



Inspiring Healthier Living™

Hain Reports Fiscal Q1 2025 Results



\$395M

Net Sales

+20 bps

Adjusted Gross Margin

\$22M

Adjusted EBITDA

Q1 2025 Earnings Results

“Our performance in the first quarter built upon the momentum of Hain Reimagined by further streamlining our portfolio and operational footprint. The capabilities we have put in place along with efficiencies from our global operating model have positioned us for growth and I’m pleased to reaffirm guidance for fiscal 2025.”

– Wendy Davidson, President & Chief Executive Officer

Key Messaging

- ✓ New capabilities and strengthened global operating model
- ✓ Expanded adjusted gross margin in Q1 driven by fuel delivery
- ✓ Strategic initiatives targeting stabilize brands driving improved results
- ✓ Continued reduction in net debt
- ✓ Positioned for growth in 2H 2025
- ✓ On track to achieve Hain Reimagined goals; reaffirming FY25 guidance

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See <https://ir.hain.com/financial-information/quarterly-results> for Hain’s earnings release, presentation, definitions of non-GAAP financial measures, reconciliations of non-GAAP financial measures to the comparable GAAP financial measures and cautionary information regarding forward looking statements