Families' Organic Attitudes and Beliefs 2016 Tracking Study

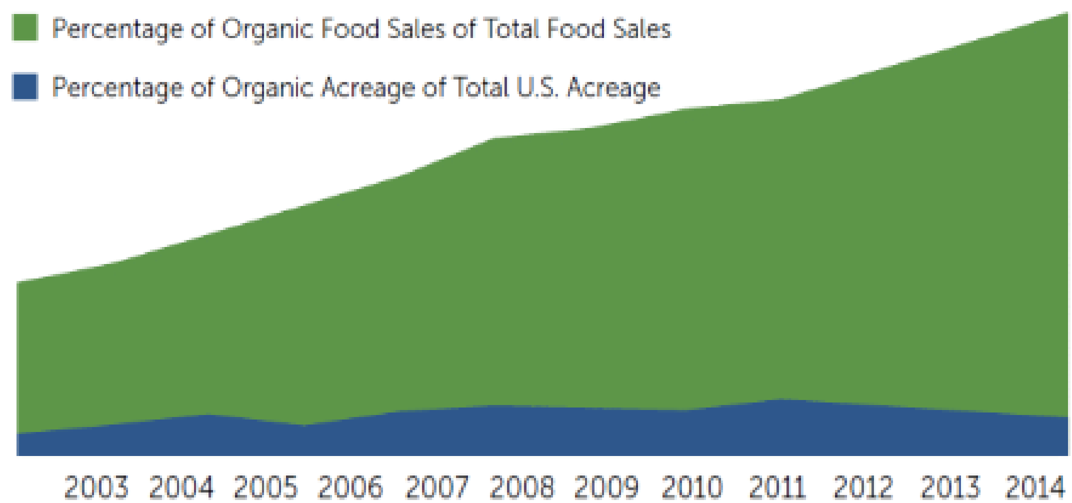
Organic – Barriers to Entry

Natural (Non-GMO) and Organic products are more complex than conventional products due to:

- Sourcing of Organic Ingredients with limited supply
- Third Party Certifications
- Manufacturing Process
- Cleaning and Sanitation

- **Hain Celestial has 20+ years of experience cultivating relationships with organic ingredient suppliers**

- 40% of products are certified organic
- 99% of our food products are non-GMO



Source: Organic Trade Association U.S. Families' Organic Attitudes and Beliefs 2016 Tracking Study and Company Information

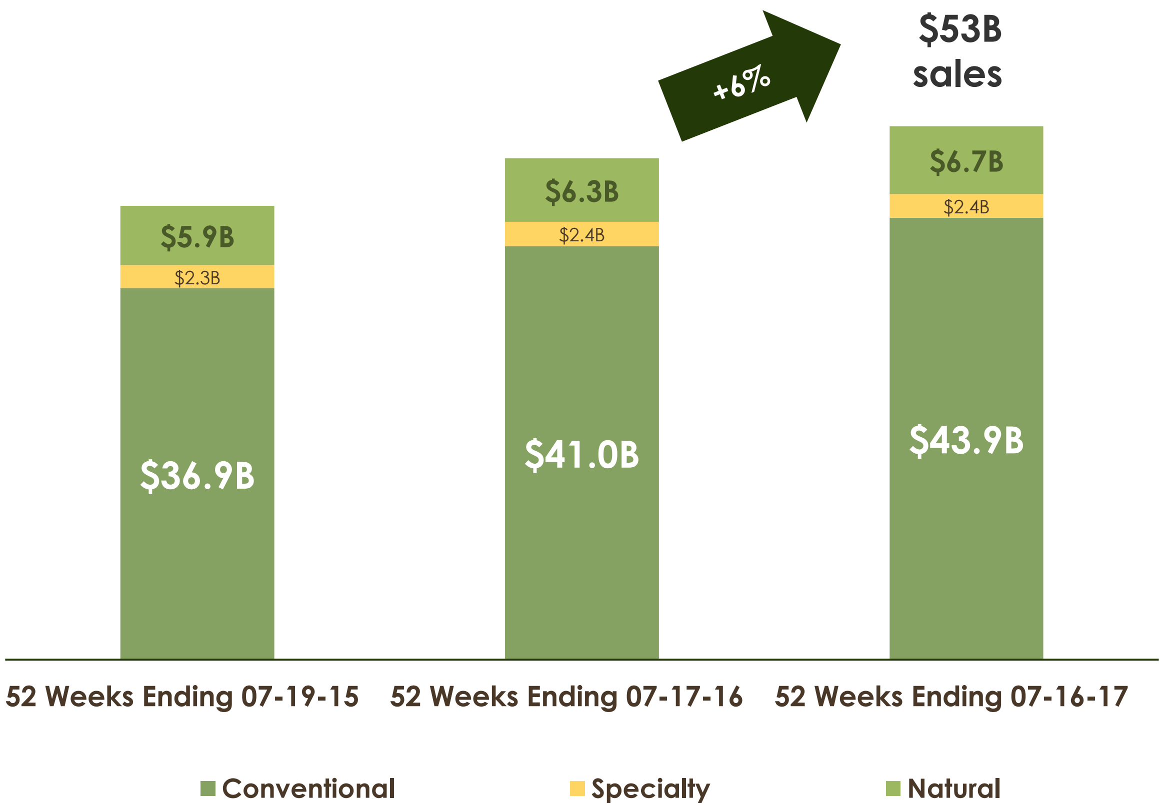
Power in Innovation

Best of Breed

- R&D/Innovation Developed over 200 New Products in FY17
- Strong Procurement/Relationships with Farmers and Diverse Supply Chain Platform
- Company-owned Facilities/Network of Manufacturing Partners
- Robust Category Management/Consumer Insights
- Unique Positioning Across Multiple Categories
- Network of 3rd Party/Independent Certifiers including Organic, Non-GMO, GFCO, Fair Trade and RSPO

Consumers Want Pure Foods They Can Trust

Retail sales of organic and natural products across channels in the $800 Billion U.S. Grocery Market, includes produce and other commodity products



"81% of consumers are willing to pay more for products that are healthier or contain natural or organic ingredients"

NPD GROUP

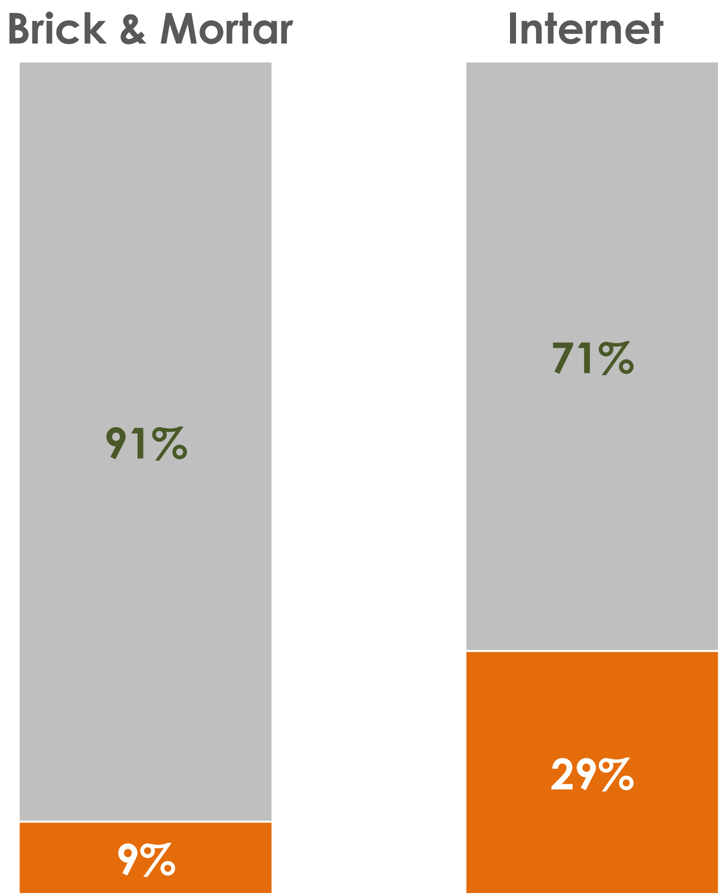
"We've experienced double-digit growth over the last five years [in N&O]; Millennials are driving this whole department category"

Kroger

Sources: Bloomberg "Inside Amazon's Battle to Break Into the $800 Billion Grocery Market" March 20, 2017; SPINSscan Natural; SPINSscan Specialty Gourmet, SPINSscan Conventional Multi-Outlet, 52 weeks ended 07/16/17

Natural and Organic Products Have a 3x Greater Share of Sales Online

Food & Beverage Categories
Natural Organic vs. Conventional Dollar Share



Source: SPINSscan Consumer Insights powered by IRI Shopper Network, Total United States, All Outlets, CY 2016

Millennial Parents—Future Growth Driver for Natural and Organic Products

- 52% of parents buying organic products are Millennials
- Represent the largest group of organic consumers in the US
- Over-index in stating that choosing organic products is a integral part of living green compared to older generations
- Online demographic is at a tipping point
- Strategic focus online: double digit top line growth

Source: Organic Trade Association U.S. Families' Organic Attitudes and Beliefs 2016 Tracking Study

Brands Realize More Exclusive Buyers Than Private Label

Level of Interaction between Brand and Private Label Varies by Category

Total Dry Grocery

- Private Label has existed in the U.S. market for 20+ years, yet has an approximate 20% market share.
- Brands realize more exclusive buyers than Private Label.
- Exclusivity and overlap vary by category.
- Private Label exclusivity is strongest in commoditized categories including Dairy and Produce
- Branded exclusivity is greatest in highly promoted and innovative categories such as Snacks

Source: Shopper Card Data, Total US Proxy, data excludes Refrigerated/Frozen categories
Latest 52 Weeks through July 2017

Fiscal Year 2017 Achievements

Concluded Accounting Review with No Material Changes to Previously Reported Financial Statements

- Self-initiated, exhaustive review process including review of fiscal years back to FY2014.
- Fully independent review by Outside Counsel, Audit Committee, Third Party experts.
- Implemented improved financial controls with strong finance team including new hires.

Financial Highlights

- $2.9 billion net sales, up 3% in constant currency as Hain Celestial U.S. returned to growth in Q4FY17.
- Generated Operating Free Cash Flow of $217 million and spent $63 million on Capital Expenditures, resulting in $154 Million Free Cash Flow and
- Repaid $111 million in debt, decreasing bank leverage ratio to 3.1X at 6/30/17.

Project Terra

- Established new core category platforms:
  - Better-For-You Baby, Better-For-You Pantry, Better-For-You Snacking, Fresh Living, Tea, Pure Personal Care and Cultivate Ventures.
- Implemented stock-keeping unit (“SKU”) rationalization, eliminating $24 million in net sales, or 20% of the SKUs in the United States.
- Expanded global cost savings initiative to $350 million through fiscal year 2020 including annual productivity.

Fiscal Year 2017 Achievements

Invested in Top Brands and Capabilities Globally

- Increased strategic investments and consumer engagement in brand building assets.
- Enhanced in-market and online retail activation.
- Introduced over 200 new products worldwide.

Strategic Transactions

- Expanded branded portfolio through two strategic acquisitions ($19.5 million) in the growing chilled category:
  - Yorkshire Provender™ under Hain Daniels and
  - Better Bean™ under Cultivate Ventures.
- Entered into strategic joint venture with Future Group in India.
- Licensed Rosetto® brand to Rosetto Foods LLC, a joint venture in which the Company holds a minority interest.

Enhanced Leadership Team to Deliver Strategic Plan

- Strengthened management team with seasoned professionals including deep consumer products, brand building and natural product experience as well as financial industry expertise.

Corporate Governance and Shareholder Communication

- Andrew Heyer appointed Lead Independent Director
- In active discussions with accomplished executives to refresh Board of Directors
- Continuing dialogue with shareholders outside of quiet periods

Clear Plan in Place to Drive Value

Four-Point Strategic Plan	
1	Invest in Top Brands and Capabilities to Grow Globally
2	Expand Project Terra Cost Savings
3	Enhanced Leadership Team to Deliver Strategic Plan
4	Capital Allocation Return to Shareholders

Approach

- We have **assembled an advantaged portfolio** of brands in some of the most exciting and attractive CPG categories
- **Focused on improving efficiency and investing to drive growth** while expanding margins
- Continue **to evaluate all opportunities to build platform strength, eliminate complexity and enhance margins**
- **Accretive acquisitions** and non-core divestitures **will remain a tool…**
- …however, **primary focus will be base business growth**

Review of U.S. Strategy – Gary Tickle

Brands Organized Around Core Growth Platforms that Talk to Consumer Need States

To Create and Inspire a Healthier Way of Life™

Better-for-You Snacking	Fresh Living	Better-for-You Baby	Better-for-You Pantry	Tea	Pure Personal Care	Cultivate Ventures
Sensible Portions	The Greek Gods	Earth's Best Organic	Imagine	Celestial Seasonings	alba Botanica	Health Valley
Terra	Dream	Ella's kitchen	Spectrum		Jāsön	BluePrint Organic
Garden of Eatin'			MaraNatha		Avalon Organics	DeBoles
Bearitos			Rudi's		live clean	Yves
			Arrowhead Mills			Tilda
						SunSpire
						GG UniqueFiber

Strategic Plan to Increase Long-Term Growth and Profitability

Strategies	Goals
• Focus on top-selling brands and products • Drive costs and complexity out of business • Increase strategic investments and consumer engagement • Enhance in-market and online retail activation	✓ **Net Sales growth in low- to mid-single digits** ✓ **Increase market share and household penetration** ✓ **Increase operating margins**

Focus on Top-Selling Products and Increased Efficiency

Focus on Top 500 SKUs

- Accounted for 90% of MULO+C consumption
- Top 500 SKUs growing greater than 5%, excluding SKU rationalization, and 6% in distribution across Natural, MULO, Club, and Amazon last 12 & 52 weeks ending August 13, 2017

Streamline Portfolio, eliminating ~600 SKUs

- Short-term drag on top-line growth (~150 bps)
- Reduces planning and manufacturing complexity

Source: IRI MULO+C is Multiple Outlet plus Convenience Stores and represents approximately 60% of U.S. Sales Periods ended 07/23/17

Top 11 Brand Focus

These brands are:

- Celestial Seasonings®
- Dream™
- Earth's Best®
- Garden of Eatin'®
- Imagine®
- MaraNatha®
- Sensible Portions®
- Spectrum®
- Terra®
- The Greek Gods®
- Alba Botanica®

– Represent 81% of sales,12 weeks ended August 20, 2017 in MULO+C

– 8 of Top 11 Brands increasing Household Penetration 52 weeks ending July 9th, 2017

Enhance In-Market and Online Retail Activation

Broaden Household Penetration

- Online brand presence and reviews
- Shopper marketing – in-store activation

Review Price/Value Mapping

- Competitive price points
- Commodity price shifts

Invest With Strategic Partners

- Customer-centric dedicated teams
- Category thought leadership and insights

✓ 3 of the top 10 snack brands in MULO+C [1]

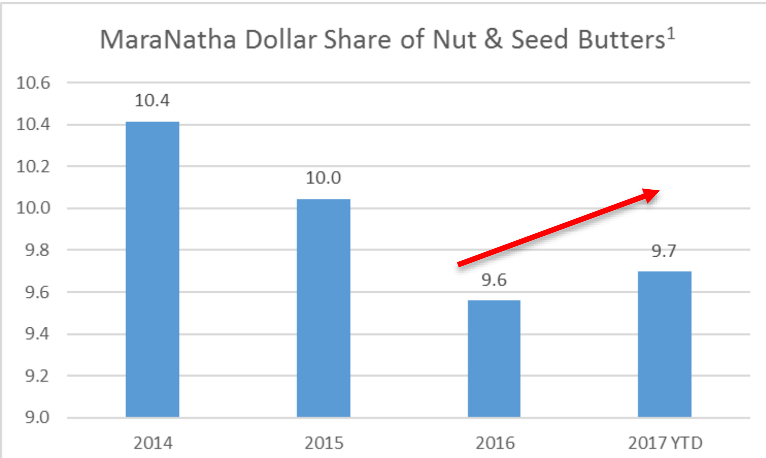
✓ Strong unit share growth in MaraNatha®

✓ Double-digit growth with major mass retailer

A Journey of Transformation

MaraNatha® Relaunch F17

WHERE WE ARE TODAY



- MaraNatha is back to growth +4.9% and poised to grow share
  - Price decrease in early 2017
  - Distribution/ in-store execution gains
  - Successful innovations

Mid-September media activation

- Brand awareness and shelf impact opportunities

WHAT WE WILL DO

- Invest unprecedented media to drive awareness & trial

TOO GOOD FOR JELLY

285MM+ Impressions

- Execute packaging refresh

MaraNatha

- Continue to lead category innovation

Source: SPINS MULO + Natural Channel Scan Data ending Aug 13, 2017

Spectrum® Relaunch FY18

WHERE WE ARE TODAY

- Commoditized coconut oil and recent competition contributed to Spectrum decline
- Brand awareness opportunities
- Continuing price investment
- Mid-September activation rolling out through FY18

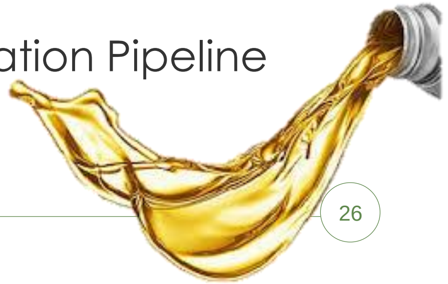
WHAT WE WILL DO

- New Culinary positioning and packaging

- Robust Marketing spend and campaign

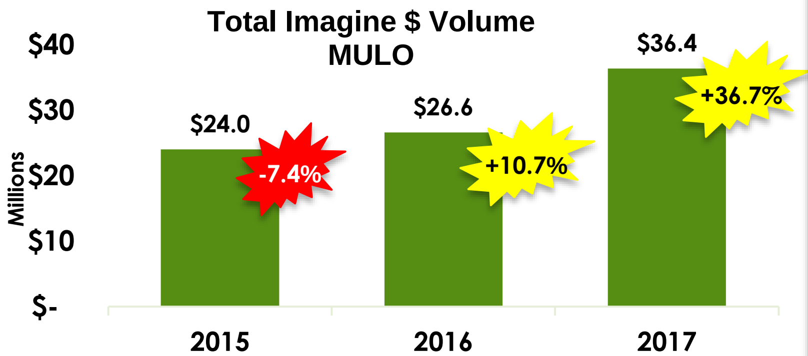
8x vs. YAGO
Over 74 million impressions

- Culinary Inspired Innovation Pipeline



Imagine® Accelerating Growth

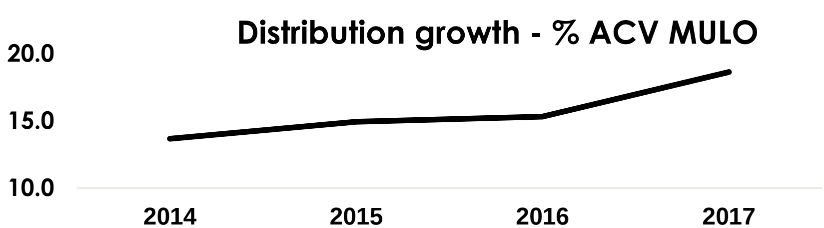
FIXING THE FUNDAMENTALS



New packaging

2015 2016

Successful Innovation



WHAT WE WILL DO

- 7X increase in media investment aimed at growing awareness & trial

70MM+ Impressions

- Accelerate distribution gains
- Continue to drive category innovation

2017

The Greek Gods® Innovation

- New listings encouraging built to base business
- Gained distribution on all 4 SKUs of new Seriously Indulgent yogurt
- Total distribution +28% through mid-July
- Activation program initiated: strong early results rate of sale +48% in Week 1 of promo as of week ending August 18, 2017
- Total brand consumption is growing +4.5% with large mass customer as of 4-weeks ended August 18, 2017 and expected to gain momentum with repeat purchases and strong demo program

Live Clean® U.S. Expansion

Democratize natural products with clean formulas, affordable prices and easy access

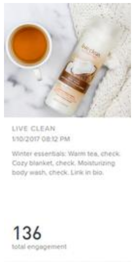
Proposition:
- 3 collections of Shampoos & Conditioners, Body Wash and Hand Soaps
- 5 SKU assortment of Baby Personal Care (washes, diaper cream, lotions)
- $5.99 SRP across line ($3.99 on hand soaps)
- Available adjacent to conventional products in mainstream retailers

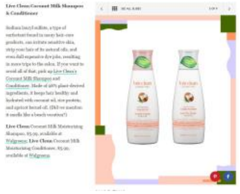
Results:
- Available in over 15,000 doors
- Distribution across all channels (Drug, Grocery, Mass, Natural)

In-Store Execution

Print Campaign

Sampling





Digital & Social Media & Partnerships

Focus on Execution—Sales Mix in Retail

Hain Celestial Perfect Store (PS)

- 80 Perfect Store SKUs make up +43% of sales in Natural Channel
- Leveraging Retail Technology, Customer Data Analytics and Consumer Insights
- Account Segmentation

Direct Retail Team (DRT) Perfect Store Early Results

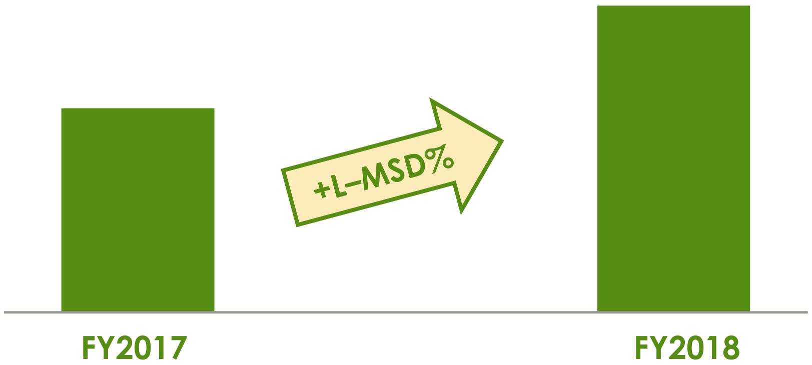
- DRT Routed Stores (Natural Channel)
  - PS Items L12 Weeks TDP 109 Index
- Non Routed Stores (Natural Channel)
  - PS Items L12 Weeks TDP 94 Index
- DRT – Whole Foods
  - PS Items L12 Weeks TDP 113 Index
  - Dollar Index L12 Weeks 104 Index

U.S. Revenue Growth and Consumption Expected to Accelerate in FY2018

FY2017 IRI MULO+C vs. Revenue Growth

- IRI MULO+C represents only 60% of U.S. sales
- Remaining 40% comes from
  - Other customers in the natural, club and online channels (non-measured), some of whom grew at significantly faster rates than measured channel customers
  - Ella's Kitchen® (U.K. based-business) that grew double digit in FY2017. In FY2018, Ella's Kitchen will be reported in U.K. segment

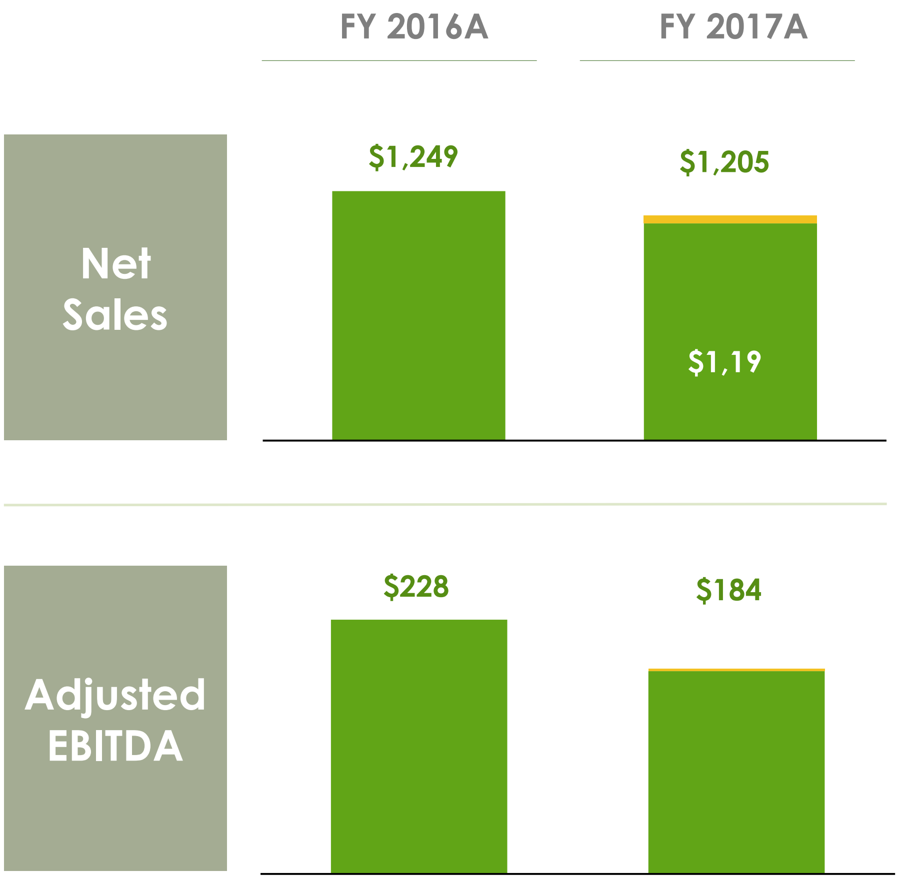
U.S. Net Sales Growth



Growth Drivers

- Continued growth in non-measured channels
- Roll-off of near term headwinds from the SKU rationalization and inventory realignment
- Modest uptick in 2nd half as brand investments start to gain traction and reinvigorate topline sales

U.S. Financial Performance and Outlook



FY 2018E Outlook

- Low to mid single-digit net sales growth over FY17
- Reduced impact from inventory realignment
- Continued SKU rationalization through mid-FY2018
- Low double-digit EBITDA growth over FY17
- Project Terra cost savings and SG&A rationalization efficiencies
- 50% increase in brand marketing spend over FY17
- Efficiencies fund increased marketing investment and improved operating margins

Note: $ in millions, U.S. FY 2016A sales adjusted for reorganization of Cultivate into Rest of World segment; Highlighted amounts reflect impact of foreign currency exchange; For Adjusted EBITDA refer to the Appendix for Reconciliation of Non-GAAP Information

Review of International and HPP Strategy – Irwin Simon

Review of UK Positioning and Strategy

Scale Business with Growth Potential

Key Brands	Current Positioning
Tilda Legendary Rice	• #1 basmati rice broadening everyday use with Super Grains, Pulses & Rice and Limited Edition products
Ella's kitchen	• #1 baby food in the UK • Growing food and snacks product lines for kids and toddlers
New Covent Garden Soup Co, Cully & Sully, Yorkshire Provender	• #1 fresh soup positions in both UK and Ireland • Growing strongly with planned launches in new channels and geographies
Linda McCartney	• #1 frozen meat free in the UK • Strongly outperforming overall market with branded offerings; planning additional production capacity
Other UK Brands Hartley's, Sun-Pat, Orchard House	• #1 and/or fast-growing positions including jams, nut butter and prepared fruit • Provides scale and channel strength across the UK business
Successful Global Brands Celestial, MaraNatha, Dream	• Expansion and/or introduction of selected global brands

Growth Strategies

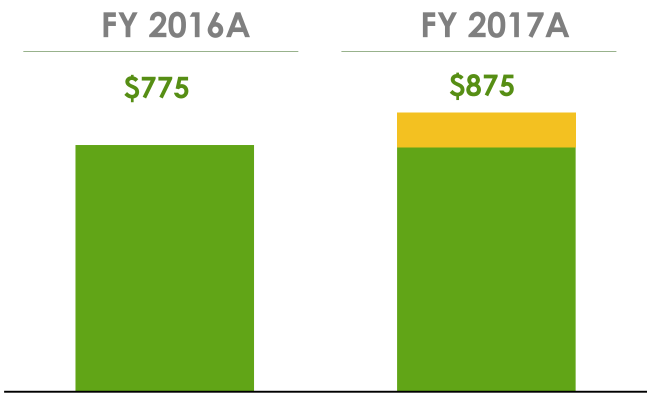
- ✓ **Expand geographic footprint in Europe and IMEA**
- ✓ **Seek new customers and sales channels**
- ✓ **Continue product innovation**
- ✓ **Pursue local manufacturing in the UK**

Source: IRI 52W ended various dates June, July, August 2017

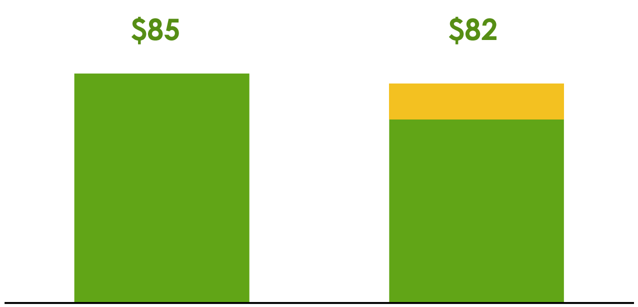
UK Financial Performance and Outlook

Net Sales +13% Adjusted for Constant Currency

Net Sales



Adjusted EBITDA



FY 2018E Outlook

- High single-digit net sales growth over FY17
- FX-related price increases successfully realized starting Q4 FY 2017
- Strong top-line contribution from Tilda® rice and Linda McCartney® meat-free
- Recovery in prepared fresh fruit and expansion of Yorkshire Provender™ chilled soups

- EBITDA expected to rebound strongly, representing double-digit growth over FY 16A levels
- Strong contribution from top-line growth
- Recovery driven by Project Terra cost savings – warehouse and manufacturing integration, and back-office consolidation

Note: $ in millions; Highlighted amounts in constant currency; Highlighted amounts reflect impact of foreign currency exchange; For Adjusted EBITDA refer to the Appendix for Reconciliation of Non-GAAP Information

Review of Europe Positioning and Strategy

Fast-Growing Plant-Based Business and Achieving Scale Elsewhere

Key Brands	Current Positioning	Growth Strategies
Natumi Joya DREAM™	• 2nd largest volume producer of plant-based beverages • Leading plant-based food and desserts in health food and grocery channels • High-single to low double-digit growth driven by expanding channel presence and new product introductions	✓ Accelerate growth of branded and private label products ✓ Broaden household penetration through leadership in grocery and health food channels ✓ Continue pace of new product introductions
lima DANIVAL CUISINE GOURMANDE	• Leading brands in Benelux, France and Germany in health food channels • Double-digit growth supported by product innovation	
Successful Global Brands Ella's kitchen Celestial Seasonings TERRA Tilda Legendary Rice	• Expansion and/or introduction of selected global brands	

Review of Canada Positioning and Strategy

Business Well-Positioned to Achieve Scale

Key Brands	Current Positioning
Yves ...If You Please!	• #1 meat-alternative in Canada with growing position in the U.S. market • New product launches broaden appeal beyond vegetarian consumers
live clean TM/MC	• #1 natural shampoo, conditioner and body wash in Canada • Expanding product lines and geographic footprint
cultivate	• Support small brands with Hain infrastructure and dedicated sales and R&D
Europe's Best	• #1 branded frozen fruit • Growing presence in various Canadian regions
Successful Global Brands Celestial Seasonings, Sensible Portions, Imagine	• Expansion and/or introduction of selected global brands

Growth Strategies

- ✓ Streamline portfolio toward top-selling products
- ✓ Leverage production capacity in personal care products
- ✓ Reposition Cultivate portfolio through brand investments and new leadership

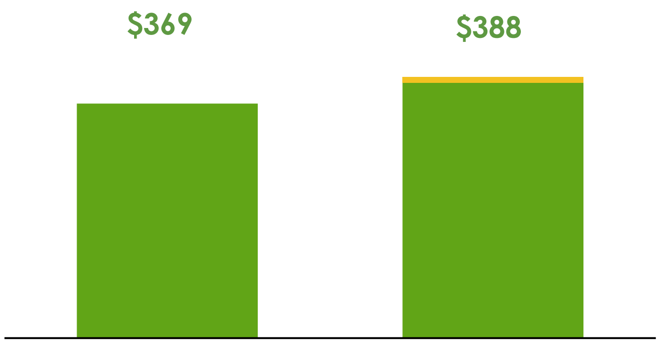
Source: Nielsen Various 52W Periods January through May, 2017

ROW Financial Performance and Outlook

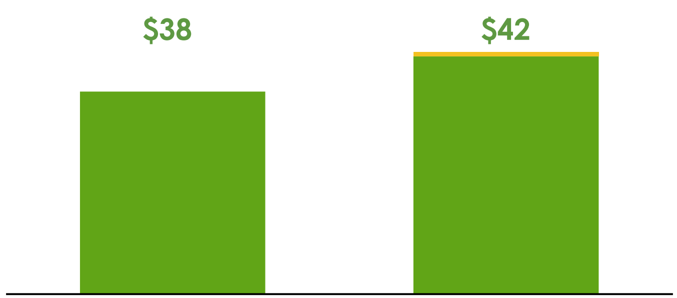
Net Sales +5% in Constant Currency and +11% in Constant Currency without Cultivate Ventures

FY 2016A | FY 2017A

Net Sales



Adjusted EBITDA



FY 2018E Outlook

- High single-digit net sales growth over FY 17E
- Low double-digit net sales growth from Europe driven by plant-based non-dairy products
- Mid single-digit net sales growth from Canada driven by Yves® and Live Clean®

- Low double-digit EBITDA growth over FY 17E
- Margin improvement driven by strong top-line growth and increased contribution from Cultivate
- Project Terra cost savings – lean practices, reduced waste and improvement, equipment effectiveness

Note: $ in millions, Rest of World FY 2016A sales include Cultivate from reorganization out of U.S. segment; Highlighted amounts reflect impact of foreign currency exchange; For Adjusted EBITDA refer to the Appendix for Reconciliation of Non-GAAP Information

HPP Positioning and Strategy

Leadership Positioning in Fast Growing Fresh Protein Category

Business Positioning

- Innovator and disruptor in on-trend fresh, anti-biotic-free and organic poultry category
- Organic protein category growing double digits
- Creates a presence for Hain Celestial in food service, fast-casual as well as the fast growing meal-kit delivery areas

FY 2017 Review

YTD 2017 challenges

- Pricing at multi-year lows from oversupply
- FreeBird plant start-up inefficiencies
- Plainville warehouse disruptions pre Thanksgiving

Expecting strong rebound starting Q4 FY 17

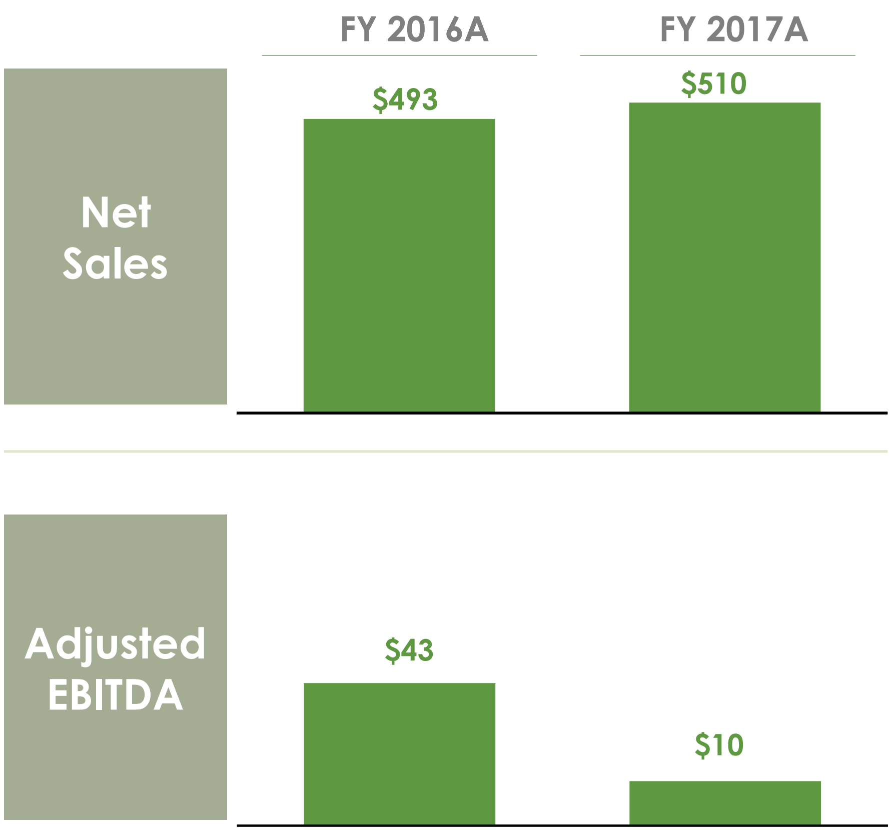
- New leadership with proven track record in place
- Plant start-up delays behind us
- Cost-cutting initiatives taking hold

Growth Strategies

- Drive operational turnaround (that does not depend on pricing)
- Consolidate poultry infrastructure
- Improve mix through value-added (e.g. deli) and branded product sales
- Expand fast-casual and meal-kit delivery
- Access food service channels for other Hain Celestial products

HPP Financial Performance and Outlook

Net Sales +3%, Volume +9%



FY 2018E Outlook

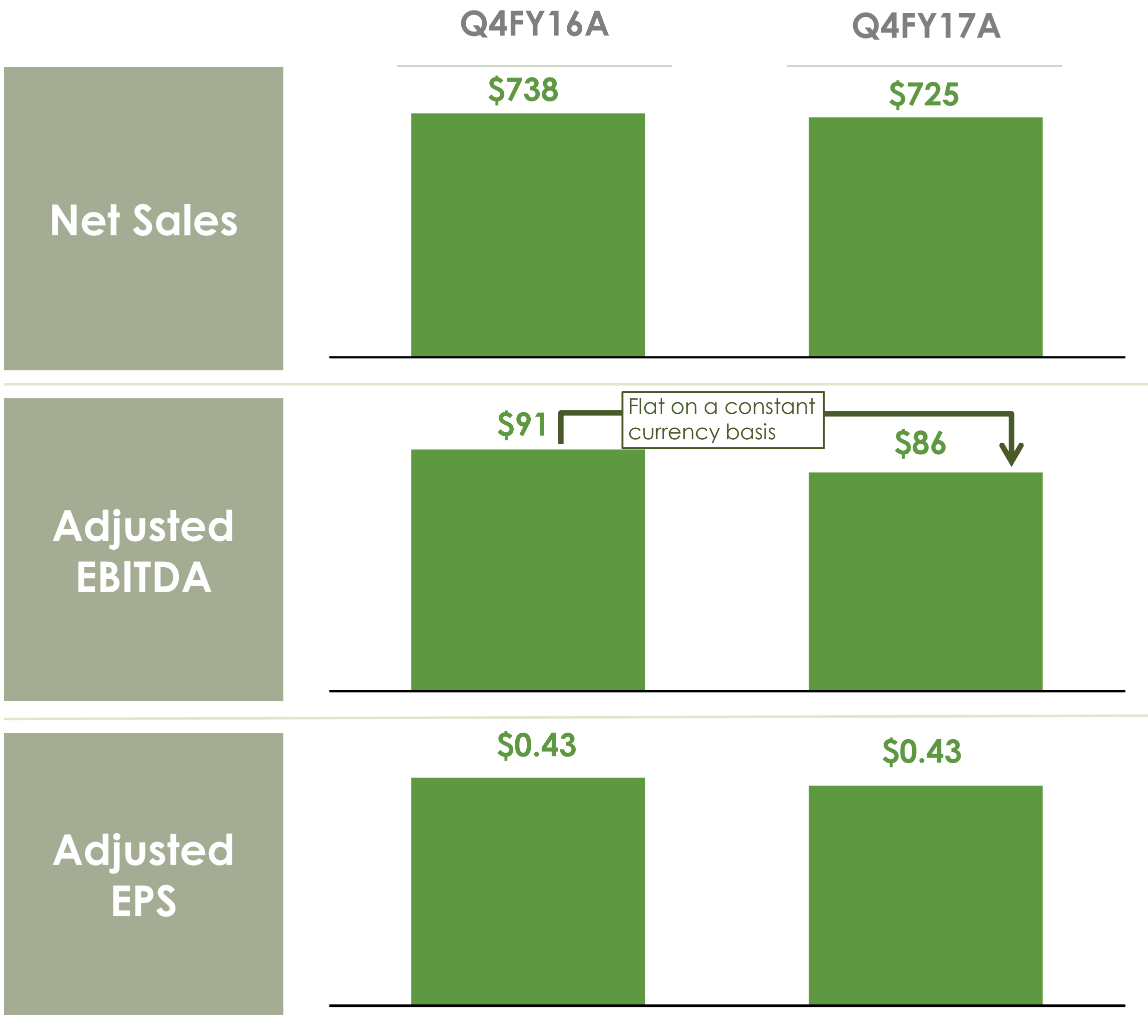
- Low to mid single-digit net sales growth over FY 17E
- Does not assume any increases in pricing over current depressed levels – multi-year lows
- Secure advance orders for crucial holiday season

- EBITDA recovers back to FY 16 levels – without depending on price recovery
- Primarily driven by operational turnaround
  - New plant inefficiencies behind us
  - Rationalizing turkey production
  - Significant labor and cost reduction
- Q4 momentum reinforces recovery potential

Note: $ in millions; for Adjusted EBITDA refer to the Appendix for Reconciliation of Non-GAAP Information

Fiscal Year 2018 Outlook – Irwin Simon

Momentum in Q4 FY 2017



Q4 FY 17A Commentary

Net Sales

- Up 2% on a constant currency basis

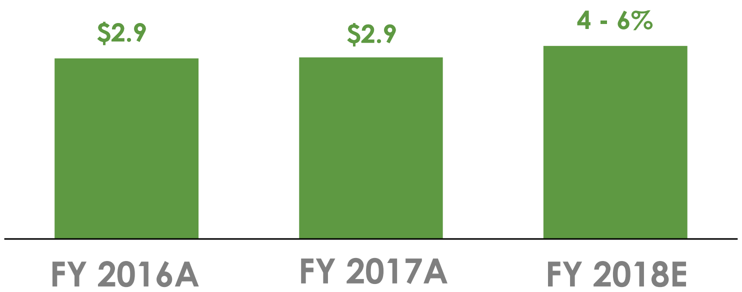
Adjusted EBITDA

- ~ Flat vs. Q4 FY16A on a constant currency basis
- HPP recovery
- FX-related price realization in UK
- Brand/Marketing investments in the U.S.

Note: Net Sales and Adjusted EBITDA in millions; For Adjusted EBITDA and Adjusted EPS refer to Appendix for Reconciliation of Non-GAAP Financial Information

Guiding to Strong Recovery in FY 2018

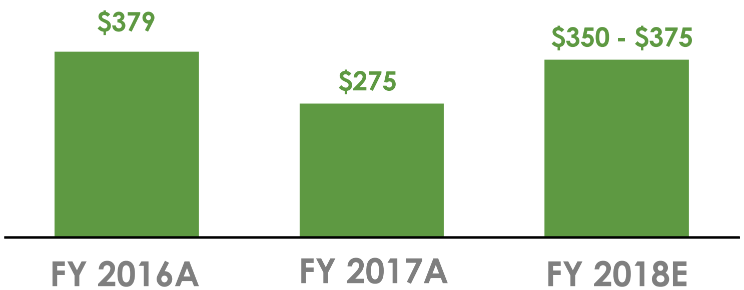
Net Sales



Expected Strong Sales Growth

- 4 – 6% growth
- Low to mid single-digit sales growth in U.S. and HPP
- Mid to high single-digit growth in international businesses
- SKU rationalization abating

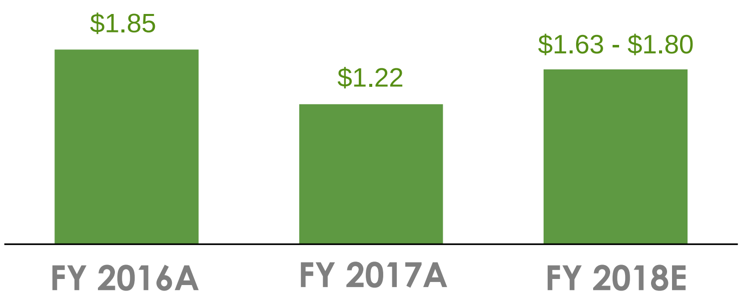
Adjusted EBITDA



Expected Strong EBITDA Growth

- Margin contribution from top-line growth
- ~$100M in productivity and cost savings including recovery in HPP
- Planned marketing investments of ~$40-$50M

Adjusted EPS

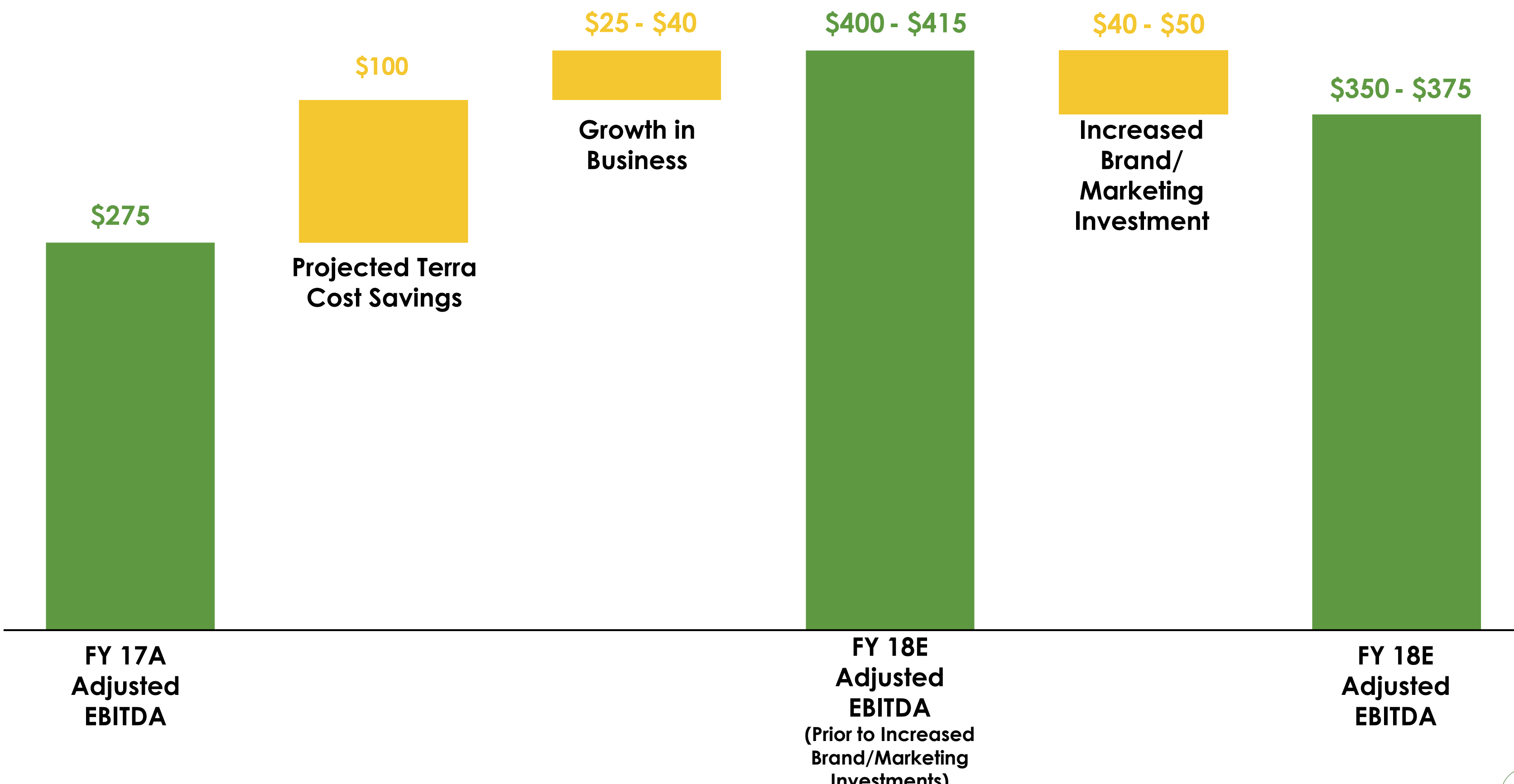


Expected Strong EPS Growth

- EPS growth to generate meaningful operating free cash flow of $160-$205 million after capital expenditures
- Planned deployment of excess cash to reduce leverage by 1.2 to1.3x

Note: Net Sales and Adjusted EBITDA in millions; For Adjusted EBITDA and Adjusted EPS refer to the Appendix for Reconciliation of Non-GAAP Information

Strong Profit Recovery in FY 2018 With Increased Marketing Investments



Note: Adjusted EBITA in Millions; For Adjusted EBITDA refer to the Appendix for Reconciliation of Non-GAAP Information

Four-Point Strategic Plan

1. Invest in Top Brands and Capabilities to Grow Globally
2. Expand Project Terra Cost Savings
3. Enhanced Leadership Team to Deliver Strategic Plan
4. Capital Allocation – Return to Shareholders

Expand Project Terra Cost Savings

Expect to realize ~$350 million in cost savings through FY20 while reducing business complexity

Reinvest savings in strategic growth initiatives

Improve operating margins

Dedicated team led by Hain Veteran John Carroll to execute on cost savings

Global Productivity Initiatives

- **Manufacturing:** Plant productivity, co-pack savings, network optimization
- **Logistics** Sourcing and productivity improvements
- **Supply Chain:** Investments to drive efficiencies and lower costs across manufacturing, logistics and planning infrastructure

Expected Incremental Cost Savings Timeline

Note: $ in millions

Project Terra Initiatives FY2018

FY2018 Project Terra Savings

Selected Initiatives

Hain Celestial UK:

- Project Castle – private-label dessert business

Hain Pure Protein:

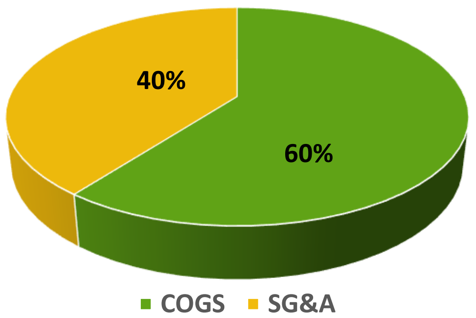
- Increased Yield, and Labor Savings

ROW & Corporate:

- Indirect Spend Savings

Hain Celestial US:

- Optimization of Warehousing Handling and Freight Utilization
- Established Continuous Improvement Team



Note: $ in millions.

Enhanced Leadership Team to Deliver Strategic Plan

Corporate/ Finance/Legal

James Langrock
EVP, Chief Financial Officer
Formerly Monster Worldwide, Motorola

John Carroll
EVP, Project Terra, Global Brands, Categories and New Business Ventures
Formerly H.J. Heinz

Michael McGuinness
SVP, Chief Accounting Officer
Formerly Monster Worldwide, Arthur Andersen

James Presser
SVP, Internal Audit
Formerly Cablevision Systems, Arthur Andersen

Kristy Meringolo
SVP, Senior Litigation Counsel and Chief Compliance Officer
Formerly Avon Products, DLA Piper

U.S.

Gary Tickle
CEO, Hain Celestial North America
Formerly Nestlé for 20+ years (U.S. & International)

Jim Meiers
CEO, Hain Pure Protein
Formerly H.J. Heinz and Kraft Foods

Jeffrey Brown
President, Hain Pure Protein
Formerly CEO of Empire, Ahold, Pennsylvania Department of Labor and Industry

International

Mark Cuddigan
Managing Director, Ella's Kitchen
Formerly Annabel Karmel, Lovedean Granola, Dormen Food

Wolfgang Goldenitsch
CEO, Hain Celestial Europe Grocery and Global Plant-Based Beverages
Formerly Mona Group, Senna

Bart Dobbelaere
CEO, Hain Celestial Europe
Formerly Alpro and Campofrio Food Group

Rajnish Ohri
Managing Director, Tilda Hain IMEA,
Formerly Coram, Zeus, Shriam

Beena Goldenberg
CEO, Canada and Cultivate
Formerly Borden Foods Canada and Pillsbury

James Skidmore
CEO, Hain Daniels
Formerly Orchard House Foods, Wellness Foods, Kerry Foods

Capital Allocation, Return to Shareholders

Investing in Highest Return Opportunities

Review Current Portfolio

- High ROI investments in growth and productivity
- Potentially divest brands and categories that do not meet ROI targets or are no longer a strategic fit

Pursue Strategic Bolt-on Acquisitions

- Target scale and synergies in core platforms
- Maintain pricing discipline

Shareholder Return

- $250M repurchase authorization
- Potential dividend or special dividend from asset sales

Hain Celestial

To Create and Inspire a Healthier Way of Life™

~$3B[1]	80+	7,800+	37
Worldwide Net Sales	Countries with Products	Employees	Global Manufacturing Facilities

Strategic Plan to Accelerate Growth

Project Terra Cost Savings to Fund Growth Investments and Drive Margin Improvement

Increased Brand and Marketing Investment

Enhanced Leadership Team to Deliver Strategic Plan

Leader in Authentic, On-Trend,
Organic, Natural and Better-For-You Brand and Products

[1] FY17 Net Sales

Appendix

Appendix

Reconciliation of EBITDA Non-GAAP Financial Information

	Three Months Ended		Twelve Months Ended		
	6/30/2017	6/30/2016	6/30/2017	6/30/2016	6/30/2015
Net income (loss)	$ 313	$ (88,597)	$ 67,430	$ 47,429	$ 164,962
Provision for income taxes	2,520	11,086	21,842	70,932	48,535
Interest expense, net	4,922	4,866	18,446	22,231	23,174
Depreciation and amortization	17,397	17,524	68,697	65,622	57,380
Equity in net (income) loss of equity-method investees	(84)	(61)	(129)	47	(628)
Stock based compensation expense	2,139	2,683	9,658	12,688	12,197
Long-lived asset and tradename impairment	40,452	43,200	40,452	43,200	1,004
Goodwill impairment	-	84,548	-	84,548	-
Unrealized currency loss	14,056	7,739	12,570	14,831	5,324
EBITDA	81,715	82,988	238,966	361,528	311,948
Acquisition, restructuring, integration, severance, and other charges	6,095	2,156	9,694	13,904	11,631
Chilled desserts contract related termination costs	2,583	-	2,583	-	-
HPPC production interruption related to chiller breakdown and factory start-up costs	-	594	-	4,705	-
Inventory costs for products discontinued or with redesigned packaging	-	3,050	5,359	3,050	-
Costs incurred due to co-packer default	-	770	-	770	-
U.K. deferred synergies due to CMA Board decision	-	949	918	949	-
U.K. factory start-up costs	-	-	-	743	11,407
U.S. warehouse consolidation project	-	197	-	623	-
Recall and other related costs	-	-	809	-	30,110
Accounting review costs	9,473	-	29,562	-	-
Litigation expenses	-	1,200	-	1,200	7,203
Celestial Seasonings marketing support and Keurig transition	-	-	-	1,000	-
Tilda fire insurance recovery costs	-	112	-	342	1,666
Luton closure costs	-	-	1,804	-	-
Gain on Tilda fire related fixed assets	-	(739)	-	(9,752)	-
Realized currency gain on repayment of GBP denominated debt	(14,290)	-	(14,290)	-	-
European non-dairy beverage withdrawal	-	-	-	-	2,187
Ashland factory and related expenses	-	-	-	-	4,146
Fakenham inventory allowance for fire	-	-	-	-	900
Foxboro roof collapse	-	-	-	-	532
Gain on pre-existing investment in HPPC and Empire	-	-	-	-	(9,669)
Gain on disposal of investment in held for sale	-	-	-	-	(314)
Adjusted EBITDA	$ 85,576	$ 91,277	$ 275,405	$ 379,062	$ 371,747

Appendix

Reconciliation of Adjusted EBITDA Non-GAAP Financial Information

	Twelve Months Ended June 30, 2017			
	US	UK	ROW	HPP
EBITDA	$ 175,861	$ 66,410	$ 41,177	$ 10,449
Acquisition, restructuring, integration, severance, and other charges	300	647	-	-
Chilled desserts contract related termination	-	942	-	-
Inventory costs for products discontinued or with redesigned packaging	5,359	-	-	-
U.K. deferred synergies due to CMA Board decision	-	918	-	-
Recall and other related costs	70	385	354	-
Luton closure costs	-	1,804	-	-
Adjusted EBITDA	$ 181,590	$ 71,106	$ 41,531	$ 10,449
Impact of foreign currency exchange	2,215	10,734	454	-
Adjusted EBITDA on a constant currency ba	$ 183,805	$ 81,840	$ 41,985	$ 10,449

Appendix

Reconciliation of Non-GAAP Financial Information

THE HAIN CELESTIAL GROUP, INC.
Reconciliation of GAAP Results to Non-GAAP Measures
(unaudited and in thousands, except per share amounts)

	Three Months Ended June 30,					
	2017 GAAP	Adjustments	2017 Adjusted	2016 GAAP	Adjustments	2016 Adjusted
Net sales	$ 725,085	$ -	$ 725,085	$ 737,547	$ -	$ 737,547
Cost of sales	575,366	(942)	574,424	587,466	(5,061)	582,405
Operating expenses (a)	123,923	(40,452)	83,471	213,063	(129,559)	83,504
Acquisition related expenses, restructuring and integration charges, and other	7,736	(7,736)	-	2,156	(2,156)	-
Accounting review costs	9,473	(9,473)	-	-	-	-
Operating Income	8,587	58,603	67,190	(65,138)	136,776	71,638
Interest and other expenses (income), net (b)	5,838	234	6,072	12,434	(7,000)	5,434
Provision for income taxes	2,520	14,332	16,852	11,086	9,844	20,930
Net income (loss)	313	44,037	44,350	(88,597)	133,932	45,335
Earnings (loss) per share - diluted	-	0.43	0.43	(0.86)	1.29	0.43

Detail of Adjustments:

	Three Months Ended June 30, 2017	Three Months Ended June 30, 2016
HPP chiller breakdown related costs	$ -	$ 594
Inventory costs for products discontinued or having redesigned packaging	-	3,050
UK deferred synergies due to CMA Board decision	-	450
Costs incurred due to co-packer default	-	770
Acquisition related integration costs	-	197
Chilled desserts write off of maintenance parts & packaging	942	-
Cost of sales	942	5,061
UK deferred synergies due to CMA Board decision	-	499
Tilda fire insurance recovery costs and other setup/integration costs	-	112
Litigation expenses	-	1,200
Goodwill impairment	-	84,548
Tradename impairment	14,079	39,724
Fixed asset impairment	26,373	3,476
Operating Expenses (a)	40,452	129,559
Acquisition related expenses, restructuring and integration charges, and other	7,736	2,156
Acquisition related expenses, restructuring and integration charges, and other	7,736	2,156
Accounting review costs	9,473	-
Accounting review costs	9,473	-
Operating income	58,603	136,776
Unrealized currency loss	14,056	7,739
Realized currency gain on repayment of GBP denominated debt	(14,290)	-
Gain on insurance recovery on Tilda related fixed asset purchases	-	(739)
Interest and other expenses (income), net (b)	(234)	7,000
Income tax related adjustments	14,332	9,844
Provision for income taxes	14,332	9,844
Net income	$ 44,037	$ 133,932

(a) Operating expenses include amortization of acquired intangibles, selling, general, and administrative expenses and goodwill, long-lived assets and tradename impairment.

(b) Interest and other expenses, net include interest and other financing expenses, net, other (income)/expense, net, and gain on fire insurance recovery.

Appendix

Reconciliation of Non-GAAP Financial Information

THE HAIN CELESTIAL GROUP, INC.
Reconciliation of GAAP Results to Non-GAAP Measures
(unaudited and in thousands, except per share amounts)

	Twelve Months Ended June 30,					
	2017 GAAP	Adjustments	2017 Adjusted	2016 GAAP	Adjustments	2016 Adjusted
Net sales	$ 2,853,111	$ -	$ 2,853,111	$ 2,885,374	$ -	$ 2,885,374
Cost of sales	2,311,739	(7,205)	2,304,534	2,271,243	(10,639)	2,260,604
Operating expenses (a)	390,617	(44,026)	346,591	450,380	(131,093)	319,287
Acquisition related expenses, restructuring and integration charges, and other	10,388	(10,388)	-	13,391	(13,391)	-
Accounting review costs	29,562	(29,562)	-	-	-	-
Operating Income	110,805	91,181	201,986	150,360	155,123	305,483
Interest and other expenses, net (b)	21,662	1,720	23,382	31,952	(5,293)	26,659
Provision for income taxes	21,842	29,883	51,725	70,932	14,958	85,890
Net income	67,430	59,578	127,008	47,429	145,458	192,887
Earnings per share - diluted	0.65	0.57	1.22	0.46	1.39	1.85

	Twelve Months Ended June 30, FY 2017	Twelve Months Ended June 30, FY 2016
HPPC production interruption related to chiller breakdown and factory start up costs	$ -	$ 4,489
UK factory start up costs	-	743
US warehouse consolidation	-	426
Inventory costs for products discontinued or having redesigned packaging	5,359	3,050
Recall and other costs	73	-
UK deferred synergies due to CMA Board decision	367	450
Luton closure costs	464	-
Costs incurred due to co-packer default	-	770
Acquisition related integration costs	-	711
Chilled desserts write off of maintenance parts & packaging	942	-
Cost of sales	7,205	10,639
Luton closure costs	1,340	-
Tilda fire insurance recovery costs and other	947	342
UK deferred synergies due to CMA Board decision	551	499
Recall and other costs	736	-
Keurig transition	-	1,304
Litigation expenses	-	1,200
Goodwill impairment	-	84,548
Tradename impairment	14,079	39,724
Fixed asset impairment	26,373	3,476
Operating Expenses (a)	44,026	131,093
Acquisition related expenses, restructuring and integration charges, and other	10,388	13,391
Acquisition related expenses, restructuring and integration charges, and other	10,388	13,391
Accounting review costs	29,562	-
Accounting review costs	29,562	-
Operating income	91,181	155,123
Unrealized currency loss	12,570	14,831
Realized currency gain on repayment of GBP denominated debt	(14,290)	-
Gain on insurance recovery on Tilda related fixed asset purchases	-	(9,752)
HPP chiller disposal	-	214
Interest and other expenses, net (b)	(1,720)	5,293
Income tax related adjustments	29,883	14,958
Provision for income taxes	29,883	14,958
Net income	$ 59,578	$ 145,458

(a) Operating expenses include amortization of acquired intangibles, selling, general, and administrative expenses and goodwill, long-lived assets and tradename impairment.
(b) Interest and other expenses, net include interest and other financing expenses, net, other (income)/expense, net, and gain on fire insurance recovery.

Appendix

Reconciliation of Non-GAAP Financial Information – Segments

(unaudited and dollars in thousands)	United States	United Kingdom	Hain Pure Protein	Rest of World	Corporate/ Other	Total
NET SALES						
Net sales - Three months ended 06/30/17	$ 308,988	$ 194,760	$ 122,193	$ 99,144	$ -	$ 725,085
Net sales - Three months ended 06/30/16	$ 306,423	$ 216,608	$ 113,050	$ 101,466	$ -	$ 737,547
% change - FY'17 net sales vs. FY'16 net sales	0.8%	-10.1%	8.1%	-2.3%		-1.7%
OPERATING INCOME						
Three months ended 06/30/17						
Operating income	$ 46,053	$ 16,957	$ 1,413	$ 10,117	$ (65,953)	$ 8,587
Non-GAAP Adjustments (1)	-	942	-	-	57,661	58,603
Adjusted operating income	$ 46,053	$ 17,899	$ 1,413	$ 10,117	$ (8,292)	$ 67,190
Adjusted operating income margin	14.9%	9.2%	1.2%	10.2%		9.3%
Three months ended 06/30/16						
Operating income	$ 54,653	$ 11,907	$ 480	$ 10,252	$ (142,430)	$ (65,138)
Non-GAAP Adjustments (1)	2,967	1,062	795	850	131,102	136,776
Adjusted operating income	$ 57,620	$ 12,969	$ 1,275	$ 11,102	$ (11,328)	$ 71,638
Adjusted operating income margin	18.8%	6.0%	1.1%	10.9%		9.7%

(unaudited and dollars in thousands)	United States	United Kingdom	Hain Pure Protein	Rest of World	Corporate/ Other	Total
NET SALES						
Net sales - Twelve months ended 06/30/17	$ 1,191,262	$ 768,301	$ 509,606	$ 383,942	$ -	$ 2,853,111
Net sales - Twelve months ended 06/30/16	$ 1,249,123	$ 774,877	$ 492,510	$ 368,864	$ -	$ 2,885,374
% change - FY'17 net sales vs. FY'16 net sales	-4.6%	-0.8%	3.5%	4.1%		-1.1%
OPERATING INCOME						
Twelve months ended 06/30/17						
Operating income	$ 157,506	$ 39,749	$ 1,382	$ 32,010	$ (119,842)	$ 110,805
Non-GAAP Adjustments (1)	6,193	4,696	-	(110)	80,402	91,181
Adjusted operating income	$ 163,699	$ 44,445	$ 1,382	$ 31,900	$ (39,440)	$ 201,986
Adjusted operating income margin	13.7%	5.8%	0.3%	8.3%		7.1%
Twelve months ended 06/30/16						
Operating income	$ 203,481	$ 56,000	$ 31,558	$ 27,898	$ (168,577)	$ 150,360
Non-GAAP Adjustments (1)	5,858	2,082	4,734	1,438	141,011	155,123
Adjusted operating income	$ 209,339	$ 58,082	$ 36,292	$ 29,336	$ (27,566)	$ 305,483
Adjusted operating income margin	16.8%	7.5%	7.4%	8.0%		10.6%

Appendix

Reconciliation of Non-GAAP Financial Information—Constant Currency

THE HAIN CELESTIAL GROUP, INC.

(unaudited and in thousands)

Net Sales Growth at Constant Currency:

	Hain Consolidated	United States	United Kingdom	Canada	Europe
Net sales - Three months ended 06/30/17	$ 725,085	$ 308,988	$ 194,760	$ 40,239	$ 44,774
Impact of foreign currency exchange	28,169	2,899	22,292	1,731	1,247
	$ 753,254	$ 311,887	$ 217,052	$ 41,970	$ 46,021
Net sales - Three months ended 06/30/16	$ 737,547	$ 306,423	$ 216,608	$ 39,289	$ 43,743
	2.1%	1.8%	0.2%	6.8%	5.2%

	Hain Consolidated	United States	United Kingdom	Canada	Europe
Net sales - Twelve months ended 06/30/17	$ 2,853,111	$ 1,191,262	$ 768,301	$ 151,456	$ 172,604
Impact of foreign currency exchange	124,319	14,032	106,650	303	3,334
	$ 2,977,430	$ 1,205,294	$ 874,951	$ 151,759	$ 175,938
Net sales - Twelve months ended 06/30/16	$ 2,885,374	$ 1,249,123	$ 774,877	$ 141,851	$ 154,589
	3.2%	-3.5%	12.9%	7.0%	13.8%

Net Sales Growth at Constant Currency and Adjusted for Acquisitions/Divestitures:

	United Kingdom
Net sales on a constant currency basis - Three months ended 06/30/17	$ 217,052
Net sales - Three months ended 06/30/16	$ 216,608
Acquisitions	1,175
Divestitures	(7,188)
	$ 210,595
	3.1%

	United Kingdom
Net sales on a constant currency basis - Twelve months ended 06/30/17	$ 874,951
Impact of foreign currency exchange on acquisitions	15,804
	$ 890,755
Net sales - Twelve months ended 06/30/16	$ 774,877
Acquisitions	86,190
Divestitures	(21,024)
	$ 840,043